

Part Number	MSRP	DIR Discount %	Product Description
2230-27885-001	\$729.00	24.50%	HDX 7000 2nd monitor kit for component displays, includes SW option and 12' DVI m to 3xRCA m cable. PAL countries requires 2.5 or later software. This software option is included with HDX 2.6 release and later.
5150-69963-100	\$4,373.00	24.50%	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 100 users (Includes 1 year Polycom Premier Maintenance)
7200-23450-001	\$2,259.00	24.50%	RealPresence Trio 8800 Collaboration Kit, 802.3af/at PoE. Incl. Trio 8800, Trio Visual+, Logitech Webcam C930e and 1 yr Partner Premier. Ships with Ethernet cables (2.1m/4.5m/7.6m), 2m USB cable, 1.8m HDMI cable, VESA mount. NO POWER KIT.
2457-17977-001	\$29.00	24.50%	Replacement CAT-5e network cable for connecting RealPresence Trio 8800 to the network. 7.6m/25ft cable length. Shielded.
7200-23450-018	\$2,259.00	24.50%	Microsoft Skype for Business/Lync edition RealPresence Trio 8800 Collab. Kit, 802.3af/at PoE. Incl. Trio 8800, Tio Visual+, Logitech C930e, E-net cables (2.1m/4.5m/7.6m), 2m USB and 1.8m HDMI cable, VESA mount and 1 yr Partner Premier. NO POWER KIT
G7200-65320-001	\$2,999.00	24.50%	TAA Compliant: RealPresence Group 310 - 720p: Group 310 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.
5230-33003-250	\$55,600.00	24.50%	VCM SmartStart VE 250 includes: Capture Server Virtual Edition - records up to 6 SIP/H323 calls. RP Media Manager Virtual Edition v6.6 (VMWare) w/250 concurrent users. Premier, Three-Year Maintenance included. Implementation required.
7200-23140-001	\$12,999.00	24.50%	HDX 7000-1080: HDX 7000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC. 1 year Partner Premier Svc Included in CALA.
5230-33001-250	\$42,000.00	24.50%	VCM SmartStart VE 250 includes: Capture Server Virtual Edition, 6 SIP/H323 calls; RP Media Manager Virtual Edition v6.6 (VMWare) w/250 concurrent users. Premier, One-Year Maintenance included. Implementation required.
2457-20202-001	\$19.00	24.50%	Replacement USB 2.0 cable for RealPresence Trio 8800. 2m/6.6ft cable with right-angle right Micro-B/male to Type A/male fior using RealPresence Trio 8800 as USB speakerphone for VoIP calls via computer based applications.
5150-75109-100	\$6,900.00	24.50%	Polycom RealPresence Desktop for Windows and Mac OS, 100 users. (Includes 1 year of Premier Maintenance)
5150-75109-050	\$3,700.00	24.50%	Polycom RealPresence Desktop for Windows and Mac OS, 50 users. (Includes 1 year of Premier Maintenance)
5150-75109-025	\$1,975.00	24.50%	Polycom RealPresence Desktop for Windows and Mac OS, 25 users. (Includes 1 year of Premier Maintenance)
5150-75109-005	\$420.00	24.50%	Polycom RealPresence Desktop for Windows and Mac OS, 5 users. (Includes 1 year of Premier Maintenance)
5150-75109-001	\$89.00	24.50%	Polycom RealPresence Desktop for Windows and Mac OS, 1 user. (Includes 1 year of Premier Maintenance)
2230-27886-001	\$729.00	24.50%	HDX 7000 2nd monitor kit for VGA displays, includes SW option and 3m DVI m to VGA m cable. Required for PAL countries using software 2.0.x. This software option is included with HDX 2.6 release and later.
5230-33001-500	\$56,500.00	24.50%	VCM SmartStart VE 500 includes: Capture Server Virtual Edition, 6 SIP/H323 calls; RP Media Manager Virtual Edition v6.6 (VMWare) w/500 concurrent users. Premier, One-Year Maintenance included. Implementation required.
2215-10445-001	\$25.00	24.50%	Power Cord: AMERICAS, JAPAN -Type A, NEMA 5-15

Part Number	MSRP	DIR Discount %	Product Description
2215-30043-001	\$1,999.00	24.50%	EagleEye View Main Camera. Compatible with QDX, CX7000 or HDX Series HDCI inputs. Microphones active only on HDCI input 1 and without CLink 2 connection. Includes 3m cable.
2215-30043-001	\$1,999.00	24.50%	EagleEye View Main Camera. Compatible with QDX, CX7000 or HDX Series HDCI inputs. Microphones active only on HDCI input 1 and without CLink 2 connection. Includes 3m cable.
J7200-23130-001	\$9,999.00	24.50%	HDX 7000 HD codec, EagleEye camera & 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
J7200-23140-001	\$12,999.00	24.50%	HDX 7000-1080: HDX 7000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
J7200-64500-001	\$5,599.00	24.50%	RealPresence Group 300-720p:Group 300 HD codec, EagleEyeV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
J7200-23170-001	\$4,999.00	24.50%	HDX 6000 View codec, EagleEye View with internal microphones and 3m cable, English Remote, Cable bundle (6'HDMI, 12' LAN), 10' NA power cord, NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
7200-23170-001	\$4,999.00	24.50%	HDX 6000 View codec, EagleEye View with internal microphones and 3m cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, NTSC. 1 year Partner Premier Svc Included in CALA.
J7200-63530-001	\$2,999.00	24.50%	RealPresence Group 300 - 720p: Group 300 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
5230-33003-500	\$73,500.00	24.50%	VCM SmartStart VE 500 includes: Capture Server Virtual Edition - records up to 6 SIP/H323 calls. RP Media Manager Virtual Edition v6.6 (VMWare) w/500 concurrent users. Premier, Three-Year Maintenance included. Implementation required.
2215-10445-001	\$25.00	24.50%	Power Cord: AMERICAS, JAPAN -Type A, NEMA 5-15
7200-65340-001	\$5,599.00	24.50%	RealPresence Group 310-720p:Group 310 HD codec, EagleEyeV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
2624-65058-001	\$1,499.00	24.50%	EagleEye Acoustic Camera: Compatible with Group Series HDCI inputs. Electronic Pan Tilt 2x Digital Zoom. Auto focus. Embedded stereo microphone. Single built-in HDCI cable (incl. power, Comm, IR, Y/Pb/Pr, audio) 2M cable length.
7200-65320-001	\$2,999.00	24.50%	RealPresence Group 310 - 720p: Group 310 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required
2457-32890-001	\$60.00	24.50%	EagleEye View camera cable for the QDX. HDCI to (S-Video, RS-232 DB9M, 2xRJ9), QDX main camera only. 3m/10'
7200-23130-001	\$9,999.00	24.50%	HDX 7000-720: HDX 7000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC . 1 year Partner Premier Svc Included in CALA.
J7200-29025-001	\$5,999.00	24.50%	HDX 6000 HD codec, EagleEye camera & 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN),10' NA power cord, UC APL/JITC, TAA Compliant(Maintenance contract Required)
2200-34001-500	\$83,100.00	24.50%	VCM SmartStart Appliance 500 includes: Capture Server Appliance Edition, 6 SIP/H323 calls; RP Media Manager Virtual Edition w/500 concurrent users. Premier, One-Year Maintenance included. Implementation required.

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5150-65083-001	\$999.00	24.50%	Group Series Microsoft Interop License. Enables Skype for Business, Lync 2013, & AV MCU interop on qualified RP Group series software. Valid for all RP Group Series products.
5150-65082-001	\$2,999.00	24.50%	Group Series 1080p HD License-1080 encode/decode for people & content. Valid for Group 300, 500, 550, 700.
5150-65081-001	\$3,099.00	24.50%	Group Series Multipoint License-6-way on Group 500 or 8-way on Group 700. Both support 4-way HD continuous presence.
2200-65790-001	\$309.00	24.50%	Expansion Microphone kit for RealPresence Trio 8800. Incl. two expansion microphones and two 2.1m/7ft cables.
2200-34003-500	\$105,900.00	24.50%	VCM SmartStart Appliance 500 includes: Capture Server Appliance Edition - records up to 6 SIP/H323 calls. RP Media Manager Appliance Edition w/500 concurrent users. Premier, Three-Year Maintenance included. Implementation required.
5150-69963-050	\$2,312.00	24.50%	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 50 users (Includes 1year Polycom Premier Maintenance)
5150-65084-001	\$999.00	24.50%	Group Series TIP License. Enables support for Cisco TIP compatibility. Valid for Group 300, 500, 550, 700.
G7200-65340-001	\$5,599.00	24.50%	TAA Compliant: RealPresence Group 310-720p:Group 310 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
2200-34003-250	\$92,400.00	24.50%	VCM SmartStart Appliance 250 includes: Capture Server Appliance Edition, 6 SIP/H323 calls;RP Media Manager Appliance Edition w/250 concurrent users.Premier, Three-Year Maintenance included.Implementation required.
2200-34001-250	\$72,000.00	24.50%	VCM SmartStart Appliance 250 includes: Capture Server Appliance Edition, 6 SIP/H323 calls; RP Media Manager Appliance Edition w/250 concurrent users. Premier, One-Year Maintenance included. Implementation required.
G7200-29025-001	\$5,999.00	24.50%	TAA Compliant; HDX 6000-720 HD codec, EagleEye camera & 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, P+C, PPCIP, 4 Maint Contract Required
7200-64500-001	\$5,599.00	24.50%	RealPresence Group 300-720p:Group 300 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
7200-63530-001	\$2,999.00	24.50%	RealPresence Group 300 - 720p: Group 300 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required
G7200-23130-001	\$9,999.00	24.50%	TAA Compliant: HDX 7000-720: HDX 7000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
G7200-23140-001	\$12,999.00	24.50%	TAA Compliant: HDX 7000-1080: HDX 7000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
G7200-63530-001	\$2,999.00	24.50%	TAA Compliant: RealPresence Group 300 - 720p: Group 300 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.
5150-69963-025	\$1,218.00	24.50%	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 25 users (Includes 1year Polycom Premier Maintenance)
5150-65085-001	\$2,999.00	24.50%	Group Series 300 or 310 Dual Display Software License. Enables 2nd monitor output (HDMI). Valid for Group 300 or 310 only.

Part Number	MSRP	DIR Discount %	Product Description
5150-69963-001	\$54.00	24.50%	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 1 users (Includes 1 year Polycom Premier Maintenance)
G7200-64500-001	\$5,599.00	24.50%	TAA Compliant: RealPresence Group 300-720p:Group 300 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
7200-29025-001	\$5,999.00	24.50%	HDX 6000 HD codec, EagleEye camera & 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, P+C, PPCIP, 1 year Partner Premier Svc Included in CALA.
G7200-23170-001	\$4,999.00	24.50%	TAA Compliant:HDX 6000 View codec, EagleEye View with internal microphones and 3m cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, NTSC (Maintenance Contract Required)
5150-69963-005	\$256.00	24.50%	Polycom Telepresence M100 Desktop Conferencing Application migration to RealPresence Desktop for 5 users (Includes 1 year Polycom Premier Maintenance)
2215-61956-001	\$2,999.00	29.50%	HDX 4001 upgrade kit. Hardware upgrade for HDX 4001 systems to convert to an HDX 4000 rev C codec. Requires installation by certified servic provider. HDX must have software version 3.0 or later.
7200-65180-125	\$33,000.00	29.50%	Group 700-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-55" 1080p LED display, cable bundle and mtce in CALA. Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)
2215-26696-001	\$1,549.00	29.50%	V.35 Module for HDX 4000 (not 4500), 7000 & 8000 series (RS449, RS350 with RS366 dialing). Includes HD68-DB44 adapter and HDX external peripheral interface box. (Serial interface cable ordered separately)
7200-65190-125	\$43,000.00	29.50%	Group 700-720 "Eyeless" Media Center 2RT55. Includes:Stand, audio system,Group 700-720 codec,rmt,MicArray, 2-55" 1080p LED displays, cable bundle & mtce in CALA and CHINA. Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required).
2215-26696-001	\$1,549.00	29.50%	V.35 Module for HDX 4000 (not 4500), 7000 & 8000 series (RS449, RS350 with RS366 dialing). Includes HD68-DB44 adapter and HDX external peripheral interface box. (Serial interface cable ordered separately)
2215-26941-001	\$599.00	29.50%	Polycom Media Cart dual display adapter kit. For use on 2583-26914-001 only. Support 2 37"-42" flat panel displays of at least 80" combined width and a max of std VESA 600 mnt config. Kit contains 2 extensions and hardware
2215-61956-002	\$1,999.00	29.50%	HDX 4002 upgrade kit. Hardware upgrade for HDX 4002 systems to convert to an HDX 4000 rev C codec. Requires installation by certified servic provider. HDX must have software version 3.0 or later.
2215-26942-001	\$99.00	29.50%	Polycom Media Cart rack mounting kit. Used with 2583-26914-001 to add rack mount capabilities to the inside shelves. Kit contains 6 3u rack adapters.
7200-67258-125	\$12,974.00	29.50%	Group 300-720-4x Tabletop Media Center 1TT42.Includes:Group 300-720 codec,rmt,MicArray,EE IV-4x camera,1-42" 1080p LED tabletop display w/integrated audio,cable bundle&mtce in CALA&China. Wall mount kit sold separately.(Pwr Cord&Maintenance Required)
7200-67190-125	\$4,973.00	29.50%	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (7200-65320-no power cord) Bundle. Power cord & Maintenance Contract Required.
7200-67259-001	\$18,999.00	29.50%	Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 1-42" 1080p LED tabletop display w/integrated audio, cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
7200-67190-001	\$4,998.00	29.50%	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (7200-65320-001) Bundle. Maintenance Contract Required.
7200-64250-001	\$10,999.00	29.50%	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
7200-63860-001	\$30,499.00	29.50%	HDX 7000 Media Center Pedestal. 2PT includes:7200-23130-001 (HDX7000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 2-42" 1080p displays w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
7200-67258-001	\$12,999.00	29.50%	Group 300-720-4x Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display w/integrated audio, cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)
7200-64270-001	\$16,999.00	29.50%	RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
7200-67263-001	\$30,499.00	29.50%	Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
7200-64890-001	\$11,999.00	29.50%	Polycom RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" LCD w/integrated audio, handset, cable bundle, NA pwr cord. (Maintenance Contract Required)
2230-12282-001	\$4,749.00	29.50%	Vortex EF2280-EF2201 Package System. - Includes EF2280, EF2201, power supplies, user manuals, software, two Cat 5 cables, 15' telco cable.
2230-10023-001	\$4,999.00	29.50%	Bundle: Vortex EF2280 and SoundStation VTX 1000 (w/o EX microphones and subwoofer) North America. Only qualified registered resellers may purchase installed voice products and systems.
2230-12283-001	\$6,809.00	29.50%	Vortex EF2280-EF2241 Package System. - Includes EF2280, EF2241, power supplies, user manuals, software, two Cat 5 cables, 15' telco cable.
2215-26695-001	\$3,099.00	29.50%	PRI E1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
7200-64890-125	\$11,974.00	29.50%	Polycom RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" LCD w/integrated audio, handset, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)
2230-10022-001	\$4,379.00	29.50%	Bundle: Vortex EF2241 and SoundStation VTX 1000 (w/o EX microphones and subwoofer). Excludes Mexico. Only Qualified Registered Resellers may purchase Installed Voice products and systems.
7200-67190-125	\$4,973.00	29.50%	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (7200-65320-no power cord) Bundle. Power cord & Maintenance Contract Required.
7200-65220-125	\$89,000.00	29.50%	Group 700-720 "Eyeless" Media Center 2RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 2-65" 1080p LED displays, cable bundle and mtce in CALA. (Camera, Power Cord & Maintenance Contract Required)
7200-65250-001	\$22,998.00	29.50%	EagleEye Director / RealPresence Group Series bundle. Includes 1 GS 500 (7200-63430-001 with codec, accessories and 1-EagleEye III) and 1 EagleEye Director (7200-69180-001 with 1-EagleEye III). Maintenance required.
7200-64910-001	\$22,749.00	29.50%	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)

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7200-64910-125	\$22,724.00	29.50%	Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)
7200-65570-001	\$12,999.00	29.50%	Group 310-720-4x Tabletop Media Center 1TT42. Includes: Group 310-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display w/integrated audio, cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)
7200-65570-125	\$12,974.00	29.50%	Group 310-720-4x Tabletop Media Center 1TT42.Includes:Group 310-720 codec,rmt,MicArray,EE IV-4x camera,1-42" 1080p LED tabletop display w/integrated audio,cable bundle&mtce in CALA&China. Wall mount kit sold separately.(Pwr Cord&Maintenance Required)
7200-64510-001	\$9,599.00	29.50%	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
7200-65580-125	\$9,700.00	29.50%	Group 310-720 "Eyeless" Tabletop Media Center 1TT42.Includes:Group 310-720 codec,rmt,MicArray,1-42" 1080p LED tabletop display w/integrated audio,cable bundle&mtce in CALA. Wall mount kit sold separately.(Camera, Pwr Cord & Maintenance Required)
7200-67190-001	\$4,998.00	29.50%	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 310-720p with EagleEye Acoustic (7200-65320-001) Bundle. Maintenance Contract Required.
7200-65200-125	\$53,000.00	29.50%	Group 700-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-65" 1080p LED display, cable bundle and mtce in CALA. Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)
7200-68515-125	\$56,700.00	29.50%	Group 500-720 "Eyeless" Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-84" 1080p LED display, cable bundle and mtce in CALA. (Camera, Power Cord & Maintenance Contract Required)
7200-68506-125	\$14,700.00	29.50%	Group 500-720 "Eyeless" Tabletop Media Center 1TT42. Includes:Group 500-720 codec, rmt, MicArray, 1-42"1080p LED TT display w/integrated audio,cable bundle & mtce in CALA. Wall mount kit sold separately. (Camera, Power Cord & Maintenance Required)
7200-82632-001	\$14,999.00	29.50%	EagleEye Director + 2-2012 logo'd EagleEye III cameras uses HDCI input and HDX software version 3.0.1 or later, ideal for Codec only system. Includes required power supply adaptor, NA power cord and 3m HDCI analog cable. (Maintenance Required)
7200-82631-001	\$11,999.00	29.50%	EagleEye Director + 1-2012 logo'd EagleEye III camera, compatible with EE 2, EE 3, HDCI inputs and HDX software version 3.0.1 or later. Includes required power supply adaptor. NA power cord. (Maintenance Required)
7200-70911-125	\$18,500.00	29.50%	Polycom RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec (no camera), rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle & mtce in CALA. (Camera, Pwr Cord, & Maintenance Required and ordered separately)
7200-69181-001	\$14,999.00	29.50%	EagleEye Director + 2-2012 logo'd EagleEye III camera, uses HDCI input & RealPresence Group Series software version 4.0.0 or later. Includes required power supply adaptor, NA power cord and 3m HDCI analog cable. (Maintenance Required)
8200-09800-001	\$4,299.00	29.50%	EagleEye III Camera, with 2012 logo. Compatible with QDX, CX7000 or HDX 6000 & 7000 main HDCI input and 8000 and 9000 series main and auxiliary HDCI inputs with software version 3.0.1 or later. Includes 3m cable and required power supply. NA power cord.

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7200-68516-125	\$102,700.00	29.50%	Group 500-720 "Eyeless" Media Center 2RT84. Includes:2-Stands, audio system, Group 500-720 codec, rmt, MicArray, 2-84" 1080p LED displays, cable bundle and mtce in CALA. (Camera, Power Cord & Maintenance Contract Required)
8200-63730-001	\$4,299.00	29.50%	EagleEye III Camera with 2012 Polycom logo. Compatible with RealPresence Group Series. Includes 3m HDCI cable.
7200-68513-125	\$82,700.00	29.50%	Group 500-720 "Eyeless" Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-65" 1080p LED displays, cable bundle and mtce in CALA. (Camera, Power Cord & Maintenance Contract Required)
7200-68512-125	\$46,700.00	29.50%	Group 500-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-65" 1080p LED display, cable bundle and mtce in CALA. Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)
7200-68511-125	\$36,700.00	29.50%	Group 500-720 "Eyeless" Media Center 2RT55. Includes:Stand, audio system,Group 500-720 codec,rmt,MicArray, 2-55" 1080p LED displays, cable bundle & mtce in CALA.Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)
7200-68509-125	\$26,200.00	29.50%	Group 500-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-55" 1080p LED display, cable bundle and mtce in CALA. Order casters separately. (Camera, Pwr Cord & Maintenance Contract Required)
7200-68508-125	\$26,700.00	29.50%	Group 500-720 "Eyeless" Media Center 2RT42. Includes: Stand, Group 500-720 codec,rmt,MicArray, 2-42" 1080p LED display w/integrated audio, cable bundle and mtce in CALA.Order casters separately.(Camera, Pwr Cord & Maintenance Contract Required)
2215-23365-001	\$1,549.00	29.50%	Quad BRI Module for HDX 9000 Series. Includes four 20ft/6m ISDN cables (with green connectors).
7200-69180-001	\$11,999.00	29.50%	EagleEye Director + 1-2012 logo'd EagleEye III camera, for use with Group Series systems with software version 4.0.0 or later. Includes required power supply adaptor. NA power cord. (Maintenance Required)
8200-64370-001	\$3,299.00	29.50%	EagleEye IV-4x Camera with Polycom 2012 logo, 4x zoom, MPTZ-11. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.
G7200-23160-001	\$18,999.00	29.50%	TAA Compliant: HDX 8000-1080: HDX 8000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
G7200-23150-001	\$15,999.00	29.50%	TAA Compliant: HDX 8000-720: HDX 8000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC (Maintenance Contract Required)
2200-75000-250	\$35,000.00	29.50%	RealPresence Media Manager Appliance Edition (Dellr620 Server) - w/250 concurrent users & base features. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
2200-75000-400	\$42,125.00	29.50%	RealPresence Media Manager Appliance Edition (Dellr620 Server) - w/500 concurrent users & base features. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
G2200-26740-001	\$24,999.00	29.50%	TAA Compliant: HDX 9000-1080: HDX 9006 HD codec w/ mounting ears, 11*Phoenix connectors,1080 license. Eng Rmt. NA pwr. NTSC (Maintenance Contract Required)
8200-09800-001	\$4,299.00	29.50%	EagleEye III Camera, with 2012 logo. Compatible with QDX, CX7000 or HDX 6000 & 7000 main HDCI input and 8000 and 9000 series main and auxiliary HDCI inputs with software version 3.0.1 or later. Includes 3m cable and required power supply. NA power cord.
G2200-24560-001	\$7,999.00	29.50%	TAA Compliant; HDX 4002 Executive Desktop System, HD codec, P+C, People on Content, 20" Widescreen Display, NA/UK/Eur/Aus pwr cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; CC 1-4,6,7- Maintenance Contract Required

Part Number	MSRP	DIR Discount %	Product Description
7200-68505-125	\$9,700.00	29.50%	Group 300-720 "Eyeless" Tabletop Media Center 1TT42.Includes:Group 300-720 codec,rmt,MicArray,1-42" 1080p LED tabletop display w/integrated audio,cable bundle&mtce in CALA. Wall mount kit sold separately.(Camera, Pwr Cord & Maintenance Required)
8200-64350-001	\$4,299.00	29.50%	EagleEye IV-12x Camera with Polycom 2012 logo, 12x zoom, silver and black, MPTZ-10. Compatible with RealPresence Group Series software 4.1.3 and later. Includes 3m HDCI digital cable.
2200-82210-001	\$2,059.00	29.50%	Vortex EF2210 Single-channel AEC / Noise canceller. - Includes power supply, user manual, software, Cat 5 cable. Approved for North America, Taiwan.
8200-63740-001	\$4,299.00	29.50%	EagleEye III Camera with 2012 Polycom logo. Compatible with RealPresence Group Series. Includes 10m HDCI cable.
2200-82559-001	\$8,499.00	29.50%	EagleEye Director, compatible with EE 2, EE 3, HDCI inputs and HDX software version 3.0.1 or later. Includes required power supply adaptor. NA power cord. (Maintenance Required)
8200-63740-001	\$4,299.00	29.50%	EagleEye III Camera with 2012 Polycom logo. Compatible with RealPresence Group Series. Includes 10m HDCI cable.
8200-63730-001	\$4,299.00	29.50%	EagleEye III Camera with 2012 Polycom logo. Compatible with RealPresence Group Series. Includes 3m HDCI cable.
G2200-26500-001	\$22,999.00	29.50%	TAA Compliant: HDX 9000-720: HDX 9006 HD codec w/ mounting ears, 11*Phoenix connectors. Eng Rmt NA pwr. NTSC (Maintenance Contract Required)
7200-67259-125	\$18,974.00	29.50%	Group 500-720 Tabletop Media Center 1TT42. Includes:Group 500-720 codec, rmt, MicArray, EE IV-12x camera,1-42" 1080p LED TT display w/integrated audio,cable bundle & mtce in CALA&China. Wall mount kit sold separately. (Power Cord & Maintenance Required)
7200-68507-125	\$18,700.00	29.50%	Group 500-720 "Eyeless"Tabletop Media Cntr 2TT42. Includes:Group 500-720 codec, rmt, MicArray, 2-42"1080p LED tabletop displays w/integrated audio, cable bundle&mtce in CALA. Wall mount kit sold separately.(Camera, Power Cord &Maintenance Required)
2215-23366-001	\$1,549.00	29.50%	Serial Network Module for HDX 9000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB44 adapter. Serial interface cable ordered separately)
2215-23367-001	\$3,099.00	29.50%	T1/PRI Module for HDX 9000 Series. Includes one 20ft/6m PRI cable (with clear connector)
2215-23367-002	\$3,099.00	29.50%	E1/PRI Module for HDX 9000 Series. Includes one 20ft/6m PRI cable (with clear connector)
7200-67262-001	\$30,999.00	29.50%	Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42" 1080p LED display w/integrated audio, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
7200-61070-001	\$8,998.00	29.50%	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-001) Bundle. Maintenance Contract Required.
7200-67261-001	\$22,999.00	29.50%	Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-42" 1080p LED tabletop displays w/integrated audio, cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)
7200-67263-125	\$30,474.00	29.50%	Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display, cable bundle and mtce in CALA/China. Order casters separately. (Pwr Cord&Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
2215-26690-001	\$1,549.00	29.50%	Quad BRI Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.
2215-26690-001	\$1,549.00	29.50%	Quad BRI Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.
2215-26690-001	\$1,549.00	29.50%	Quad BRI Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.
2215-26694-001	\$3,099.00	29.50%	PRI T1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
2215-26694-001	\$3,099.00	29.50%	PRI T1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
2215-26694-001	\$3,099.00	29.50%	PRI T1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
7200-67261-125	\$22,974.00	29.50%	Group 500-720 Tabletop Media Center 2TT42. Includes:Group 500-720 codec, rmt, MicArray, EE IV-12x, 2-42" 1080p LED tabletop displays w/integrated audio, cable bundle&mtce in CALA/China. Wall mount kit sold separately. (Power Cord & Maintenance Required)
7200-67266-001	\$86,999.00	29.50%	Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)
7200-68170-125	\$14,974.00	29.50%	Polycom RealPresence "headless" EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display, 4" 2-way powered speakers, cable bundle&mtce in CALA&China. Supports 400x400 or 600x400 VESA mount (Pwr Cord&Maintenance Required)
7200-68170-001	\$14,999.00	29.50%	Polycom RealPresence "headless" EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x, no display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. Supports 400x400 or 600x400 VESA mount (Maintenance Contract Required)
7200-67268-125	\$106,974.00	29.50%	Group 500-720 Media Center 2RT84. Includes:2-Stands, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays, cable bundle and mtce in CALA/China. (Power Cord & Maintenance Contract Required)
7200-67268-001	\$106,999.00	29.50%	Group 500-720 Media Center 2RT84. Includes: 2-Stands, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)
7200-67267-125	\$60,974.00	29.50%	Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display, cable bundle and mtce in CALA/China. (Power Cord & Maintenance Contract Required)
7200-67262-125	\$30,974.00	29.50%	Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec,rmt,MicArray,EagleEye IV-12x camera,2-42" 1080p LED display w/integrated audio, cable bundle and mtce in CALA/China.Order casters separately.(Pwr Cord&Maintenance Contract Required)
7200-67266-125	\$86,974.00	29.50%	Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays, cable bundle and mtce in CALA/China. (Power Cord & Maintenance Contract Required)
2215-26695-001	\$3,099.00	29.50%	PRI E1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
2215-12917-001	\$2,999.00	29.50%	HDX 7001 upgrade kit. Hardware upgrade for HDX 7001 systems to convert to an HDX 7000 rev C codec. Requires installation by certified service partner. HDX must have software version 2.5.0.8 or later.

Part Number	MSRP	DIR Discount %	Product Description
2215-12917-002	\$1,999.00	29.50%	HDX 7000/8000 upgrade kit. Hardware upgrade for HDX 7000 (rev A or rev B) and the HDX 8000 (rev A). Requires installation by certified service partner. HDX must have software version 2.5.0.8 or later.
7200-67265-125	\$50,974.00	29.50%	Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display, cable bundle and mtce in CALA/China. Order casters separately. (Pwr Cord&Maintenance Contract Required)
7200-67265-001	\$50,999.00	29.50%	Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
7200-67264-125	\$40,974.00	29.50%	Group 500-720 Media Center 2RT55. Includes:Stand, audio system,Group 500-720 codec,rmt,MicArray, EagleEye camera IV-12x camera, 2-55" 1080p LED displays, cable bundle & mtce in CALA/China.Order casters separately. (Pwr Cord&Maintenance Contract Required)
7200-67264-001	\$40,999.00	29.50%	Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
7200-67267-001	\$60,999.00	29.50%	Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-84" 1080p LED display, cable bundle, NA pwr cord. (Maintenance Contract Required)
5230-73300-000	\$2,000.00	29.50%	RP Web Suite - Base Software License, Requires 5230-7331X-XXX (Maintenance Contract Required)
5230-72616-000	\$75,000.00	29.50%	RPRM Appliance Edition - 1500 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-72617-000	\$250,000.00	29.50%	RPRM Appliance Edition - 5000 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-72661-000	\$12,000.00	29.50%	RPRM Appliance Edition - High Availability License. Requires 2200-70XXX-XXX (Maintenance required.3 year partner premier service is included for China.)
5230-72662-000	\$3,000.00	29.50%	RPRM Appliance Edition - Application Programming Interface License
5230-72663-000	\$20,000.00	29.50%	RPRM Appliance Edition - Mutli-Tenancy License (Maintenance required.3 year partner premier service is included for China.)
5230-72700-000	\$2,000.00	29.50%	RPRM Virtual Edition - Base Software License. Requires 5230-7271X-XXX (Maintenance required.3 year partner premier service is included for China.)
5230-72713-000	\$2,500.00	29.50%	RPRM Virtual Edition - 50 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-72714-000	\$7,500.00	29.50%	RPRM Virtual Edition - 150 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-72715-000	\$25,000.00	29.50%	RPRM Virtual Edition - 500 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-72716-000	\$75,000.00	29.50%	RPRM Virtual Edition - 1500 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-72717-000	\$250,000.00	29.50%	RPRM Virtual Edition - 5000 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-72761-000	\$12,000.00	29.50%	RPRM Virtual Edition - High Availability License (Maintenance required.3 year partner premier service is included for China.)
5230-72762-000	\$3,000.00	29.50%	RPRM Virtual Edition - Application Programming Interface License

Part Number	MSRP	DIR Discount %	Product Description
7200-61070-125	\$8,973.00	29.50%	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-no power cord) Bundle. Power cord & Maintenance Contract Required.
5230-73383-000	\$7,500.00	29.50%	RP Web Suite - Upgrade 50 Session Licenses to Pro (Maintenance Required and must Co-Term with present Cloud Axis or Web Suite maintenance)
5230-73461-000	\$12,000.00	29.50%	Polycom ContentConnect - High Availability License (Maintenance Contract Required)
5230-73414-000	\$180,000.00	29.50%	Polycom ContentConnect - 150 Session Licenses (Maintenance Contract Required)
5230-73413-000	\$60,000.00	29.50%	Polycom ContentConnect - 50 Session Licenses (Maintenance Contract Required)
5230-73412-000	\$18,000.00	29.50%	Polycom ContentConnect - 15 Session Licenses (Maintenance Contract Required)
5230-73411-000	\$6,000.00	29.50%	Polycom ContentConnect - 5 Session Licenses (Maintenance Contract Required)
5230-72763-000	\$20,000.00	29.50%	RPRM Virtual Edition - Mutli-Tenancy License (Maintenance required.3 year partner premier service is included for China.)
5230-73384-000	\$22,500.00	29.50%	RP Web Suite - Upgrade 150 Session Licenses to Pro (Maintenance Required and must Co-Term with present Cloud Axis or Web Suite maintenance)
5230-73250-000	\$5,000.00	29.50%	VDM Migration - Migrate from VDM (Rev A/B/C) to RPRM VE+DMA VE. Requires (1+) 5230-73260-XXX, (1+) 5230-73270-XXX. Current VDM maintenance required.
5230-73324-000	\$45,000.00	29.50%	RP Web Suite Pro - 150 Session Licenses, (Maintenance Contract Required)
5230-73323-000	\$15,000.00	29.50%	RP Web Suite Pro - 50 Session Licenses (Maintenance Contract Required)
5230-73314-000	\$22,500.00	29.50%	RP Web Suite - 150 Session Licenses (Maintenance Contract Required)
5230-73313-000	\$7,500.00	29.50%	RP Web Suite - 50 Session Licenses (Maintenance Contract Required)
5230-73301-000	\$2,000.00	29.50%	RP Web Suite Pro - Base Software License Requires 5230-7332X-XXX (Maintenance Contract Required)
5230-72613-000	\$2,500.00	29.50%	RPRM Appliance Edition - 50 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-73400-000	\$1,000.00	29.50%	Polycom ContentConnect - Base Software License. Requires 5230-7341X-XXX (Maintenance Contract Required)
5150-22660-001	\$929.00	29.50%	VGA Encoder Key - adds content encoding support to a VSX 7000e system when used with a VGA cable or ImageShare II
5230-72615-000	\$25,000.00	29.50%	RPRM Appliance Edition - 500 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
5150-28421-001	\$2,059.00	29.50%	VSX systems 9.0 software upgrade for 128meg systems and 64meg systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory
5150-23550-001	\$18,577.00	29.50%	Software only upgrade for VBP 5300LF2-ST25 to increase throughput from 50 to 85Mbps
5150-23549-001	\$14,950.00	29.50%	Software only upgrade for VBP 5300LF2-ST25 to increase throughput to 50Mbps
5150-23548-001	\$11,478.00	29.50%	Software only upgrade for VBP 5300LF2-E25 to increase throughput from 50 to 85MPbs
5150-63040-001	\$15,000.00	29.50%	Media Suite SIP/H.323 call capacity upgrade to existing Media Suite Appliance or Virtual Edition from 6/3 to 40 SIP/H323 Record only calls, 0 can be streamed live. Requires 12 months Partner or Premier Support.
5150-22762-001	\$4,119.00	29.50%	VSX MPPlus Multipoint Software Option License for VSX 8000 Series. Allows for 6-site MP video calls.

Part Number	MSRP	DIR Discount %	Product Description
5150-69560-001	\$7,500.00	29.50%	Media Suite 2/1 call capacity upgrade - upgrade Media Suite 2/1 Virtual Edition to 6 SIP/H323 recording calls, up to 3 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500(live/VOD) streams. Reqs Impl. & Maintenance.
5150-22657-001	\$729.00	29.50%	VSX SW option key to allow the VSX 5000 and VSX 6000 systems to support second monitor
5150-22294-001	\$929.00	29.50%	VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000
5150-21451-001	\$899.00	29.50%	QDX Software Upgrade 4.0.
5150-21297-001	\$3,099.00	29.50%	VSX MPPlus Multipoint Software Option Licenses for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for use with VSX 8000 Series. Allows for 4-site MP video calls.
5150-18940-001	\$650.00	29.50%	Media Suite SIP/H.323 call capacity upgrade to existing Media Suite Appliance or Virtual Edition from 18/9 to 40 SIP/H323 Record only calls, 0 can be streamed live.
5150-12640-001	\$5,300.00	29.50%	Media Suite SIP/H.323 call capacity upgrade to existing Media Suite Appliance or Virtual Edition from 12/6 to 40 SIP/H323 Record only calls, 0 can be streamed live.
5150-23547-001	\$11,213.00	29.50%	Software only upgrade for VBP 5300LF2-E25 to increase throughput to 50Mbps
5150-69939-001	\$9,000.00	29.50%	Media Suite SIP/H.323 call capacity upgrade - additional 6 SIP/H323 calls, 3 can be streamed live to existing Media Suite Appliance or Virtual Editions (max 18/9 per Media Suite).
5230-75001-022	\$15,000.00	29.50%	RealPresence Media Manager - Media Analytics Framework Core. Enables Media Manager to integrate w/ available Analytics Modules (modules are licensed/sold/billed separately). Maintenance Contract Required.
5230-72600-000	\$2,000.00	29.50%	RPRM Appliance Edition - Base Software License, DVD. Requires 2200-70XXX-XXX and 5230-7261X-XXX. (Maintenance required.3 year partner premier service is included for China.)
5230-70203-100	\$10,000.00	29.50%	CloudAXIS Suite - Add 100 Concurrent Session Licenses. (Maintenance Contract Required)
5230-70200-100	\$20,000.00	29.50%	CloudAXIS Suite - Services Portal Software, Meeing Portal Software, 100 Concurrent Session Licenses. (Maintenance Contract Required)
5157-70200-100	\$10,000.00	29.50%	CloudAXIS Suite - Add 100 Concurrent Session Licenses. Use only for CA 1.2.X. Use 5230-70203-100 for 1.3+. (Maintenance Contract Required)
5150-28422-001	\$519.00	29.50%	V-Series systems 9.0 software upgrade for V-700 systems and V-500 systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory.
5150-69939-002	\$9,000.00	29.50%	Media Suite Pro capacity upgrade - additional 6 SIP/H323 calls, 3 can be streamed live on existing Media Suite Pro 24/12 and higher (max 100/50). Requires min 1Y Partner or Premier Support.
5230-72614-000	\$7,500.00	29.50%	RPRM Appliance Edition - 150 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
5150-69731-001	\$80,000.00	29.50%	Polycom RealPresence Video App SDK Access
5150-69626-001	\$4,500.00	29.50%	Media Suite stream upgrade - add 500 (live/VOD) streams to any high capacity Media Suite Pro model (1000 streams is supported per Media Suite Pro, 10000 streams in HC mode).
5150-69625-003	\$32,000.00	29.50%	Media Suite Platinum License - Upgrade Media Suite Appliance Edition or Virtual Edition 2/1,6/3,12/6,18/9 or 40/0 directly to Media Suite Platinum.Includes all Media Suite Pro features plus tests, surveys and analytics module. Reqs Impl. & Maintenance.

Part Number	MSRP	DIR Discount %	Product Description
5150-69625-002	\$20,000.00	29.50%	Media Suite Platinum License - Upgrade Media Suite Pro 24/12 or higher or upgrade Media Suite AE or VE 2/1,6/3,12/6,18/9 or 40/0 running Media Suite Pro version to Media Suite Platinum. Adds tests, surveys and analytics module. Reqs Impl. & Maintenance.
5150-69625-001	\$15,000.00	29.50%	Media Suite Pro - Upgrade Media Suite Appliance Edition or Virtual Edition 2/1, 6/3, 12/6, 18/9 or 40/0. Includes self-service webcasting, and easy capture. Maint.Cont.Reqcd.
5150-69603-001	\$9,000.00	29.50%	1080p60 option - Media Suite ability to record HD 1080p60 video calls, offline transcode and 1080p60 VOD. Excludes 1080p60 live streaming or P2P calls. W/O this option, the max resolution for Media Suite record/transcode/live is 1080p30.
5150-73564-002	\$32,000.00	29.50%	VBP 6400-ST85 Software upgrade to 200 Mbps License
7200-20040-001	\$11,999.00	29.50%	Polycom RealPresence EduCart 500 2nd display. Includes: 1-55" display, EduCart with 4-way powerstrip, NA power cord (Maintenance Required)
5230-78312-000	\$4,000.00	29.50%	RPAD Virtual Edition - 25 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
7200-26820-001	\$35,999.00	29.50%	HDX Media Center 8000-720 2WC50 (see 7200-23150-001, less mic array), 2 HDX Media Center wall mounts, 2-50" 1080p plasma, 2 soundbars, White HDX ceiling mic array, EagleEye HD camera mount, cable bundle, (Maintenance Contract Required)
7200-26790-001	\$26,999.00	29.50%	HDX Media Center 7000-720 1PT50. HDX 7200-23130-001, HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, (Maintenance Contract Required)
7200-23160-001	\$18,999.00	29.50%	HDX 8000-1080: HDX 8000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC. 1 year Partner Premier Svc Included in CALA.
7200-23150-001	\$15,999.00	29.50%	HDX 8000-720: HDX 8000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC . 1 year Partner Premier Svc Included in CALA.
7200-26900-001	\$28,599.00	29.50%	HDX Media Center 8000-720 1PT50. HDX 8000-720 (see 7200-23150-001), HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, (Maintenance Contract Required)
7200-20040-125	\$11,999.00	29.50%	Polycom RealPresence EduCart 500 2nd display. Includes: 1-55" display, EduCart with 4-way powerstrip, CALA Service (Pwr Cord&Maintenance Required in ROW)
7200-26940-001	\$9,999.00	29.50%	HDX 6000 View tabletop Media Center. HDX 6000 View codec & EagleEye View camera with embedded microphones (7200-23170-001), 1-42" 1080p LCD display with 60w integrated audio, cable bundle (Maintenance Contract Required)
2465-09726-001	\$199.00	29.50%	Spare CCU power supply for RPX 2.0 and later
2583-26914-001	\$1,899.00	29.50%	Polycom Media Cart for 1 x 37"-60" flat panel w/max std VESA 600 mnt,3-shelves,5" casters,adjustable monitor height, locking translucent front door, secure back panel, integrated cable mgnt. Order camera mnt, dual display mounts, rack mount separately.
5230-78361-000	\$12,000.00	29.50%	RPAD Virtual Edition High Availability License (Maintenance required. 3 year partner premier service is included for China)
5230-78315-000	\$80,000.00	29.50%	RPAD Virtual Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-78314-000	\$24,000.00	29.50%	RPAD Virtual Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-75000-400	\$25,000.00	29.50%	RealPresence Media Manager Software Edition (for CPE) w/500 concurrent users & base features. Custom Quote for PGS Implementation Required. 12 Mo Premier Required.

Part Number	MSRP	DIR Discount %	Product Description
7200-22775-001	\$700.00	29.50%	VSX People+Content includes Visual Concert VSX and VSX People+Content IP. Compatible with VSX 7000s, VSX 7000, VSX 6000 and VSX 5000.
7200-61870-001	\$28,799.00	29.50%	HDX 8000 Media Center Pedestal. 1PT includes:7200-23150-001 (HDX8000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. 1 year Partner Premier Svc Included in CALA.
7200-63840-001	\$22,399.00	29.50%	HDX 7000 Dual Tabletop Media Center 2TT. Includes:7200-23130-001 (HDX 7000 & EagleEye MPTZ camera), 2-42" 1080p tabletop display w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
7200-63830-001	\$18,399.00	29.50%	HDX 7000 Tabletop Media Center 1TT. Includes:7200-23130-001 (HDX 7000 & EagleEye MPTZ camera), 1-42" 1080p tabletop display w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
7200-63820-001	\$19,399.00	29.50%	HDX 6000 Media Center Pedestal. 1PT includes:7200-29025-001 (HDX6000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
7200-63550-001	\$6,999.00	29.50%	RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required
7200-61940-001	\$23,799.00	29.50%	HDX 8000-720 and EagleEye Director Bundle - includes HDX 8000-720 (7200-23150-001) RealPresence room system and EagleEye Director (7200-82631-001).Order camera mount solution separately (2215-24143-001) (Maint Contract Req)
7200-26850-001	\$25,299.00	29.50%	HDX Media Center 8000-720 1WC50. HDX 8000-720 (see 7200-23150-001, less mic), HDX MC wall mount with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, (Maintenance Contract Required)
7200-61880-001	\$35,499.00	29.50%	HDX 8000 Media Center Pedestal. 2PT includes:7200-23150-001 (HDX8000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 2-42" 1080p displays w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
5230-78300-000	\$3,000.00	29.50%	RPAD Virtual Edition - Base Software License. Requires 5230-7831X-XXX (Maintenance required.3 year partner premier service is included for China.)
7200-61860-001	\$27,399.00	29.50%	HDX 8000 Dual Tabletop Media Center 2TT. Includes:7200-23150-001 (HDX 8000 & EagleEye MPTZ camera), 2-42" 1080p tabletop displays w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
7200-61140-125	\$26,700.00	29.50%	Group 500-720 "Eyeless" Media Center 2RT43. Includes: Stand, Group 500-720 codec,rmt,MicArray, 2-43" 1080p LED displays, audio system and cable bundle. NA only. (Camera, Pwr Cord & Maintenance Contract Required)
7200-61100-001	\$30,999.00	29.50%	Group 500-720 Media Center 2RT43. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-43" 1080p LED displays, audio system, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
7200-61070-125	\$8,973.00	29.50%	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-no power cord) Bundle. Power cord & Maintenance Contract Required.
7200-61070-001	\$8,998.00	29.50%	RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-001) Bundle. Maintenance Contract Required.

Part Number	MSRP	DIR Discount %	Product Description
2215-26695-001	\$3,099.00	29.50%	PRI E1 Module for HDX 4000 (not 4500), 7000 & 8000 Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.
7200-61930-001	\$26,349.00	29.50%	HDX 8000-1080 and EagleEye Director Bundle - includes HDX 8000-1080 (7200-23160-001) RealPresence room system and EagleEye Director (7200-82631-001). Order camera mount solution separately (2215-24143-001) (Maint Contract Req'd)
5230-75700-000	\$2,500.00	29.50%	Polycom RealPresence Media Editor software 1 user license (Win7). Import Capture Station preso & publish to Media Manager (versions must match). Not for stand-alone use. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
5230-78313-000	\$8,000.00	29.50%	RPAD Virtual Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76517-000	\$400,000.00	29.50%	DMA Appliance Edition - 5000 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76516-000	\$120,000.00	29.50%	DMA Appliance Edition - 1500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76515-000	\$40,000.00	29.50%	DMA Appliance Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76514-000	\$12,000.00	29.50%	DMA Appliance Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76562-000	\$3,000.00	29.50%	DMA Appliance Edition - Application Programming Interface License
5230-76500-000	\$4,000.00	29.50%	DMA Appliance Edition - Base Software License, DVD. Requires 2200-70XXX-XXX and 5230-7651X-XXX (Maintenance required.3 year partner premier service is included for China.)
5230-76564-000	\$10,000.00	29.50%	DMA Appliance Edition - Polycom Conferencing Add-in for IBM Sametime. Requires API License. (Maintenance required.3 year partner premier service is included for China.)
5230-75010-003	\$9,500.00	29.50%	Add (1) additional, brandable portal for RealPresence Media Manager. Portal inherits root MM options. Users shared across portals. Custom PGS Installation Quote & Implementation Required. Maintenance Contract Required.
5230-75003-500	\$25,000.00	29.50%	RealPresence Media Manager Virtual Edition (VMWare OVA on USB Media) - w/500 concurrent users & base features. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
5230-75003-250	\$15,000.00	29.50%	RealPresence Media Manager Virtual Edition (VMWare OVA on USB Media) - w/250 concurrent users & base features. Requires VCM Specialized Partner or Premier Install & 12 months Premier Support.
5230-75001-250	\$15,000.00	29.50%	RealPresence Media Manager - Additional 250 concurrent users. Media Manager environment must be capable of supporting the total # of concurrent users. Maintenance Required.
5230-75001-024	\$1.00	29.50%	Media AnalyticsModule for RAMP MediaCloud. Enables Media Manager to send compatible content to RAMP MediaCloud to automate creation of Speech to Text Transcripts. Req. 5230-75001-022 & RAMP subscription (sold independently by RAMP).
7200-63850-001	\$23,799.00	29.50%	HDX 7000 Media Center Pedestal. 1PT includes:7200-23130-001 (HDX7000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
5230-76513-000	\$4,000.00	29.50%	DMA Appliance Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76662-000	\$3,000.00	29.50%	DMA Virtual Edition - Application Programming Interface License

Part Number	MSRP	DIR Discount %	Product Description
5230-78261-000	\$12,000.00	29.50%	RPAD Appliance Edition High Availability License (Includes 2 licenses for 2 servers; Maintenance required. 3 year partner premier service is included for China)
5230-78215-000	\$80,000.00	29.50%	RPAD Appliance Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-78214-000	\$24,000.00	29.50%	RPAD Appliance Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-78213-000	\$8,000.00	29.50%	RPAD Appliance Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-78212-000	\$4,000.00	29.50%	RPAD Appliance Edition - 25 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76561-000	\$12,000.00	29.50%	DMA Appliance Edition - High Availability License. Requires 2200-70XXX-XXX. (Maintenance required.3 year partner premier service is included for China.)
5230-76664-000	\$10,000.00	29.50%	DMA Virtual Edition - Polycom Conferencing Add-in for IBM Sametime. Requires API License. (Maintenance required.3 year partner premier service is included for China.)
5230-75000-500	\$25,000.00	29.50%	RealPresence Media Manager - Additional 500 concurrent users. Media Manager environment must be capable of supporting the total # of concurrent users. Maintenance Required.
5230-76617-000	\$400,000.00	29.50%	DMA Virtual Edition - 5000 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76616-000	\$120,000.00	29.50%	DMA Virtual Edition - 1500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76615-000	\$40,000.00	29.50%	DMA Virtual Edition - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76614-000	\$12,000.00	29.50%	DMA Virtual Edition - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76613-000	\$4,000.00	29.50%	DMA Virtual Edition - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
5230-76600-000	\$4,000.00	29.50%	DMA Virtual Edition - Base Software License. Requires 5230-7661X-000 (Maintenance required.3 year partner premier service is included for China.)
5230-78200-000	\$3,000.00	29.50%	RPAD Appliance Edition - Base Software License, DVD. Requires 2200-70XXX-XXX and 5230-7821X-XXX (Maintenance required.3 year partner premier service is included for China.)
J5230-72616-000	\$75,000.00	29.50%	RPRM Appliance Edition for UCAPL - 1500 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
J5230-76562-000	\$3,000.00	29.50%	DMA Appliance Edition for UCAPL - Application Programming Interface License
J5230-76561-000	\$12,000.00	29.50%	DMA Appliance Edition for UCAPL - High Availability License. Requires 2200-70620-XXX. (Maintenance required.3 year partner premier service is included for China.)
VRSS5000-12VE	\$25,800.00	29.50%	Media Suite Virtual Edition - Records 12 SIP/H323 calls, up to 6 of which can be streamed live. Includes self-service record, UGC, VMR playback, portal and up to 500 (live/VOD) streams. Reqs Impl. & Maintenance.
VRSS5000-18	\$43,000.00	29.50%	Media Suite Appliance Edition (2U Server) - Records 18 SIP/H323 calls, up to 9 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. & Maintenance.
VRSS5000-18VE	\$32,700.00	29.50%	Media Suite Virtual Edition - Records 18 SIP/H323 calls, up to 9 of which can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. & Maintenance.

Part Number	MSRP	DIR Discount %	Product Description
VRSS5000-24	\$49,990.00	29.50%	Media Suite Pro 24/12 SW-24 SIP/H323 calls, up to 12 streamed live, user self-service rcrding,webcasting,easy capture with Scalability Mode,cluster enabled.500 live/vod.Min 1 MS Base Sys,Partner or Prem Install & min 1Y Partner or Prem Support reqd.
J5230-76517-000	\$400,000.00	29.50%	DMA Appliance Edition for UCAPL - 5000 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
J5230-76516-000	\$120,000.00	29.50%	DMA Appliance Edition for UCAPL - 1500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
J5230-76515-000	\$40,000.00	29.50%	DMA Appliance Edition for UCAPL - 500 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
J5230-76513-000	\$4,000.00	29.50%	DMA Appliance Edition for UCAPL - 50 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
J2200-26500-001	\$22,999.00	29.50%	HDX 9000-720 HDX 9006 codec w/ mounting ears, 11*Phoenix connectors. Eng rmt. NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
VRSS5000-2VE	\$14,500.00	29.50%	Media Suite Virtual Edition - Records 2 SIP/H323 calls, up to 1 streamed live or encoded.Includes user self-service recording,VCM portal and up to 250 (live/VOD) streams. Reqs Impl. & Maintenance.
VRSS5000-12	\$34,000.00	29.50%	Media Suite Appliance Edition (2U Server) - Records up to 12 SIP/H323 calls, 6 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. & Maintenance.
VRSS5000-40	\$40,000.00	29.50%	Media Suite Appliance Edition (2U Server) - Records 40 SIP/H323 calls, 0 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. & Maintenance.
8200-09810-001	\$4,299.00	29.50%	EagleEye III Camera, 2012 logo. Compatible with QDX, CX7000 or HDX 6000 & 7000 main HDCI input and 8000 and 9000 series main and auxiliary HDCI inputs with software version 3.0.1 or later. Includes 10m cable and required power supply. NA power cord.
8200-09810-001	\$4,299.00	29.50%	EagleEye III Camera, 2012 logo. Compatible with QDX, CX7000 or HDX 6000 & 7000 main HDCI input and 8000 and 9000 series main and auxiliary HDCI inputs with software version 3.0.1 or later. Includes 10m cable and required power supply. NA power cord.
VRSS5000-40VE	\$30,500.00	29.50%	Media Suite Virtual Edition - Records 40 SIP/H323 calls, 0 of which can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. & Maintenance.
VRSS5000-6	\$25,000.00	29.50%	Media Suite Appliance Edition (2U Server) - Records 6 SIP/H323 calls, up to 3 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. & Maintenance.
VRSS5000-60	\$88,980.00	29.50%	Media Suite Pro 60/30 SW-60 SIP/H323 calls, up to 30 streamed live, user self-service rcrding,webcasting,easy capture with Scalability Mode,cluster enabled.500 live/VOD.Min 1 MS Base Sys,Partner or Prem Install & min 1Y Partner or Prem Support reqd
1465-09241-001	\$129.00	29.50%	Power supply for EagleEye Director base, 115V/230Vin,12V/5A OUT. Order AC power cord separately.
1465-09241-001	\$129.00	29.50%	Power supply for EagleEye Director base, 115V/230Vin,12V/5A OUT. Order AC power cord separately.
VRSS5000-6VE	\$19,000.00	29.50%	Media Suite Virtual Edition - Records 6 SIP/H323 calls, up to 3 of which can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams. Reqs Impl. & Maintenance.

Part Number	MSRP	DIR Discount %	Product Description
J2200-26740-001	\$24,999.00	29.50%	HDX 9000-1080: HDX 9006 codec w/mounting ears, 11*Phoenix connectors, 1080 license. Eng rmt. NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
J5230-72617-000	\$250,000.00	29.50%	RPRM Appliance Edition for UCAPL - 5000 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
J7200-64250-001	\$10,999.00	29.50%	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
G7200-26790-001	\$26,999.00	29.50%	TAA Compliant,HDX Media Center 7000-720 1PT50. HDX G7200-23130-001, HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, (Maintenance Contract Required)
2215-26696-001	\$1,549.00	29.50%	V.35 Module for HDX 4000 (not 4500), 7000 & 8000 series (RS449, RS350 with RS366 dialing). Includes HD68-DB44 adapter and HDX external peripheral interface box. (Serial interface cable ordered separately)
2200-12241-001	\$3,089.00	29.50%	Vortex EF2241 - Multi-channel AEC / Noise canceller w/Auto Mic Mixing, Matrix Mixer, and Telephony interface.- Includes power supply, user manual, software, Cat 5 cable, 15' telco cable.
2200-12280-001	\$3,729.00	29.50%	Vortex EF2280 - Multi-channel AEC / Noise canceller w/Auto Mic Mixing and Matrix Mixer.- Includes power supply, user manual, software, Cat 5 cable. Approved for North America, and Taiwan.
2200-24560-001	\$7,999.00	29.50%	HDX 4002 Executive Desktop System, includes: HD codec, P+C, People On Content licenses, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN (Maintenance Contract Required)
2200-26500-001	\$22,999.00	29.50%	HDX 9000-720 HDX 9006 codec w/ mounting ears, 11*Phoenix connectors. Eng rmt. NA pwr. NTSC. 1 year Partner Premier Svc Included in CALA.
2200-26740-001	\$24,999.00	29.50%	HDX 9000-1080: HDX 9006 codec w/ mounting ears, 11*Phoenix connectors,1080 license. Eng rmt. NA pwr. NTSC. 1 year Partner Premier Svc Included in CALA.
J7200-64510-001	\$9,599.00	29.50%	RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
2200-33080-001	\$5,149.00	29.50%	SoundStructure C8 - Eight-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.
2200-33120-001	\$6,699.00	29.50%	SoundStructure C12 - Twelve-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.
J7200-23150-001	\$15,999.00	29.50%	HDX 8000-720: HDX 8000 HD codec, EagleEye camera, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
J7200-64270-001	\$16,999.00	29.50%	RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
J7200-23160-001	\$18,999.00	29.50%	HDX 8000-1080: HDX 8000 HD codec, EagleEye camera&license, HDX mic array, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
2200-35003-001	\$719.00	29.50%	SoundStructure TEL1 - single-line PSTN interface for SoundStructure C-series and SR-series products.

Part Number	MSRP	DIR Discount %	Product Description
2200-35004-001	\$1,029.00	29.50%	SoundStructure TEL2 - dual-line PSTN interface for SoundStructure C-series and SR-series products.
2200-35005-001	\$795.00	29.50%	SoundStructure VoIP Interface - SIP interface with HDVoice for SoundStructure C and SR series products.
2200-36120-001	\$4,739.00	29.50%	SoundStructure SR12 - Twelve-channel Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.
J7200-63550-001	\$6,999.00	29.50%	RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required. UC APL/JITC, TAA Compliant
J5230-72615-000	\$25,000.00	29.50%	RPRM Appliance Edition for UCAPL - 500 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
J5230-72614-000	\$7,500.00	29.50%	RPRM Appliance Edition for UCAPL - 150 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
J5230-72613-000	\$2,500.00	29.50%	RPRM Appliance Edition for UCAPL - 50 Device Licenses (Maintenance required.3 year partner premier service is included for China.)
J5230-72600-000	\$2,000.00	29.50%	RPRM Appliance Edition for UCAPL - Base Software License, DVD for RPRM 7.3. Requires 2200-70620-XXX and J5230-7261X-XXX. (Maintenance required.3 year partner premier service is included for China.)
VRSS5000-100	\$138,300.00	29.50%	Media Suite Pro 100/50SW-100 SIP/H323 calls, up to 50 streamed live, user self-service rcrding,webcasting,easy capture with ScalabilityMode,cluster enabled.500 live/VOD.Min 1 MS Base Sys,Partner or Prem Install & min 1Y Partner or Prem Support reqd
J5230-76500-000	\$4,000.00	29.50%	DMA Appliance Edition for UCAPL - Base Software License, DVD for DMA 6.0. Requires 2200-70620-XXX and J5230-7651X-XXX (Maintenance required.3 year partner premier service is included for China.)
2200-33160-001	\$8,239.00	29.50%	SoundStructure C16 - Sixteen-channel AEC / Noise canceller / Feedback reduction w/Auto Mic Mixing and Matrix Mixer.- Includes NA power cord, user manual, software.
G7200-63830-001	\$18,399.00	29.50%	HDX 7000 Tabletop Media Center 1TT. Includes:G7200-23130-001 (HDX 7000 & EagleEye MPTZ camera), 1-42" 1080p tabletop display w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
G7200-67263-001	\$30,499.00	29.50%	TAA compliant Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
G7200-67262-001	\$30,999.00	29.50%	TAA compliant Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42"1080p LED display w/integrated audio, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
G7200-67261-001	\$22,999.00	29.50%	TAA compliant:Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec,rmt,MicArray,EE IV-12x,2-42" 1080p LED tabletop displays w/integrated audio, cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)
G7200-67259-001	\$18,999.00	29.50%	TAA compliant:Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec,rmt,MicArray,EE IV-12x camera,1-42" 1080p LED tabletop display w/integrated audio, cable bundle,NA pwr cord. Wall mount sold separately.(Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
G7200-67258-001	\$12,999.00	29.50%	TAA Compliant:Group 300-720-4x Tabletop Media Center 1TT42. Includes:Group 300-720 codec,rmt,MicArray,EE IV-4x,1-42" 1080p LED tabletop display w/integrated audio,cable bundle, NA pwr cord. Wall mount kit sold separately. (Maintenance Contract Required)
G7200-65250-001	\$24,098.00	29.50%	EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (G7200-63430-001 with codec, accessories and 1-EagleEye III) and 1 EagleEye Director (7200-69180-001 including 1-EagleEye III).Maintenance required.
G7200-64910-001	\$22,749.00	29.50%	TAA Compliant: Polycom RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display, 4" 2-way powered monitor speaker system, cable bundle, NA pwr cord. (Maintenance Contract Required)
G7200-26820-001	\$35,999.00	29.50%	TAA Compliant HDX Media Center 8000-720 2WC50 (see G7200-23150-001,less mic array),2 wall mounts, 2-50"1080p plasma,2 soundbars,White HDX ceiling mic array, EagleEye HD camera mnt,cable bundle, (Maintenance Contract Required),GSA
G7200-64270-001	\$16,999.00	29.50%	TAA Compliant: RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 1 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
G7200-64250-001	\$10,999.00	29.50%	TAA Compliant: RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
G7200-63860-001	\$30,499.00	29.50%	HDX 7000 Media Center Pedestal. 2PT includes: G7200-23130-001 (HDX7000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 2-42" 1080p displays w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
G7200-67264-001	\$40,999.00	29.50%	TAA compliant Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
G7200-63840-001	\$22,399.00	29.50%	HDX 7000 Dual Tabletop Media Center 2TT. Includes: G7200-23130-001 (HDX 7000 & EagleEye MPTZ camera), 2-42" 1080p tabletop display w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
G7200-64890-001	\$11,999.00	29.50%	TAA Compliant: Polycom RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22" LCD w/integrated audio, handset, cable bundle, NA pwr cord. (Maintenance Contract Required)
G7200-63820-001	\$19,399.00	29.50%	HDX 6000 Media Center Pedestal. 1PT includes: G7200-29025-001 (HDX6000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
G7200-63550-001	\$6,999.00	29.50%	TAA Compliant: RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye Acoustic cam., univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, Power: AMER - Type B, NEMA 5-15. Maintenance Contract Required.
G7200-61880-001	\$35,499.00	29.50%	HDX 8000 Media Center Pedestal. 2PT includes: G7200-23150-001 (HDX8000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 2-42" 1080p displays w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
G7200-26850-001	\$25,299.00	29.50%	TAA Compliant HDX Media Center 8000-720 1WC50. HDX 8000-720(see G7200-23150-001,less mic),1 wall mount,1-50" 1080p plasma display,1 soundbar, EagleEye HD camera mnt,HDX Ceiling mic array wht, cable bundle, (Maintenance Contract Required),GSA
2200-69178-001	\$8,499.00	29.50%	EagleEye Director base with no camera, compatible with EagleEye II and EagleEye III cameras, for use with Group Series software version 4.0.0 or later. Includes required power supply adaptor.NA power cord. (Maintenance Required)

Part Number	MSRP	DIR Discount %	Product Description
G7200-26900-001	\$28,599.00	29.50%	TAA Compliant HDX Media Center 8000-720 1PT50. HDX 8000-720(see G7200-23150-001),HDX Media Center Pedestal,1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mnt, cable bundle, order casters separately, (Maintenance Contract Required)
J2200-26500-001	\$22,999.00	29.50%	HDX 9000-720 HDX 9006 codec w/ mounting ears, 11*Phoenix connectors. Eng rmt. NA pwr. NTSC, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
J5230-76514-000	\$12,000.00	29.50%	DMA Appliance Edition for UCAPL - 150 Call Licenses (Maintenance required.3 year partner premier service is included for China.)
G7200-26940-001	\$9,999.00	29.50%	TAA Compliant,HDX 6000 View tabletop Media Center. HDX 6000 View codec & EagleEye View camera with embedded microphones (G7200-23170-001), 1-42" 1080p LCD display with 60w integrated audio, cable bundle, (Maintenance Contract Required)
G7200-61860-001	\$27,399.00	29.50%	HDX 8000 Dual Tabletop Media Center 2TT. Includes: G7200-23150-001 (HDX 8000 & EagleEye MPTZ camera), 2-42" 1080p tabletop displays w/ integrated audio, cable bundle. Wall mount kit & 1080 option sold separately. (Maintenance Contract Required)
G7200-61870-001	\$28,799.00	29.50%	HDX 8000 Media Center Pedestal. 1PT includes: G7200-23150-001 (HDX8000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
G7200-63850-001	\$23,799.00	29.50%	HDX 7000 Media Center Pedestal. 1PT includes: G7200-23130-001 (HDX7000, tabletop mic & MPTZ EE), HDX MC Pedestal w/cam mnt, 1-42" 1080p display w/ integrated audio, cable bundle. Order casters separately. (Maintenance Contract Required)
J2200-24560-001	\$7,999.00	29.50%	HDX 4002 Executive Desktop System, includes: HD codec, P+C, People On Content licenses, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN, UC APL/JITC, TAA Compliant (Maintenance Contract Required)
G7200-67268-001	\$106,999.00	29.50%	TAA compliant Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)
G7200-67267-001	\$60,999.00	29.50%	TAA compliant Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-84" 1080p LED display, cable bundle, NA pwr cord. (Maintenance Contract Required)
G7200-67266-001	\$86,999.00	29.50%	TAA compliant Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays, cable bundle, NA pwr cord. (Maintenance Contract Required)
G7200-67265-001	\$50,999.00	29.50%	TAA compliant Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display, cable bundle, NA pwr cord. Order casters separately. (Maintenance Contract Required)
G7200-64510-001	\$9,599.00	29.50%	TAA Compliant: RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera, mic array, univ. remote, NTSC/PAL. Cables: 2 HDMI 1.8m, 1 CAT 5E LAN 3.6m, 1 HDCI digital 3m, Power: AMER-Type B, NEMA 5-15. Maintenance Contract Required.
VRMX4120HDRX-DC	\$763,000.00	33.00%	RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. DC Power (Maintenance Contract Required)
VRMX2020HDRXD	\$142,000.00	33.00%	RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
VRMX2020HDRX	\$132,000.00	33.00%	RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. Equipped with one (1) MPMRx-S Media Card. For extra capacity system with one MPMRx-D card, please order VRMX2020HDRXD. (Maintenance Contract Required)
VRMX4090HDRX-DC	\$589,000.00	33.00%	RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. DC Power (Maintenance Contract Required)
VRMX4120HDRX	\$763,000.00	33.00%	RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. AC Power (Maintenance Contract Required)
JVRMX4315HDR	\$190,000.00	33.00%	RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. AC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
JVRMX4240HDRX-DC	\$1,460,000.00	33.00%	RMX 4000/MPMRx IP only 60x1080p60/120x1080p30/240x720p/480xSD resource configured & licensed system. Equipped with four (4) MPMRx-D Media Cards. DC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX4240HDRX	\$1,460,000.00	33.00%	RMX 4000/MPMRx IP only 60x1080p60/120x1080p30/260x720p/480xSD resource configured & licensed system. Equipped with four (4) MPMRx-D Media Cards. AC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-12335-001	\$15.00	33.00%	Universal Power Supply for SPIP 320, SPIP 330, SPIP 430, SPIP 550, SPIP 601& SPIP 650. 1-pack, 24V, 0.5A, NA power plug.
2200-12360-225	\$119.00	33.00%	SoundPoint IP 321, Symbol Keycaps, 2-line SIP desktop phone with single 10/100 Ethernet port and PoE support. Compatible Partner platform: 20. Does not include AC power supply.
VRMX2045HDRX	\$277,000.00	33.00%	RMX 2000/MPMRx IP only 11x1080p60/22x1080p60/45x720p/90xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card (Maintenance Contract Required).
2200-12365-025	\$149.00	33.00%	SoundPoint IP 331, 2-line SIP desktop phone with integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platform: 20. Does not include AC power supply
VRMX4180HDRX	\$1,111,000.00	33.00%	RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Equipped with three (3) MPMRx-D Media Cards. AC Power (Maintenance Contract Required)
2200-12365-225	\$149.00	33.00%	SoundPoint IP 331, Symbol Keycaps, 2-line SIP desktop phone with integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platform: 20. Does not include AC power supply.
2200-12375-025	\$199.00	33.00%	SoundPoint IP 335, 2-line SIP desktop phone with HDVoice, integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platform: 20. Does not include AC power supply
JVRMX4180HDRX-DC	\$1,111,000.00	33.00%	RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Equipped with three (3) MPMRx-D Media Cards. DC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX4180HDRX	\$1,111,000.00	33.00%	RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Equipped with three (3) MPMRx-D Media Cards. AC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX4120HDRX-DC	\$763,000.00	33.00%	RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. DC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
JVRMX4120HDRX	\$763,000.00	33.00%	RMX 4000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. AC Power UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX4090HDRX-DC	\$589,000.00	33.00%	RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. DC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
VRMX4180HDRX-DC	\$1,111,000.00	33.00%	RMX 4000/MPMRx IP only 45x1080p60/90x1080p30/180x720p/360xSD resource configured & licensed system. Equipped with three (3) MPMRx-D Media Cards. DC Power (Maintenance Contract Required)
2200-12360-025	\$119.00	33.00%	SoundPoint IP 321, 2-line SIP desktop phone with single 10/100 Ethernet port and PoE support. Compatible Partner platform: 20. Does not include AC power supply
VRMX4015HDRX	\$154,000.00	33.00%	RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power (Maintenance Contract Required)
VRMX2710HDR	\$83,500.00	33.00%	RMX 2000 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)
VRMX2120HDRX	\$712,000.00	33.00%	RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. (Maintenance Contract Required)
VRMX2060HDRX	\$364,000.00	33.00%	RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. (Maintenance Contract Required)
VRMX2720HDR	\$151,500.00	33.00%	RMX 2000 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Modules. (Maintenance Contract Required)
2200-07850-160	\$4,899.00	33.00%	SoundStation2W (Expandable) 1.9GHz DECT 6.0 Wireless, 5-pack Multi-pack is drop shipped directly to one end user location
VRMX2730HDR	\$219,500.00	33.00%	RMX 2000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. (Maintenance Contract Required)
VRMX2745HDR	\$321,500.00	33.00%	RMX 2000 IP only 22HD1080p/45HD720p/90SD/135CIF resource configured & licensed system equipped with one (1) MPMx-D and one (1) MPMx-S Media Processing Modules. (Maintenance Contract Required)
VRMX2760HDR	\$423,500.00	33.00%	RMX 2000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. (Maintenance Contract Required)
VRMX4000P	\$75,000.00	33.00%	RMX 4000 AC including all required FRUs (w\o media cards) for IP only use. ORDER MUST INCLUDE MEDIA CARD MODULE(S) AND LICENSES.
JVRMX2745HDR	\$321,500.00	33.00%	RMX 2000 IP only 22HD1080p/45HD720p/90SD/135CIF resource configured & licensed system equipped with one (1) MPMx-D and one (1) MPMx-S Media Processing Modules. UC APL/JITC, Compliant software release (Maintenance Contract Required)
JVRMX4015HDRX-DC	\$154,000.00	33.00%	RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
VRMX2030HDRX	\$190,000.00	33.00%	RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
JVRMX4090HDRX	\$589,000.00	33.00%	RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. AC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-07880-160	\$819.00	33.00%	SoundStation2W (Basic) 1.9GHz DECT 6.0 Wireless. Non-expandable. Includes Base Station (PSTN), 2 110-220V AC power supplies, 2 US power cords, 12 hrs talk time battery, 2.8m/9ft telco cable, 1.2m/4ft mobile phone cable (3.5mm), secure voice encryption.
VRMX4015HDRX-DC	\$154,000.00	33.00%	RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power (Maintenance Contract Required)
2200-07800-160	\$1,019.00	33.00%	SoundStation2W (Expandable) 1.9GHz DECT 6.0 Wireless. Includes Base Station (PSTN), 2 100-240V AC power supplies, 2 power cords with US plug, 24 hour talk time battery, 2.8m/9ft telco cable, 1.2m/4ft mobile phone cable (3.5mm), secure voice encryption.
VRMX4030HDRX	\$241,000.00	33.00%	RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power (Maintenance Contract Required)
VRMX4030HDRX-DC	\$241,000.00	33.00%	RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power (Maintenance Contract Required)
VRMX4060HDRX	\$415,000.00	33.00%	RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power (Maintenance Contract Required)
VRMX4060HDRX-DC	\$415,000.00	33.00%	RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power (Maintenance Contract Required)
VRMX4090HDRX	\$589,000.00	33.00%	RMX 4000/MPMRx IP only 22x1080p60/45x1080p30/90x720p/180xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. AC Power (Maintenance Contract Required)
VRMX2715HDR	\$117,500.00	33.00%	RMX 2000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Modules. (Maintenance Contract Required)
VRMX4000P-DC	\$75,000.00	33.00%	RMX 4000 DC including all required FRUs (w\o media cards) for IP only use. MEDIA CARD MODULES AND LICENSES MUST BE PURCHASED OR TRANSFERRED FOR SYSTEM TO OPERATE.
2200-15660-001	\$1,029.00	33.00%	SoundStation IP6000 (SIP) conf phone. AC pwr or 802.3af Power over Ethernet. Incl 100-240V power supply, 0.4A, 48V/19W; NA power plug; 25ft/7.6m Cat5 shielded Ethernet cable; Pwr Insert Cable. Expandable. Does not include Brazil.
2200-12670-025	\$599.00	33.00%	SoundPoint IP 670 6-line color display IP phone with HD Voice. Compatible Partner platforms, 20. Ships without power supply.
2200-12670-225	\$599.00	33.00%	SoundPoint IP 670, Symbol Keycaps, 6-line color display IP phone with HD Voice. Compatible Partner platforms, 20. Does not include AC power supply.
5230-74601-005	\$30,000.00	33.00%	RPCS Virtual Edition 5HD/10SD/25SVC resource configured & licensed system (Maintenance Contract Required)
5230-74601-010	\$57,500.00	33.00%	RPCS Virtual Edition 10HD/20SD/50SVC resource configured & licensed system (Maintenance Contract Required)
5230-74601-015	\$85,000.00	33.00%	RPCS Virtual Edition 15HD/30SD/75SVC resource configured & licensed system (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
5230-74601-020	\$113,000.00	33.00%	RPCS Virtual Edition 20HD/40SD/100SVC resource configured & licensed system (Maintenance Contract Required)
VRMX2010HDRX	\$73,500.00	33.00%	RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system. Equipped with one (1) MPMR-S Media Card. (Maintenance Contract Required)
VRMX2000P	\$25,000.00	33.00%	RMX 2000 including all require FRUs (w\o media cards) for IP only use. MEDIA CARD MODULES AND LICENSES MUST BE PURCHASED OR TRANSFERRED FOR SYSTEM TO OPERATE.
VRMX1530HDR	\$205,500.00	33.00%	RMX 1500 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. (Maintenance Contract Required)
VRMX1525	\$37,000.00	33.00%	RMX 1500 Base System, loaded with 14 SD, 25 CIF resource licenses, upgradable with SW license to HD only, equipped with MPMx-Q (Maintenance Contract Required)
2200-12450-225	\$309.00	33.00%	SoundPoint IP 450, Symbol Keycaps, 3-line IP phone with HD Voice. Compatible Partner platforms, 20. Does not include AC power supply.
2200-15600-001	\$929.00	33.00%	SoundStation IP 6000 (SIP) conference phone. 802.3af Power over Ethernet. Expandable. Includes 25ft/7.6m Cat5 shielded Ethernet cable. Does not include China, Russia.
2200-16200-001	\$729.00	33.00%	SoundStation2 (analog) conference phone with display. Expandable. Includes 110V-120V AC wallmod power supply with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable. Does NOT include expansion mics.
VRMX1520HDR	\$140,500.00	33.00%	RMX 1500 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. (Maintenance Contract Required)
VRMX1515HDR	\$108,000.00	33.00%	RMX 1500 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)
VRMX1515	\$23,000.00	33.00%	RMX 1500 Base System, loaded with 10 SD, 15 CIF resource licenses, upgradable with SW license to 25 CIF or/and HD support, equipped with MPMx-Q (Maintenance Contract Required)
VRMX1510HDR	\$75,500.00	33.00%	RMX 1500 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)
VRMX1505HDRE	\$60,000.00	33.00%	RMX 1500 IP only 5HD720p/10SD/15CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Modules. (Maintenance Contract Required)
VRMX1505HDR	\$43,000.00	33.00%	RMX 1500 IP only 5HD720p/10SD/15CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)
JVRMX4420HDR-DC	\$919,000.00	33.00%	RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource configured & licensed system equipped with four (4) MPMx-D Media Processing Modules. DC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
2200-16000-001	\$619.00	33.00%	SoundStation2 (analog) conference phone with display. Non-expandable. Includes 110V-120V AC power/telco module with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable.
JVRMX4420HDR	\$919,000.00	33.00%	RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource configured & licensed system equipped with four (4) MPMx-D Media Processing Modules. AC Power UC APL/JITC, Compliant software release (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
JVRMX4390HDR-DC	\$706,000.00	33.00%	RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource configured & licensed system equipped with three (3) MPMx-D Media Processing Modules. DC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
JVRMX4390HDR	\$706,000.00	33.00%	RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource configured & licensed system equipped with three (3) MPMx-D Media Processing Modules. AC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
2200-15100-001	\$519.00	33.00%	SoundStation2 (analog) conference phone without display. Non-expandable. Includes 110V-120V AC wallmod power supply with NA plug, 6.4m/21ft console cable, 2.8m/9ft telco cable.
2200-12560-001	\$469.00	33.00%	SoundPoint IP 560 SIP 4 line Gigabit Ethernet IP desktop phone with HD voice. Compatible Partner platforms, 20. Includes AC power supply with plug for North America.
2200-12375-225	\$199.00	33.00%	SoundPoint IP 335, Symbol Keycaps, 2-line SIP desktop phone with HDVoice, integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platform: 20. Does not include AC power supply.
2200-12450-001	\$329.00	33.00%	SoundPoint IP 450 3-line IP phone with HD Voice. Compatible Partner platforms, 20. Ships with 24V 0.5A universal power adapter with NA power plug.
JVRMX2760HDR	\$423,500.00	33.00%	RMX 2000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. UC APL/JITC, Compliant software release (Maintenance Contract Required)
JVRMX4015HDRX	\$154,000.00	33.00%	RMX 4000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX4060HDRX	\$415,000.00	33.00%	RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX4030HDRX-DC	\$241,000.00	33.00%	RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30xHD720p/60xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX4030HDRX	\$241,000.00	33.00%	RMX 4000/MPMRx IP only 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. AC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX4330HDR	\$280,000.00	33.00%	RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. AC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
JVRMX4330HDR-DC	\$280,000.00	33.00%	RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. DC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
2200-12450-025	\$309.00	33.00%	SoundPoint IP 450 3-line IP phone with HD Voice. Compatible Partner platforms, 20. Ships without power supply.
2200-12550-001	\$369.00	33.00%	SoundPoint IP 550 SIP 4 line IP desktop phones with HD voice. Compatible Partner Platforms: 20. Ships with universal power supply with NA power plug.
JVRMX2010HDRX	\$73,500.00	33.00%	RMX 2000/MPMRx IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system. Equipped with one (1) MPMRx-S Media Card. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-12550-225	\$355.00	33.00%	SoundPoint IP 550, Symbol Keycaps, SIP 4 line IP desktop phones with HD voice. Compatible Partner Platforms: 20. Does not include AC power supply.

Part Number	MSRP	DIR Discount %	Product Description
VRMX4240HDRX	\$1,460,000.00	33.00%	RMX 4000/MPMRx IP only 60x1080p60/120x1080p30/240x720p/480xSD resource configured & licensed system. Equipped with four (4) MPMRx-D Media Cards. AC Power (Maintenance Contract Required)
2200-12560-025	\$449.00	33.00%	SoundPoint IP 560 SIP 4 line Gigabit Ethernet IP desktop phone with HD voice. Compatible Partner Platforms: 20. Ships without power supply.
2200-12560-225	\$449.00	33.00%	SoundPoint IP 560, Symbol Keycaps, SIP 4 line Gigabit Ethernet IP desktop phone with HD voice. Compatible Partner Platforms: 20. Does not include AC power supply.
VRMX2015HDRX	\$103,000.00	33.00%	RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed. Equipped with one (1) MPMRx-S Media Card. (Maintenance Contract Required)
2200-12651-001	\$449.00	33.00%	SoundPoint IP 650 6-line IP phone with HD Voice. Compatible Partner platforms, 20. Ship with 24V 0.5A universal power adapter with NA power plug.
2200-12651-025	\$435.00	33.00%	SoundPoint IP 650 6-line IP phone with HD Voice. Compatible Partner platforms, 20. Does not include AC power supply
2200-12651-225	\$435.00	33.00%	SoundPoint IP 650, Symbol Keycaps, 6-line IP phone with HD Voice. Compatible Partner platforms, 20. Does not include AC power supply.
2200-12670-001	\$629.00	33.00%	SoundPoint IP 670 6-line color display IP phone with HD Voice. Compatible Partner platforms, 20. Ship with 48V 0.4A universal power adapter with NA power plug.
JVRMX4360HDR	\$493,000.00	33.00%	RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. AC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
JVRMX4360HDR-DC	\$493,000.00	33.00%	RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. DC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
2200-16555-001	\$6,489.00	33.00%	SoundStation2 EX 10 unit multi-pack(EX Mics NOT Included). Multi-pack is drop shipped directly to one end user location.
JVRMX4060HDRX-DC	\$415,000.00	33.00%	RMX 4000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. DC Power. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-12550-025	\$355.00	33.00%	SoundPoint IP 550 SIP 4 line IP desktop phones with HD voice. Compatible Partner Platforms: 20. Does not include AC power supply
2200-40450-025	\$159.00	33.00%	VVX 201 2-line Desktop Phone with dual 10/100 Ethernet ports. PoE only. Ships without power supply.
JRPCS1810-015	\$97,500.00	33.00%	RP Collaboration Server 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. UC APL/JITC Compliant software release. Maintenance contract required.
2200-44600-025	\$479.00	33.00%	VVX 600 16-line Business Media Phone with built-in Bluetooth and HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.
2200-44600-018	\$494.00	33.00%	Microsoft Lync edition VVX 600 16-line Business Media Phone with built-in Bluetooth, HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
2200-44600-001	\$509.00	33.00%	VVX 600 16-line Business Media Phone with built-in Bluetooth and HD Voice. Ships with universal power supply with NA power plug.
2200-44500-025	\$379.00	33.00%	VVX 500 12-line Business Media Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.
2200-44500-018	\$394.00	33.00%	Microsoft Lync edition VVX 500 12-line Business Media Phone with HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.

Part Number	MSRP	DIR Discount %	Product Description
2200-44500-001	\$409.00	33.00%	VVX 500 12-line Business Media Phone with HD Voice. Ships with universal power supply with NA power plug.
RPCS1810-005	\$39,500.00	33.00%	RP Collaboration Server 1800 IP only 2x1080p30/5x720p/10xSD resource configured & licensed system. Maintenance contract required.
RPCS1810-010	\$68,500.00	33.00%	RP Collaboration Server 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system. Maintenance contract required.
RPCS1810-015	\$97,500.00	33.00%	RP Collaboration Server 1800 IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed system. Maintenance contract required.
RPCS1810-020	\$126,500.00	33.00%	RP Collaboration Server 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed sys. For high capacity system, please refer to RPCS1830-020. Maintenance contract required.
RPCS1830-020	\$136,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. Maintenance contract required.
2200-46135-018	\$194.00	33.00%	Microsoft Lync edition VVX 300 6-line Desktop Phone with HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
RPCS1830-040	\$242,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 10x1080p60/20x1080p30/40x720p/80xSD Resource configured & licensed system. Maintenance contract required.
2200-46135-025	\$179.00	33.00%	VVX 300 6-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.
2200-40450-018	\$174.00	33.00%	Microsoft Lync Edition VVX 201 2-line Desktop Phone with dual 10/100 Ethernet ports and Polycom UCS Lync License. PoE only. Ships without power supply.
2200-40450-001	\$174.00	33.00%	VVX 201 2-line Desktop Phone with dual 10/100 Ethernet ports. Ships with universal power supply with NA power plug.
RPCS1830-060	\$358,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Maintenance contract required.
2200-40250-025	\$119.00	33.00%	VVX 101 1-line Desktop Phone with single 10/100 Ethernet port. PoE only. Ships without power supply.
2200-40250-001	\$134.00	33.00%	VVX 101 1-line Desktop Phone with single 10/100 Ethernet port. Ships with universal power supply with NA power plug.
RPCS1831-005	\$49,500.00	33.00%	RPCS 1800, High Capacity System 2x1080p30/5x720p/10xSD resource configured & licensed system. With ISDN Interface. Excluding ISDN/PSTN License. For ISDN/PSTN License, Please Include PN 5150-69760-001. Maintenance Contract Required.
2230-40300-001	\$1,449.00	33.00%	SoundStation IP 7000 (SIP) conf phone. AC pwr or 802.3af Power over Ethernet. Incl 100-240V power supply, 1.5A, 48V/50W; NA power plug; 25ft/7.6m Cat5 shielded Ethernet cable; Pwr Insert Cable. Expandable. Does not include Brazil.
JVRMX2020HDRX	\$132,000.00	33.00%	RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. Equipped with one (1) MPMRx-S Media Card. UC APL/JITC Compliant software release. (Maintenance Contract Required)
2230-40500-001	\$2,989.00	33.00%	SoundStation IP 7000 multi-unit connectivity kit. For large room coverage. Includes two consoles, multi-interface module with universal power supply, 6ft/1.8m power cord with NA plug and 25ft/7.6m console interconnect cable. Does not include Brazil.
VRMX4240HDRX-DC	\$1,460,000.00	33.00%	RMX 4000/MPMRx IP only 60x1080p60/120x1080p30/240x720p/480xSD resource configured & licensed system. Equipped with four (4) MPMRx-D Media Cards. DC Power (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
2200-40000-001	\$1,339.00	33.00%	SoundStation IP 7000 (SIP) conference phone. 802.3af Power over Ethernet. Expandable. Includes 25ft/7.6m CAT5 shielded Ethernet cable. Does not include Russia.
JRPCS1810-005	\$39,500.00	33.00%	RP Collaboration Server 1800 IP only 2x1080p30/5x720p/10xSD resource configured & licensed system. UC APL/JITC Compliant software release. Maintenance contract required.
JRPCS1810-010	\$68,500.00	33.00%	RP Collaboration Server 1800 IP only 2x1080p60/5x1080p30/10x720p/20xSD resource configured & licensed system. UC APL/JITC Compliant software release. Maintenance contract required.
RPCS1830-030	\$184,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. Maintenance contract Required.
G2200-12651-001	\$479.00	33.00%	SoundPoint IP 650 6-line IP phone with HD Voice. Compatible Partner platforms, 20. Ships with NA Power Supply. Made in TAA Compliant Country.
G2200-46162-025	\$359.00	33.00%	VVX 410 12-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
G2200-46161-025	\$279.00	33.00%	VVX 310 6-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
G2200-46157-025	\$319.00	33.00%	VVX 400 12-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
2200-66070-018	\$1,599.00	33.00%	Microsoft Skype for Business/Lync edition RealPresence Trio 8800 IP conf. phone with Polycom UCS Lync License, built-in Wi-Fi, Bluetooth and NFC. 802.af/at PoE. WITHOUT POWER SUPPLY. Incl. 7.6m/25ft Ethernet cable, 1.8m/6ft USB cable and Setup Sheet
2200-66070-001	\$1,599.00	33.00%	RealPresence Trio 8800 IP conference phone with built-in Wi-Fi, Bluetooth and NFC. 802.af/at Power over Ethernet. SHIPS WITHOUT POWER KIT. Incl. 7.6m/25ft Ethernet cable, 1.8m/6ft USB 2.0 cable and Setup Sheet.
G2200-46135-025	\$239.00	33.00%	VVX 300 6-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
G2200-44600-025	\$539.00	33.00%	VVX 600 16-line Business Media Phone with built-in Bluetooth and HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
G2200-44500-025	\$439.00	33.00%	VVX 500 12-line Business Media Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply. Made in TAA Compliant Country.
G2200-19000-001	\$899.00	33.00%	SoundStation Duo dual-mode conference phone incl Pwr Supply, Power Cord with North American plug, Power Injection Module(PIM) with 6.4m combined PSTN/Cat5 cable, 2.1m RJ-11 PSTN cable, 2.1m Cat5 cable and Quick Start Guide. Made in TAA Compliant Country.
G2200-18064-025	\$1,299.00	33.00%	VVX 1500 G dual stack (SIP&H.323) business media phone with video capability and HD Voice. PoE. Made in a TAA compliant country. Ships without power supply. (First year premier maintenance contract required)
G2200-18064-025	\$1,299.00	33.00%	VVX 1500 G dual stack (SIP&H.323) business media phone with video capability and HD Voice. PoE. Made in a TAA compliant country. Ships without power supply. (First year premier maintenance contract required)
G2200-12670-025	\$629.00	33.00%	SoundPoint IP 670 6-line, Color IP phone with HD Voice. Compatible Partner platforms, 20. PoE. Ships without Power Supply. Made in TAA Compliant Country.
2200-46135-001	\$209.00	33.00%	VVX 300 6-line Desktop Phone with HD Voice. Ships with universal power supply with NA power plug.
G2200-12651-025	\$465.00	33.00%	SoundPoint IP 650 6-line IP phone with HD Voice. Compatible Partner platforms, 20. PoE. Ships without Power Supply. Made in TAA Compliant Country.

Part Number	MSRP	DIR Discount %	Product Description
2230-40600-025	\$1,339.00	33.00%	SoundStation IP 7000 (SIP) conference phone. 802.3af PoE model. Expandable. Including 25ft/7.6m CAT5 shielded Ethernet cable and 3m/10ft CLink 2 cable (for integration with compatible RealPresence Group Series and HDX Series). Does not include Russia.
G2200-12560-025	\$479.00	33.00%	SoundPoint IP 560 4-line, Gigabit Ethernet IP phone with HD Voice. Compatible Partner platform: 20. Country Group: 1. PoE. Ships without Power Supply. Made in TAA Compliant Country.
G2200-12550-025	\$385.00	33.00%	SoundPoint IP 550 4-line IP phone with HD Voice. Compatible Partner platform: 20. Country Group: 1. PoE. Ships without Power Supply. Made in TAA Compliant Country.
G2200-12450-025	\$339.00	33.00%	SoundPoint IP 450 3-line IP phone with HD Voice. Compatible Partner platforms, 20. Country Group: 1. PoE. Ships without Power Supply. Made in TAA Compliant Country.
G2200-12375-025	\$229.00	33.00%	SoundPoint IP 335, 2-line SIP desktop phone with HDVoice, integrated 2-port 10/100 Ethernet switch and PoE support. Compatible Partner platforms, 20. Country Group: 1. Ships without Power Supply. Made in TAA Compliant Country.
2200-46162-025	\$299.00	33.00%	VVX 410 12-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.
2200-46162-018	\$314.00	33.00%	Microsoft Lync edition VVX 410 12-line Desktop Phone Gigabit Ethernet with HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
2200-46162-001	\$329.00	33.00%	VVX 410 12-line Desktop Phone Gigabit Ethernet with HD Voice. Ships with universal power supply with NA power plug.
2200-46161-025	\$219.00	33.00%	VVX 310 6-line Desktop Phone Gigabit Ethernet with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.
2200-46161-018	\$234.00	33.00%	Microsoft Lync edition VVX 310 6-line Desktop Phone Gigabit Ethernet with HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
2200-46161-001	\$249.00	33.00%	VVX 310 6-line Desktop Phone Gigabit Ethernet with HD Voice. Ships with universal power supply with NA power plug.
2200-46157-025	\$259.00	33.00%	VVX 400 12-line Desktop Phone with HD Voice. Compatible Partner platforms: 20. POE. Ships without power supply.
2200-46157-018	\$274.00	33.00%	Microsoft Lync edition VVX 400 12-line Desktop Phone with HD Voice and Polycom UCS Lync License. PoE. Ships without power supply.
2200-46157-001	\$289.00	33.00%	VVX 400 12-line Desktop Phone with HD Voice. Ships with universal power supply with NA power plug.
G2200-12670-001	\$659.00	33.00%	SoundPoint IP 670 6-line, Color IP phone with HD Voice. Compatible Partner platforms, 20. PoE. Ships with North America Power Supply. Made in TAA Compliant Country.
JVRMX2730HDR	\$219,500.00	33.00%	RMX 2000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. UC APL/JITC, Compliant software release (Maintenance Contract Required)
JVRMX2045HDRX	\$277,000.00	33.00%	RMX 2000/MPMRx IP only 11x1080p60/22x1080p60/45x720p/90xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. UC APL/JITC Compliant software release (Maintenance Contract Required).
JVRMX2060HDRX	\$364,000.00	33.00%	RMX 2000/MPMRx IP only 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX2120HDRX	\$712,000.00	33.00%	RMX 2000/MPMRx IP only 30x1080p60/60x1080p30/120x720p/240xSD resource configured & licensed system. Equipped with two (2) MPMRx-D Media Cards. UC APL/JITC Compliant software release (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
JVRMX2710HDR	\$83,500.00	33.00%	RMX 2000 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Module. UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX2715HDR	\$117,500.00	33.00%	RMX 2000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Modules. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-19000-001	\$849.00	33.00%	SoundStation Duo dual-mode conference phone including Power Supply, Power Cord with North American plug, Power Injection Module (PIM) with 6.4m combined PSTN/Cat5 cable, 2.1m RJ-11 PSTN cable, 2.1m Cat5 cable and Quick Start Guide
2200-18064-025	\$1,199.00	33.00%	VVX 1500 D dual stack (SIP&H.323) business media phone with video capability and HD Voice, PoE. Ships without power supply. (First year maintenance contract required)
2200-18064-025	\$1,199.00	33.00%	VVX 1500 D dual stack (SIP&H.323) business media phone with video capability and HD Voice, PoE. Ships without power supply. (First year maintenance contract required)
2200-18061-025	\$1,099.00	33.00%	VVX 1500 6-line Business Media Phone with video capability and HD Voice, POE. Ships without power supply.
JVRMX2030HDRX	\$190,000.00	33.00%	RMX 2000/MPMRx IP only 7x1080p60/15x1080p/30x720p/60xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. UC APL/JITC Compliant software release (Maintenance Contract Required)
JRPCS1810-020	\$126,500.00	33.00%	RP Collaboration Server 1800 IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed sys. For high capacity system, please refer to JRPCS1830-020. UC APL/JITC Compliant software release. Maintenance contract required.
JVRMX2720HDR	\$151,500.00	33.00%	RMX 2000 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Modules. UC APL/JITC, Compliant software release (Maintenance Contract Required)
VRMX4420HDR	\$919,000.00	33.00%	RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource configured & licensed system equipped with four (4) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)
VRMX4390HDR-DC	\$706,000.00	33.00%	RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource configured & licensed system equipped with three (3) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)
VRMX4390HDR	\$706,000.00	33.00%	RMX 4000 IP only 45HD1080p/90HD720p/180SD/270CIF resource configured & licensed system equipped with three (3) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)
VRMX4360HDR-DC	\$493,000.00	33.00%	RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)
VRMX4360HDR	\$493,000.00	33.00%	RMX 4000 IP only 30HD1080p/60HD720p/120SD/180CIF resource configured & licensed system equipped with two (2) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)
VRMX4330HDR-DC	\$280,000.00	33.00%	RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)
VRMX4330HDR	\$280,000.00	33.00%	RMX 4000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)
VRMX4315HDR-DC	\$190,000.00	33.00%	RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
VRMX4315HDR	\$190,000.00	33.00%	RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)
2200-18061-025	\$1,099.00	33.00%	VVX 1500 6-line Business Media Phone with video capability and HD Voice, POE. Ships without power supply.
2200-30900-025	\$599.00	33.00%	SoundStation IP5000 (SIP) conference phone. 802.3af Power over Ethernet. Includes 25ft/7.6m Cat5 Ethernet cable. Does not include China, Russia.
JRPCS1830-060	\$358,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 15x1080p60/30x1080p30/60x720p/120xSD resource configured & licensed system. UC APL/JITC Compliant software release. Maintenance contract required.
JVRMX1505HDR	\$43,000.00	33.00%	RMX 1500 IP only 5HD720p/10SD/15CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. UC APL/JITC, TAA Compliant software release(Maintenance Contract Required)
JVRMX2020HDRXD	\$142,000.00	33.00%	RMX 2000/MPMRx IP only 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. Equipped with one (1) MPMRx-D Media Card. UC APL/JITC Compliant software release (Maintenance Contract Required)
VRMX4420HDR-DC	\$919,000.00	33.00%	RMX 4000 IP only 60HD1080p/120HD720p/240SD/360CIF resource configured & licensed system equipped with four (4) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)
JRPCS1830-030	\$184,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 7x1080p60/15x1080p30/30x720p/60xSD resource configured & licensed system. Maintenance contract Required.
JVRMX1510HDR	\$75,500.00	33.00%	RMX 1500 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. UC APL/JITC, TAA Compliant software release (Maintenance Contract Required)
JVRMX1515HDR	\$108,000.00	33.00%	RMX 1500 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. UC APL/JITC, TAA Compliant software release. (Maintenance Contract Required)
JVRMX1520HDR	\$140,500.00	33.00%	RMX 1500 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. UC APL/JITC, TAA Compliant software release (Maintenance Contract Required)
JVRMX1530HDR	\$205,500.00	33.00%	RMX 1500 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. UC APL/JITC, TAA Compliant software release (Maintenance Contract Required)
JRPCS1830-020	\$136,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 5x1080p60/10x1080p30/20x720p/40xSD resource configured & licensed system. UC APL/JITC Compliant software release. Maintenance contract required.
JVRMX2015HDRX	\$103,000.00	33.00%	RMX 2000/MPMRx IP only 3x1080p60/7x1080p30/15x720p/30xSD resource configured & licensed. Equipped with one (1) MPMRx-S Media Card. UC APL/JITC Compliant software release (Maintenance Contract Required)
JVRMX4315HDR-DC	\$190,000.00	33.00%	RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. DC Power. UC APL/JITC, Compliant software release (Maintenance Contract Required)
JRPCS1830-040	\$242,500.00	33.00%	RP Collaboration Server 1800 IP only, high capacity system, with 10x1080p60/20x1080p30/40x720p/80xSD Resource configured & licensed system. UC APL/JITC Compliant software release. Maintenance contract required.
4870-01010-170	\$59,328.00	0.50%	ImmersiveCare 24x7x4, One year, RPX HD 200 Series (see support.polycom.com for availability information)

Part Number	MSRP	DIR Discount %	Product Description
4877-64700-516	\$54,890.00	0.50%	Polycom Advantage ImmersiveCare, One Year, RealPresence Immersive Studio Series
4870-01217-007	\$2,500.00	0.50%	Remote-only Basic Implementation, Capture Station Pro, Portable Pro or SDI appliance being configured to work with an attached PRMM v6.X or greater (for use without PRMM v6.5 use 4870-01218-007). Training is not included
4870-01213-007	\$500.00	0.50%	Remote-only Implementation, one MSA instance integrated with PRMM Media Director, for use with any supported MSA feature, includes content distribution or transcoding. Windows Media and IIS Smooth Streaming only.
4877-01010-537	\$116,410.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three year, RPX HD 200 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4877-64700-517	\$85,330.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One Year, RealPresence Immersive Studio Series
4877-64700-536	\$148,205.00	0.50%	Polycom Advantage ImmersiveCare, Three Year, RealPresence Immersive Studio Series
4877-64700-537	\$230,390.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three Year, RealPresence Immersive Studio Series
4877-01010-536	\$116,410.00	0.50%	Polycom Advantage ImmersiveCare, Three year, RPX HD 200 Series (Requires all systems to be covered by Advantage)
4870-01010-355	\$108,974.00	0.50%	ImmersiveCare, Three year, RPX HD 200 Series
4870-01010-030	\$60,000.00	0.50%	Implementation, RPX HD 200 Series (see Service Description for specific details)
4870-01010-155	\$42,745.00	0.50%	ImmersiveCare, One year, RPX HD 200 Series
4870-01010-048	\$9,295.00	0.50%	Union Labor Uplift for RPX HD 200 Series - v2.x or later Implementation
4870-01010-370	\$151,307.00	0.50%	ImmersiveCare 24x7x4, Three year, RPX HD 200 Series (see support.polycom.com for availability information)
4870-01201-007	\$3,750.00	0.50%	Remote-only Basic Implementation, Media Manager v6.x single appliance-500 users. Includes non SSL AD; 1 forest & Mobility Transcoding per server. Does not include other LDAP intg, SSO, additional portal, SSL, Id-bal, Lync/ST, train or other integ options
4870-34015-007	\$695.00	0.50%	Remote Implementation, Media Suite Pro stream upgrade - add 500 live/VOD streams to any Media Suite model (Media Suite 1,000 stream max supported; Media Suite Pro/Scalability Mode 10,000 max streams supported).
4870-01211-007	\$25,000.00	0.50%	Remote-Only Media Manager assessment and planning by SME's to install, configure, test, with orientation on SharePoint integration (5230-75001-004) for both Production and/or non-production environments
4870-01221-007	\$2,500.00	0.50%	Remote-only RSS or Media Suite integration with Media Manager when no other VCM or PLCM Solution Implementation is included in the order.
4870-01220-007	\$3,750.00	0.50%	Remote-only Implementation, Media Editor software on compatible client PC (Requires Windows 7) that will be integrated with web/stream servers OTHER than Media Manager v6.5 (for example Blackboard Integration)
4870-01209-007	\$2,500.00	0.50%	Remote-Only Basic Implementation, one additional portal Media Manager v6.x to match main portal style (logo, header image, font, search) config & setup of welcome/startup page. Includes AD (1 forest). Other options & training are priced separately
4870-01212-007	\$12,500.00	0.50%	Remote-Only Implementation, add one additional SharePoint connector solution into one additional portal on Customer's Development environment. SharePoint Integration must already be fully functional and certified

Part Number	MSRP	DIR Discount %	Product Description
4870-01219-007	\$2,500.00	0.50%	Remote-only Implementation, Media Editor software on compatible client PC (Requires Windows 7) configured to work with an attached Media Manager v6.5 or greater (non Media Manager v6.5 use 4870-01220-007). Training is not included
4870-01216-007	\$6,000.00	0.50%	Remote-only Integration, Media Manager v6.x with compatible Digital Signage systems (see release notes for latest list)
4870-01009-355	\$27,249.00	0.50%	ImmersiveCare, Three year, Polycom OTX100 Compact
4870-01203-007	\$3,750.00	0.50%	Remote Implementation, Media Manager v6.x single appliance-250 users. Includes non SSL AD; 1 forest & Mobility Transcoding/server. Does not include other LDAP intg, SSO, add portal, SSL, Id-bal, Lync/ST, train or other integ options. Maint req
4870-01009-048	\$5,000.00	0.50%	Union Labor Uplift for Polycom OTX100 Compact Implementation
4870-01172-017	\$500.00	0.50%	Remote-only Implementation - Polycom RealPresence Media Editor when ME is included as part of a larger VCM (PRMM, Capture Station; Capture Server/RSS) Impl.
4870-01172-007	\$2,500.00	0.50%	Remote-only Implementation, Polycom RealPresence Media Editor, when Media Editor is NOT part of a larger VCM (PRMM, Capture Station; Capture Server/RSS) Implementation.
4870-01145-007	\$2,500.00	0.50%	Remote-Only, PRMM planning, implementation, configuration, and testing of Lync functionality.
4870-01113-007	\$4,000.00	0.50%	Remote-only Installation of the PRMM Reporting Server software (Windows Server & SQL Server not included)
4877-01010-517	\$61,630.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, RPX HD 200 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-01009-370	\$43,600.00	0.50%	ImmersiveCare 24x7x4, Three year, Polycom OTX100 Compact (see support.polycom.com for availability information)
4870-01009-170	\$17,098.00	0.50%	ImmersiveCare 24x7x4, One year, Polycom OTX100 Compact (see support.polycom.com for availability information)
4870-01009-155	\$10,686.00	0.50%	ImmersiveCare, One year, Polycom OTX100 Compact
4870-01218-007	\$3,750.00	0.50%	Remote-only Implementation, Capture Station Pro, Portable Pro or SDI Appliance Option that will be integrated with web/stream servers OTHER than a PRMM v6.x (for example Blackboard Integration). Training is not included.
4872-01008-170	\$22,825.00	0.50%	Elite ImmersiveCare 24x7x4, One year, Polycom OTX 100 (see support.polycom.com for availability information)
4872-01009-170	\$18,260.00	0.50%	Elite ImmersiveCare 24x7x4, One year, Polycom OTX 100 Compact (see support.polycom.com for availability information)
4872-01009-155	\$11,930.00	0.50%	Elite ImmersiveCare, One year, Polycom OTX 100 Compact
4870-50011-001	\$10,395.00	0.50%	RPOne Express Implementation: Basic Install for Internal users. Remote installation. Limited Offer - see service description for T&C.
4870-50011-002	\$13,295.00	0.50%	RPOne Express Implementation: Implementation for Internal & External Users. On-site Installation. Limited Offer - see service description for T&C.
4870-50011-003	\$20,495.00	0.50%	RPOne Express Implementation: Internal Users + RealConnect. On-site installation. Limited Offer - see service description for T&C.
4870-50011-004	\$22,995.00	0.50%	RPOne Express Implementation: Internal & External users + RealConnect. On-site installation. Limited Offer - see service description for T&C.
4870-34013-007	\$25,995.00	0.50%	Remote Implementation, Media Suite Pro 100/50 SW. Applies to SKU# VRSS5000-100. Reqs min of 1 Capture Server Base System.

Part Number	MSRP	DIR Discount %	Product Description
4872-01008-355	\$38,035.00	0.50%	Elite ImmersiveCare, Three year, Polycom OTX 100
4872-01010-155	\$47,725.00	0.50%	Elite ImmersiveCare, One year, RPX HD 200 Series
4872-01008-155	\$14,915.00	0.50%	Elite ImmersiveCare, One year, Polycom OTX 100
4872-00886-170	\$68,640.00	0.50%	Elite ImmersiveCare 24x7x4, One year, OTX 300 Series (see support.polycom.com for availability information)
4872-00886-155	\$44,850.00	0.50%	Elite ImmersiveCare, One year, OTX 300 Series
4872-00866-155	\$6,900.00	0.50%	Elite ImmersiveCare, One Year, OTX+9
4870-63350-030	\$2,975.00	0.50%	ITP Implementation service for Upgrade from original touch panel to new Polycom Touch Control
4870-63350-030	\$2,975.00	0.50%	ITP Implementation service for Upgrade from original touch panel to new Polycom Touch Control
4872-01008-370	\$58,205.00	0.50%	Elite ImmersiveCare 24x7x4, Three year, Polycom OTX 100 (see support.polycom.com for availability information)
4872-65300-170	\$6,180.00	0.50%	Elite ImmersiveCare 24x7x4, One Year, Multi Touch 70" Digital Display with VisualBoard
4877-00886-517	\$66,770.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, OTX 300 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4877-00886-516	\$42,900.00	0.50%	Polycom Advantage ImmersiveCare, One year, OTX 300 Series (Requires all systems to be covered by Advantage)
4877-00390-517	\$37,130.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, TPX 300 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4877-00390-516	\$23,865.00	0.50%	Polycom Advantage ImmersiveCare, One year, TPX 300 Series (Requires all systems to be covered by Advantage)
4877-00372-537	\$270,670.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three year, RPX HD 400 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4877-00372-536	\$173,895.00	0.50%	Polycom Advantage ImmersiveCare, Three year, RPX HD 400 Series (Requires all systems to be covered by Advantage)
4872-01009-355	\$30,420.00	0.50%	Elite ImmersiveCare, Three year, Polycom OTX 100 Compact
4877-00372-516	\$68,195.00	0.50%	Polycom Advantage ImmersiveCare, One year, RPX HD 400 Series (Requires all systems to be covered by Advantage)
4872-01009-370	\$46,565.00	0.50%	Elite ImmersiveCare 24x7x4, Three year, Polycom OTX 100 Compact (see support.polycom.com for availability information)
4872-65300-155	\$4,120.00	0.50%	Elite ImmersiveCare, One Year, Multi Touch 70" Digital Display with VisualBoard
4872-64700-170	\$87,825.00	0.50%	Elite ImmersiveCare 4 hr, One Year, RealPresence Immersive Studio Series
4872-64700-155	\$57,385.00	0.50%	Elite ImmersiveCare, One Year, RealPresence Immersive Studio Series
4872-20451-170	\$67,480.00	0.50%	Elite ImmersiveCare 24x7x4, One Year, OTX Studio. OTX300 to support HD 1080p 60fps Video/Content and 3D Audio. Includes PLCM RealPresence Touch Control, (3) Group Series 500, SoundStructure and necessary hardware
4872-20451-155	\$44,990.00	0.50%	Elite ImmersiveCare, One Year, OTX Studio. OTX300 to support HD 1080p 60fps Video/Content and 3D Audio. Includes PLCM RealPresence Touch Control, (3) Group Series 500, SoundStructure and necessary hardware

Part Number	MSRP	DIR Discount %	Product Description
4872-01010-170	\$63,360.00	0.50%	Elite ImmersiveCare 24x7x4, One year, RPX HD 200 Series (see support.polycom.com for availability information)
4872-00788-112	\$10,800.00	0.50%	Elite Premier, One Year, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition
4877-00372-517	\$106,145.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, RPX HD 400 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-65300-170	\$5,775.00	0.50%	ImmersiveCare 24x7x4, One Year, Multi Touch 70" Digital Display with VisualBoard
4872-00792-112	\$39,150.00	0.50%	Elite Premier, One Year, Polycom Video Media Center (VMC) - Enterprise Edition
4870-64700-155	\$49,900.00	0.50%	ImmersiveCare, One Year, RealPresence Immersive Studio Series
4870-01009-030	\$10,995.00	0.50%	Implementation, Polycom OTX100 Compact (see Service Description for specific details)
6867-08501-302	\$9,600.00	0.50%	Pilot Migration for Lync Server 2013 Enterprise Voice. This Project will conduct a Lync Enterprise Voice Pilot for a pilot group of up to 25 users and provide tier 3 support to the pilot group for a pilot period of seven (7) days
4870-69560-001	\$695.00	0.50%	Remote Implementation for Media Suite 2/1 Call Capacity Upgrade - Upgrade Media Suite 2/1 VE to 6 SIP/H323 recording calls, up to 3 can stream live. Includes self-service recording, UGC, VCM portal and up to 500 live/VOD streams.
4870-69603-001	\$695.00	0.50%	Remote Implementation for HD 1080p60 option - Media Suite record 1080p60 video calls, offline transcode and 1080p60 VOD. Excludes 1080p60 live streaming or P2P calls. W/O this option, the max for record/transcode/live is 1080p30
4870-64700-030	\$54,000.00	0.50%	ITP Implementation, RealPresence Immersive Studio Series
4870-65300-355	\$9,935.00	0.50%	ImmersiveCare, Three Year, Multi Touch 70" Digital Display with VisualBoard
4872-00372-155	\$71,295.00	0.50%	Elite ImmersiveCare, One year, RPX HD 400 Series
4870-65300-155	\$3,680.00	0.50%	ImmersiveCare, One Year, Multi Touch 70" Digital Display with VisualBoard
4870-65300-031	\$4,800.00	0.50%	Installation Multi Touch 70" Digital Display with VisualBoard application. Includes update to MR. Install completed after ITP Implementation, requires additional site visit.
4870-65300-030	\$2,100.00	0.50%	Installation Multi Touch 70" Digital Display with VisualBoard application. Install must be completed during ITP Implementation.
4870-64700-911	\$6,955.00	0.50%	Installation Uplift for Seismic-compliant system. Must be purchased with the appropriate Immersive Studio Implementation.
4870-64700-370	\$215,570.00	0.50%	ImmersiveCare 4 hr, Three Year, RealPresence Immersive Studio Series
4870-64700-355	\$134,730.00	0.50%	ImmersiveCare, Three Year, RealPresence Immersive Studio Series
4870-64700-170	\$79,840.00	0.50%	ImmersiveCare 4 hr, One Year, RealPresence Immersive Studio Series
4870-65300-370	\$15,595.00	0.50%	ImmersiveCare 24x7x4, Three Year, Multi Touch 70" Digital Display with VisualBoard
4872-00764-112	\$11,340.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates
4870-34020-001	\$695.00	0.50%	Remote Implementation for Media Suite Platinum License - Upgrade Media Suite Appliance Edition or Virtual Edition 2/1, 6/3, 12/6, 18/9 or 40/0 to Media Suite Platinum. Includes all Media Suite Pro features plus tests, surveys and analytics module.
4872-00782-112	\$3,900.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Development Server

Part Number	MSRP	DIR Discount %	Product Description
4872-00780-112	\$785.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Remote Manager
4872-00778-112	\$785.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Content Manager
4872-00776-112	\$2,600.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Template Editor
4872-00774-112	\$1,090.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications
4870-64700-048	\$8,100.00	0.50%	Union Labor Uplift for ITP Implementation, RealPresence Immersive Studio Series
4872-00770-112	\$5,670.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover
4872-00790-112	\$20,250.00	0.50%	Elite Premier, One Year, Polycom Video Media Center (VMC) - Standard Edition
4872-00762-112	\$610.00	0.50%	Elite Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520
4872-00760-112	\$295.00	0.50%	Elite Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020
4872-00758-112	\$135.00	0.50%	Elite Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020
4872-00754-112	\$3,375.00	0.50%	Elite Premier, One Year, Polycom Video Edge (PVE) Appliance
4872-00390-170	\$38,170.00	0.50%	Elite ImmersiveCare 24x7x4, One year, TPX 300 Series (see support.polycom.com for availability information)
4872-00390-155	\$24,950.00	0.50%	Elite ImmersiveCare, One year, TPX 300 Series
4872-00372-170	\$109,120.00	0.50%	Elite ImmersiveCare 24x7x4, One year, RPX HD 400 Series (see support.polycom.com for availability information)
4872-00772-112	\$785.00	0.50%	Elite Premier, One Year, Polycom Digital Signage (PDS) Player Appliance
4870-20005-008	\$7,550.00	0.50%	Remote Monitoring & Management - RSS. Configuration Services. Per Device or virtual instance.
4870-20005-106	\$3,080.00	0.50%	Remote Monitoring & Management - CloudAXIS Suite. One Year Term. Per Device or virtual instance.
4870-20005-001	\$5,950.00	0.50%	Remote Monitoring & Management - VPN. Configuration Services. Per Device.
4870-20005-002	\$7,550.00	0.50%	Remote Monitoring & Management - RealPresence Collaboration Server. Configuration Services. Per Device or virtual instance.
4870-20005-003	\$7,550.00	0.50%	Remote Monitoring & Management - RPRM. Configuration Services. Per Device or virtual instance (not per cluster).
4870-20005-004	\$7,550.00	0.50%	Remote Monitoring & Management - DMA. Configuration Services. Per Device or virtual instance (not per cluster).
4870-20005-005	\$7,550.00	0.50%	Remote Monitoring & Management - RPAD. Configuration Services. Per Device or virtual instance.
4877-01010-516	\$45,650.00	0.50%	Polycom Advantage ImmersiveCare, One year, RPX HD 200 Series (Requires all systems to be covered by Advantage)
4870-20005-007	\$7,550.00	0.50%	Remote Monitoring & Management - CSS. Configuration Services. Per Device or virtual instance.
4870-01266-001	\$2,995.00	0.50%	Remote Implementation for Media Suite Virtual Edition - Records 2 SIP/H323 calls, up to 1 streamed live or encoded. Includes self-service recording and VCM portal; 250 (live/VOD) viewer streams.

Part Number	MSRP	DIR Discount %	Product Description
4870-20005-009	\$1,530.00	0.50%	Remote Monitoring & Management - Polycom Room Systems - HDX or Group. Configuration Services. Per Device.
4870-20005-010	\$2,720.00	0.50%	Remote Monitoring & Management - Polycom Immersive Studio. Configuration Services. Per Device.
4870-20005-101	\$1,040.00	0.50%	Remote Monitoring & Management - VPN. One Year Term. Per Device
4870-20005-102	\$5,890.00	0.50%	Remote Monitoring & Management - RealPresence Collaboration Server. One Year Term. Per Device or virtual instance.
4870-20005-103	\$6,030.00	0.50%	Remote Monitoring & Management - RPRM. One Year Term. Per Device or virtual instance (not per cluster).
4870-20005-104	\$7,230.00	0.50%	Remote Monitoring & Management - DMA. One Year Term. Per Device or virtual instance (not per cluster).
4870-34022-001	\$1,195.00	0.50%	Remote Implementation for Capture Server Base System Recording and Streaming Server with DSP - excludes system Software. Requires Media Suite Pro 24/12 or higher model Software.
4870-20005-006	\$7,550.00	0.50%	Remote Monitoring & Management - CloudAXIS Suite. Configuration Services. Per Device or virtual instance.
4870-01252-007	\$4,995.00	0.50%	Remote Implementation, Media Suite Appliance Edition - Records 12 SIP/H323 calls, up to 6 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams.
4870-01226-007	\$3,000.00	0.50%	Remote-only Implementation, External Windows IIS Media Server (CPE hardware, software)
4870-01227-007	\$3,000.00	0.50%	Remote-only Implementation, External Wowza Media Server (CPE hardware, software)
4870-01232-007	\$2,500.00	0.50%	Remote-Only Basic Implementation, Refresh for Capture Station Pro, Portable Pro or SDI appliance being configured to work with an attached PRMM v6.x or greater. Training not included
4870-01233-007	\$3,750.00	0.50%	Remote Implementaion, RP Media Manager VE v6.x (VMWare/HyperV) w/500 concurrent users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDirector, Mobility, UC Utility (Lync/ST). Physical Shipment. Required basic (or opt'l advanced) 1 year HW/SW support.
4870-01235-007	\$3,750.00	0.50%	Remote Implementation, RP Media Manager VE v6.x (VMWare/HyperV) w/250 concurrent users, 1 portal, AD/LDAP, web SSO, TestCert, MediaDirector, Mobility, UC Utility (Lync/ST). Physical Shipment. Required basic (or opt'l advanced) 1 year HW/SW support
4870-01241-007	\$9,000.00	0.50%	Remote-only Basic Implementation, Media Mgr v6.x SW on one Windows server (or VM)-500 users. Includes nonSSL AD; 1 forest & Mobility Transcoding per server. Does not include other LDAP intg, add'l portal, SSL,ld-bal, Lync/ST, train or other integ options
4877-01009-537	\$45,290.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three year, Polycom OTX100 Compact (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-01251-007	\$4,995.00	0.50%	Remote Implementation, Media Suite Appliance Edition - Records 6 SIP/H323 calls, up to 3 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams.
4870-20005-107	\$3,080.00	0.50%	Remote Monitoring & Management - CSS. One Year Term. Per Device or virtual instance.
4870-01253-007	\$4,995.00	0.50%	Remote Implementation, Media Suite Appliance Edition - Records 18 SIP/H323 calls, up to 9 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams

Part Number	MSRP	DIR Discount %	Product Description
4870-01254-007	\$9,990.00	0.50%	Remote Implementation, Media Suite Appliance Edition - Records 40 SIP/H323 calls, up to 0 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams
4870-01256-801	\$250.00	0.50%	Service re-activation fee, for PRMM Media Editor single license for product less than one year out of support coverage
4870-01256-802	\$500.00	0.50%	Service re-activation fee, for PRMM Media Editor single license for product more than one year out of support coverage
4870-01261-001	\$4,995.00	0.50%	Remote Implementation, Media Suite Virtual Edition - Records 12 SIP/H323 calls, up to 6 of which can be streamed live. Includes self-service record, UGC, VMR playback, portal and up to 500 (live/VOD) streams
4870-01262-001	\$4,995.00	0.50%	Remote Implementation, Media Suite Virtual Edition - Records 18 SIP/H323 calls, 9 up to of which can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams
4870-01263-001	\$9,990.00	0.50%	Remote Implementation, Media Suite Appliance Edition - Records 40 SIP/H323 calls, up to 0 can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams
4870-01246-007	\$4,995.00	0.50%	Remote Implementation, Media Suite Virtual Edition - Records up to 6 SIP/H323 calls, 3 of which can be streamed live. Includes self-service recording, UGC, VCM portal and up to 500 (live/VOD) streams
4870-34010-007	\$4,995.00	0.50%	Remote Implementation, Media Suite Pro Upgrade for Media Suite Appliance Edition or Virtual Edition 6/3; 12/6; 18/9 or 40/0. Includes self-service webcasting, and easy capture.
4870-20005-105	\$1,280.00	0.50%	Remote Monitoring & Management - RPAD. One Year Term. Per Device or virtual instance.
4877-01009-516	\$11,415.00	0.50%	Polycom Advantage ImmersiveCare, One year, Polycom OTX100 Compact (Requires all systems to be covered by Advantage)
4877-01008-537	\$56,625.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three year, Polycom OTX100 (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4877-01008-536	\$36,375.00	0.50%	Polycom Advantage ImmersiveCare, Three year, Polycom OTX100 (Requires all systems to be covered by Advantage)
4877-01008-517	\$22,205.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, Polycom OTX100 (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4877-01008-516	\$14,265.00	0.50%	Polycom Advantage ImmersiveCare, One year, Polycom OTX100 (Requires all systems to be covered by Advantage)
4877-01009-536	\$29,110.00	0.50%	Polycom Advantage ImmersiveCare, Three year, Polycom OTX100 Compact (Requires all systems to be covered by Advantage)
4877-00886-536	\$109,395.00	0.50%	Polycom Advantage ImmersiveCare, Three year, OTX 300 Series (Requires all systems to be covered by Advantage)
4870-20451-370	\$170,275.00	0.50%	ImmersiveCare 24x7x4, Three Year, OTX Studio. OTX300 to support HD 1080p 60fps Video/Content and 3D Audio. Includes PLCM RealPresence Touch Control, (3) Group Series 500, SoundStructure and necessary hardware
4870-34011-007	\$8,995.00	0.50%	Remote Implementation, Media Suite Pro 24/12 SW. Applies to SKU# VRSS5000-24. Reqs min of 1 Capture Server Base System.
4870-34012-007	\$15,995.00	0.50%	Remote Implementation, Media Suite Pro 60/30 SW. Applies to SKU# VRSS5000-60. Reqs min of 1 Capture Server Base System.

Part Number	MSRP	DIR Discount %	Product Description
4870-34014-007	\$1,195.00	0.50%	Remote Implementation, Capture Server Base System Recording & Streaming Server - excludes system Software. Requires Media Suite Pro 24/12 or higher model Software
4870-34016-007	\$1,495.00	0.50%	Remote Implementation, Media Suite SIP/H.323 call capacity upgrade - additional 6 SIP/H323 calls, 3 can be streamed live to existing Media Suite Appliance or Virtual Editions (max 18/9 per Media Suite).
4870-34017-007	\$50.00	0.50%	Remote Imp, Media Suite Scalability Mode to convert Media Suite into Media Suite Scalability/cluster mode. Max 9 media nodes supported. Reqs Media Suite Pro License 5150-69625-001, min of Media Suite 24/12 SIP/H323 & min 1 CapSvr Base System or Appliance
4870-34018-007	\$2,500.00	0.50%	Remote Migration, RSS4000 media assets to Media Suite Appliance or VE edition, version 2.0 and above.
4870-01225-007	\$3,000.00	0.50%	Remote-only Implementation, External Windows Media Server (CPE hardware, software)
4877-00886-537	\$170,264.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, Three year, OTX 300 Series (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-20005-306	\$6,820.00	0.50%	Remote Monitoring & Management - CloudAXIS Suite. Three Year Term. Per Device or virtual instance.
4870-20005-108	\$3,080.00	0.50%	Remote Monitoring & Management - RSS. One Year Term. Per Device or virtual instance.
4870-20005-109	\$1,740.00	0.50%	Remote Monitoring & Management - Polycom Room Systems - HDX or Group. One Year Term. Per Device.
4870-20005-110	\$10,340.00	0.50%	Remote Monitoring & Management - Polycom Immersive Studio. One Year Term. Per Device.
4870-20005-301	\$2,290.00	0.50%	Remote Monitoring & Management - VPN. Three Year Term. Per Device.
4870-20005-302	\$13,050.00	0.50%	Remote Monitoring & Management - RealPresence Collaboration Server. Three Year Term. Per Device or virtual instance.
4870-20005-303	\$13,340.00	0.50%	Remote Monitoring & Management - RPRM. Three Year Term. Per Device or virtual instance (not per cluster).
4877-01009-517	\$17,760.00	0.50%	Polycom Advantage ImmersiveCare 4 hour, One year, Polycom OTX100 Compact (see support.polycom.com for availability information) (Requires all systems to be covered by Advantage)
4870-20005-305	\$2,820.00	0.50%	Remote Monitoring & Management - RPAD. Three Year Term. Per Device or virtual instance.
4870-34021-001	\$695.00	0.50%	Remote Implementation for Media Suite Platinum License - Upgrade Media Suite Pro 24/12 or higher to Platinum, or upgrade Media Suite Appl or VE 2/1, 6/3, 12/6, 18/9, or 40/0 running Media Suite Pro. Platinum adds tests, surveys, and analytics.
4870-20005-307	\$6,820.00	0.50%	Remote Monitoring & Management - CSS. Three Year Term. Per Device or virtual instance.
4870-20005-308	\$6,820.00	0.50%	Remote Monitoring & Management - RSS. Three Year Term. Per Device or virtual instance.
4870-20005-309	\$3,850.00	0.50%	Remote Monitoring & Management - Polycom Room Systems - HDX or Group. Three Year Term. Per Device.
4870-20005-310	\$22,880.00	0.50%	Remote Monitoring & Management - Polycom Immersive Studio. Three Year Term. Per Device or virtual instance.

Part Number	MSRP	DIR Discount %	Product Description
4870-20451-155	\$40,170.00	0.50%	ImmersiveCare, One Year, OTX Studio. OTX300 to support HD 1080p 60fps Video/Content and 3D Audio. Includes PLCM RealPresence Touch Control, (3) Group Series 500, SoundStructure and necessary hardware
4870-20451-170	\$63,065.00	0.50%	ImmersiveCare 24x7x4, One Year, OTX Studio. OTX300 to support HD 1080p 60fps Video/Content and 3D Audio. Includes PLCM RealPresence Touch Control, (3) Group Series 500, SoundStructure and necessary hardware
4870-20451-355	\$108,460.00	0.50%	ImmersiveCare, Three Year, OTX Studio. OTX300 to support HD 1080p 60fps Video/Content and 3D Audio. Includes PLCM RealPresence Touch Control, (3) Group Series 500, SoundStructure and necessary hardware
4870-20005-304	\$16,010.00	0.50%	Remote Monitoring & Management - DMA. Three Year Term. Per Device or virtual instance (not per cluster).
6867-08500-067	\$8,800.00	0.50%	Packaged One Touch Dial Application enables one click join on Polycom Endpoints (GS/HDX) that synchronize with Exchange calendars. Includes limited customization & installation. (SW Supt. Req.)
6867-08501-122	\$19,400.00	0.50%	Deployment for Lync Server 2013 Edge HA. This Project will implement Lync Edge Services in one existing Lync Pool with two Edge Servers in Lync High Availability (HA) mode
6867-08415-005	\$69,995.00	0.50%	RealPresence Analytics Service - One (1) Year subscription. For up to 400 hardware endpoints and up to 1600 software endpoints, registered to RealPresence Platform.
6867-08415-006	\$79,995.00	0.50%	RealPresence Analytics Service - One (1) Year subscription. For up to 500 hardware endpoints and up to 2000 software endpoints, registered to RealPresence Platform.
6867-08500-001	\$23,000.00	0.50%	Prepaid Block of 200 hours which may be used for Consulting, Requirements Gathering, Design, Software Development, Testing, or Troubleshooting over the course of 6 months from purchase.
4870-01008-370	\$54,502.00	0.50%	ImmersiveCare 24x7x4, Three year, Polycom OTX100 (see support.polycom.com for availability information)
6867-08500-003	\$100,000.00	0.50%	Prepaid Block of 1000 hours which may be used for Consulting, Requirements Gathering, Design, Software Development, Testing, or Troubleshooting over the course of 6 months from purchase.
6867-08501-204	\$9,200.00	0.50%	This Adoption Service provides consulting, best practices, and guidance to help Customers be successful when they deploy Lync Enterprise Voice Services. The Project team defines the awareness, pilot and training, and helpdesk and operations planning
6867-08415-003	\$49,995.00	0.50%	RealPresence Analytics Service - One (1) Year subscription. For up to 200 hardware endpoints and up to 800 software endpoints, registered to RealPresence Platform.
6867-08500-008	\$30,000.00	0.50%	Packaged Conference Control Application, Application Software Only. Includes limited customization & installation (SW Supt. Req.) (API Lic. Key Req.)
6867-08415-002	\$39,995.00	0.50%	RealPresence Analytics Service - One (1) Year subscription. For up to 100 hardware endpoints and up to 400 software endpoints, registered to RealPresence Platform.
6867-08501-003	\$39,000.00	0.50%	MS Pro Svs - Lync Envisioning For Voice (20-40 Sites)
6867-08501-013	\$22,500.00	0.50%	MS Pro Svs - Lync Envisioning For Conferencing (Over 10 Sites)
6867-08501-014	\$24,000.00	0.50%	MS Pro Svs - Lync Envisioning For Voice (Up to 20 Sites)
6867-08501-028	\$14,500.00	0.50%	MS Pro Svs - Lync Envisioning For Conferencing (Up to 10 Sites)
6867-08501-032	\$12,000.00	0.50%	Lync Envisioning Standard-Designed to help customers understand Microsoft Lync capabilities, features, and workloads and to work with the customer to develop a Lync Solution that meets the business, performance, and reliability objectives of the company.

Part Number	MSRP	DIR Discount %	Product Description
6867-08501-111	\$10,300.00	0.50%	Deployment for Lync Server 2013 Core Standard. This Project will implement Lync Core Services in one new Lync Pool with a Single Front End Server
6867-08501-112	\$15,500.00	0.50%	Deployment for Lync Server 2013 Core HA. This Project will implement Lync Core Services in a one new Lync Pool with three Front End Servers in Lync High Availability (HA) mode
6867-08293-201	\$1,825.00	0.50%	UC Network Monitoring Service One (1) Day Remote Consultancy
6867-08500-005	\$4,400.00	0.50%	Prepaid Block of 40 hours which may be used for Consulting, Requirements Gathering, Design, Software Development, Testing, or Troubleshooting over the course of 6 months from purchase.
6867-08413-013	\$18,995.00	0.50%	Adoption Portal Service - Enterprise Edition, 1 Year subscription. For up to 10,000 users.
6867-08293-206	\$9,125.00	0.50%	UC Network Monitoring Service Six (6) Days Remote Consultancy over a 12 month Period
6867-08295-003	\$32,740.00	0.50%	Video Network Readiness review of customer network to support high quality video conferencing remote service. (See service description for specific details) T&E not included billed separate for on-site requests
6867-08412-000	\$8,595.00	0.50%	RealPresence Platform Envisioning Service - capture customer required video-enabled business workflows and propose the optimal architecture of the Polycom RealPresence Platform.
6867-08412-001	\$11,895.00	0.50%	RealPresence Platform Solution Design Service- Standard. Produce a detailed design solution to enable implementation of the Polycom RealPresence Platform solution.
6867-08412-002	\$14,495.00	0.50%	RealPresence Platform Solution Design Service. Produce a detailed design solution to enable implementation of the RealPresence Platform solution and its integration with a supported 3rd party solution.
6867-08412-005	\$19,995.00	0.50%	RealPresence Platform Solution Design Service- Post Deployment. Produce a detailed design solution for an optimal implementation of the RealPresence Platform solution. Also includes two consecutive days of on-site activities once report is completed
6867-08413-010	\$5,995.00	0.50%	Polycom Adoption Portal - Video Library - 1 year subscription
6867-08415-004	\$59,995.00	0.50%	RealPresence Analytics Service - One (1) Year subscription. For up to 300 hardware endpoints and up to 1200 software endpoints, registered to RealPresence Platform.
6867-08413-012	\$15,995.00	0.50%	Adoption Portal Service - Enterprise Edition, 1 Year subscription. For up to 5,000 users.
6867-08501-131	\$13,400.00	0.50%	Deployment for Lync Server 2013 Voice for Conferencing Standard. This Project will implement Lync Conferencing Voice Services in one existing Lync Pool with one Mediation Server
6867-08413-014	\$20,995.00	0.50%	Adoption Portal Service - Enterprise Edition, 1 Year subscription. For up to 20,000 users.
6867-08413-021	\$2,995.00	0.50%	Adoption Portal Service - Starter Edition, 1 Year subscription. For up to 100 users.
6867-08413-022	\$3,995.00	0.50%	Adoption Portal Service - Starter Edition, 1 Year subscription. For up to 200 users.
6867-08414-001	\$9,995.00	0.50%	Adoption Campaign Service- Starter Package (shipping fees not included)
6867-08414-002	\$13,955.00	0.50%	Adoption Campaign Service- Small Package (shipping fees not included)
6867-08414-003	\$28,175.00	0.50%	Adoption Campaign Service- Medium Package (shipping fees not included)
6867-08414-004	\$39,845.00	0.50%	Adoption Campaign Service- Large Package (shipping fees not included)
6867-08415-001	\$29,995.00	0.50%	RealPresence Analytics Service - 1 Year subscription. For up to 50 hardware endpoints and up to 200 software endpoints, registered to RealPresence Platform.

Part Number	MSRP	DIR Discount %	Product Description
6867-08413-011	\$13,495.00	0.50%	Adoption Portal Service - Enterprise Edition, 1 Year subscription. For up to 1,000 users.
6867-70000-002	\$10,600.00	0.50%	Advanced Service SMB SmartStart includes SMB Discovery and Design, Adoption Portal Video Library Starter Edition, up to 100 users, 1-yr M30 license and 1 day network consulting
6867-08501-121	\$13,000.00	0.50%	Deployment for Lync Server 2013 Edge Standard. This Project will implement Lync Edge Services in one existing Lync Pool with a single Edge Servers
6867-65775-001	\$7,656.00	0.50%	NetMonTool-R40 base license with (40) WAN and (100) LAN Path capability and AppView Video 1 Year
6867-65775-003	\$19,523.00	0.50%	NetMonTool-R40 base license with (40) WAN and (100) LAN Path capability and AppView Video 3 Years
6867-65781-001	\$750.00	0.50%	NetMonTool-HDX base license with (5) WAN and (10) LAN Path capability and AppView Video 1 Years
6867-65781-003	\$1,900.00	0.50%	NetMonTool-M30 base license with (5) WAN and (10) LAN Path capability and AppView Video 3 Years
6867-70000-001	\$42,200.00	0.50%	Advanced Services Enterprise SmartStart includes Solution Design, Network Readiness w/o annual license and one-year Adoption Portal, Enterprise Edition, max 1000 users
6867-70000-001	\$42,200.00	0.50%	Advanced Services Enterprise SmartStart includes Solution Design, Network Readiness w/o annual license and one-year Adoption Portal, Enterprise Edition, max 1000 users
6867-65774-001	\$2,376.00	0.50%	NetMonTool-M30 base license with (10) WAN and (100) LAN Path capability and AppView Video 1 Year
6867-70000-002	\$10,600.00	0.50%	Advanced Service SMB SmartStart includes SMB Discovery and Design, Adoption Portal Video Library Starter Edition, up to 100 users, 1-yr M30 license and 1 day network consulting
6867-65773-003	\$4,223.00	0.50%	NetMonTool-M22 base license with (10) WAN and (100) LAN Path capability and AppView Video 3 Years
6867-70000-003	\$6,000.00	0.50%	Advanced Services O365 Service & Support SmartStart includes 1-year Polycom Premier Lync Technical Support and 1-year Polycom Premier RPP Integration Support
6867-70000-004	\$23,000.00	0.50%	Advanced Services O365 Implementation SmartStart includes Lync Implementation and RPP Standard Integration
7200-67239-001	\$1,380.00	0.50%	NetMonTool-M22 appliance based measurement point kit, includes appliance, base license with (10) WAN and (100) LAN Path capability and AppView Video 1 Year
7200-67239-003	\$4,100.00	0.50%	NetMonTool-M22 appliance based measurement point kit, includes appliance, base license with (10) WAN and (100) LAN Path capability and AppView Video 3 Years
7200-67249-001	\$1,980.00	0.50%	NetMonTool-M30 appliance based measurement point kit, includes appliance, base license with (10) WAN and (100) LAN Path capability and AppView Video 1 Year
7200-67249-003	\$5,940.00	0.50%	NetMonTool-M30 appliance based measurement point kit, includes appliance, base license with (10) WAN and (100) LAN Path capability and AppView Video 3 Years
7200-67251-001	\$6,380.00	0.50%	NetMonTool-R40 rack appliance based measurement point kit, includes appliance, base license with (40) WAN and (100) LAN Path capability and AppView Video 1 Year
7200-67251-003	\$19,140.00	0.50%	NetMonTool-R40 rack appliance based measurement point kit, includes appliance, base license with (40) WAN and (100) LAN Path capability and AppView Video 3 Years
6867-70000-001	\$42,200.00	0.50%	Advanced Services Enterprise SmartStart includes Solution Design, Network Readiness w/o annual license and one-year Adoption Portal, Enterprise Edition, max 1000 users
6867-08501-203	\$3,400.00	0.50%	This Adoption Service provides consulting, best practices, and guidance to help Customers be successful when they deploy Lync Conferencing Services. The Project team defines the awareness, pilot and training, and helpdesk and operations planning

Part Number	MSRP	DIR Discount %	Product Description
6867-08501-132	\$20,100.00	0.50%	Deployment for Lync Server 2013 Voice for Conferencing HA. This Project will implement Lync Conferencing Voice Services in one existing Lync Pool with three Mediation Servers Lync High Availability (HA) mode
6867-08501-141	\$21,600.00	0.50%	Deployment for Lync Server 2013 Enterprise Voice Standard. This Project will implement Lync Enterprise Voice Services in one existing Lync Pool with one Mediation Server
6867-08501-142	\$27,600.00	0.50%	Deployment for Lync Server 2013 Enterprise Voice HA. This Project will implement Lync Enterprise Voice Services in one existing Lync Pool with three Mediation Servers in Lync High Availability (HA) mode
6867-08501-160	\$7,500.00	0.50%	VVX QuickStart Service - 10 Use Cases. Provide best practices to jump start Customer's understanding of Use Cases, Voice Features, VVX Provisioning, and Management. Setup a Provisioning Server, Provision up to 10 Use Cases. Up to 3 days OnSite.
6867-08501-161	\$12,500.00	0.50%	VVX QuickStart Service - 20 Use Cases. Provide best practices to jump start Customer's understanding of Use Cases, Voice Features, VVX Provisioning, and Management. Setup a Provisioning Server, Provision up to 20 Use Cases. Up to 5 days onsite.
6867-08501-170	\$10,100.00	0.50%	Health Check for Lync Infrastructure Standard. Single Pool with Single FE Server (Non-HA)
6867-08501-171	\$12,600.00	0.50%	Health Check for Lync Infrastructure HA. Single Pool with HA
6867-65774-003	\$6,059.00	0.50%	NetMonTool-M30 base license with (10) WAN and (100) LAN Path capability and AppView Video 3 Years
6867-08501-202	\$18,400.00	0.50%	This Adoption Service provides consulting, best practices, and guidance to help Customers be successful when they deploy Lync Enterprise Voice Services. The Project team defines the awareness, pilot and training, and helpdesk and operations planning
6867-08500-002	\$55,000.00	0.50%	Prepaid Block of 500 hours which may be used for Consulting, Requirements Gathering, Design, Software Development, Testing, or Troubleshooting over the course of 6 months from purchase.
6867-08501-301	\$4,800.00	0.50%	Pilot Migration for Lync Server 2013 Conferencing. This Project will conduct a Lync conferencing pilot for a pilot group of up to 25 users and provide tier 3 support to the pilot group for a pilot period of seven (7) days
6867-08501-401	\$11,500.00	0.50%	Production Migration for Lync Server 2013 Conferencing. This Project will provide consulting, best practices, and guidance to follow the defined adoption and rollout plans to migrate the production group of up to 1000 users to Lync Conferencing in 1 pool
6867-08501-402	\$2,900.00	0.50%	Production Migration for Lync Server 2013 Conferencing add-on. This add-on to the Production Migration for Lync Server 2013 Conferencing service provides migration and support services for an additional 1000 users through the production migration process
6867-08501-710	\$2,700.00	0.50%	VVX End User Orientation per Day. Provide End User Orientation for specialized use cases with VVX handsets and Lync
6867-08501-717	\$3,250.00	0.50%	VVX Ad-hoc Consulting Onsite per Day
6867-08501-718	\$2,695.00	0.50%	VVX Ad-hoc Consulting Remote per Day
6867-20000-001	\$8,765.00	0.50%	Video over IP Network Diagnosis Service. (see Service Description for specific details) T&E not included.
6867-65773-001	\$1,656.00	0.50%	NetMonTool-M22 base license with (10) WAN and (100) LAN Path capability and AppView Video 1 Year

Part Number	MSRP	DIR Discount %	Product Description
6867-08501-201	\$4,600.00	0.50%	This Adoption Service provides consulting, best practices, and guidance to help Customers be successful when they deploy Lync Conferencing Services. The Project team defines the awareness, pilot and training, and helpdesk and operations planning
4870-00372-155	\$63,855.00	0.50%	ImmersiveCare, One year, RPX HD 400 Series
4870-00754-112	\$2,500.00	0.50%	Premier, One Year, Polycom Video Edge (PVE) Appliance
4870-00754-007	\$4,995.00	0.50%	Implementation service, Polycom Video Edge (PVE) Appliance (See published Service Description for complete scope)
4870-00588-007	\$7,500.00	0.50%	Multipoint Layout Application Implementation for a Polycom immersive telepresence solution using Polycom's RMX MCU platform (see Service Description for specific details)
4870-00390-170	\$34,700.00	0.50%	ImmersiveCare 24x7x4, One year, TPX 300 Series (see support.polycom.com for availability information)
4870-00390-155	\$21,695.00	0.50%	ImmersiveCare, One year, TPX 300 Series
4870-00390-030	\$30,000.00	0.50%	Implementation, TPX 300 HD Series (see Service Description for specific details)
4870-00372-370	\$260,590.00	0.50%	ImmersiveCare 24x7x4, Three year, RPX HD 400 Series (see support.polycom.com for availability information)
6867-00100-136	\$32,995.00	0.50%	RealAccess Analytics Service - One (1) Year subscription - Up to 60 RMX ports 720p (requires RealAccess Onboarding Service)
4870-00372-170	\$102,176.00	0.50%	ImmersiveCare 24x7x4, One year, RPX HD 400 Series (see support.polycom.com for availability information)
4870-00796-112	\$14,500.00	0.50%	Premier, One Year, Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only)
4870-00372-048	\$18,495.00	0.50%	Union Labor Uplift for RPX HD 400 Series - v2.x or later Implementation
4870-00372-030	\$75,000.00	0.50%	Implementation, RPX HD 400 Series (see Service Description for specific details)
6867-00063-020	\$10,000.00	0.50%	Program Startup Fee for Resident Technical Services program. The Startup Fee covers hiring and training the resident technician. This is a one-time cost.
6867-00088-001	\$5,220.00	0.50%	RealPresence Implementation Service Specialization Practical Field Training. An on-site engagement to validate a partner's RealPresence Platform Implementation competency through the Polycom Practical Field Training process
6867-00100-001	\$9,995.00	0.50%	RealAccess Platform Onboarding Service; includes DMA/RPRM registration to Polycom RealAccess Platform with AD/SSO integration
6867-00100-130	\$39,995.00	0.50%	RealAccess Analytics Service - One (1) Year subscription - For 60 RMX ports 720p and above (requires RealAccess Onboarding Service)
6867-00100-132	\$14,995.00	0.50%	RealAccess Analytics Service - One (1) Year subscription - Up to 20 RMX ports 720p (requires RealAccess Onboarding Service)
6867-00100-134	\$24,995.00	0.50%	RealAccess Analytics Service - One (1) Year subscription - Up to 40 RMX ports 720p (requires RealAccess Onboarding Service)
4870-00372-355	\$162,843.00	0.50%	ImmersiveCare, Three year, RPX HD 400 Series
4870-00886-082	\$19,995.00	0.50%	RealPresence OTX Studio Upgrade. Refresh of an existing OTX 300 Series to OTX Studio by adding Group Series codecs, SoundStructure, RealPresence Touch.
4870-01008-355	\$34,067.00	0.50%	ImmersiveCare, Three year, Polycom OTX100
4870-01008-170	\$21,373.00	0.50%	ImmersiveCare 24x7x4, One year, Polycom OTX100 (see support.polycom.com for availability information)
4870-01008-155	\$13,359.00	0.50%	ImmersiveCare, One year, Polycom OTX100

Part Number	MSRP	DIR Discount %	Product Description
4870-01008-048	\$5,000.00	0.50%	Union Labor Uplift for Polycom OTX100 Implementation
4870-01008-031	\$3,335.00	0.50%	Implementation, Rear wall component of OTX 100 Complete Experience Kit (see Service Description for specific details)
4870-01008-030	\$10,995.00	0.50%	Implementation, Polycom OTX100 (see Service Description for specific details)
4870-00886-370	\$163,976.00	0.50%	ImmersiveCare 24x7x4, Three year, OTX 300 Series (see support.polycom.com for availability information)
4870-00886-355	\$102,485.00	0.50%	ImmersiveCare, Three year, OTX 300 Series
4870-00758-112	\$100.00	0.50%	Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020
4870-00886-155	\$40,170.00	0.50%	ImmersiveCare, One year, OTX 300 Series
4870-00760-112	\$220.00	0.50%	Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020
4870-00886-081	\$5,000.00	0.50%	Implementation, Rear wall component of OTX Studio Complete Experience Kit (see Service Description for specific details)
4870-00886-080	\$49,000.00	0.50%	Implementation, OTX Studio 300 (Group Series codecs, SoundStructure, RealPresence Touch)
4870-00886-048	\$6,500.00	0.50%	Union Labor Uplift for OTX 300 Series Implementation
4870-00886-031	\$5,000.00	0.50%	Implementation, Rear wall component of OTX Complete Experience Kit (see Service Description for specific details)
4870-00886-030	\$49,000.00	0.50%	Implementation, OTX 300 Series (see Service Description for specific details)
4870-00832-355	\$3,708.00	0.50%	ImmersiveCare, Three year, HD Doc Camera for TPX
6867-08500-004	\$2,300.00	0.50%	Prepaid Block of 20 hours which may be used for Consulting, Requirements Gathering, Design, Software Development, Testing, or Troubleshooting over the course of 6 months from purchase.
4870-00762-112	\$450.00	0.50%	Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520
4870-00886-170	\$64,272.00	0.50%	ImmersiveCare 24x7x4, One year, OTX 300 Series (see support.polycom.com for availability information)
6867-00910-115	\$10,500.00	0.50%	Uplift for RPOne from RPP Integration Lync Standard to RPP Integration Lync Advanced Service
6867-08279-401	\$5,995.00	0.50%	RealPresence Endpoint Upgrade Service.Up to fifteen (15) Polycom supported video endpoints. Service delivered from one designated Customer location.(All details and requirements in the service description)
6867-00100-232	\$5,995.00	0.50%	RealAccess Asset Management Service - One (1) Year subscription - Up to 60 Hardware Video Endpoints (requires RealAccess Onboarding Service)
6867-08235-100	\$1,500.00	0.50%	Global Project Management for Polycom's Global Fulfillment Program, Per site fee for Direct End User Support Model (includes initial solution component)
4870-00832-155	\$1,545.00	0.50%	ImmersiveCare, One year, HD Doc Camera for TPX
6867-07985-001	\$620.00	0.50%	Project Managed End Point Deployment. Service is priced per endpoint and includes kick-off meeting, project plan, site readiness, and status updates. Not applicable for Global Fulfillment orders.

Part Number	MSRP	DIR Discount %	Product Description
6867-07805-001	\$1,235.00	0.50%	One Day of Project Management; T & E not included,each day must be a separate line on customer's PO to Polycom,Professional Services team must be engaged by the SBDM to review requirements and determine the number of days required to deliver the service.
6867-00920-101	\$7,495.00	0.50%	Full Solution Deployment of Polycom video integration with IBM UC environment including IBM Lotus Sametime Server v 8.5.2 only. Includes integration of components and roll-out support. This is a required service when integrating Polycom w/ IBM Sametime.
6867-00920-100	\$7,495.00	0.50%	Full Solution Deployment of Polycom video integration with IBM UC environment including IBM Lotus Sametime Server v8.5.1.1. only. Includes integration of components and roll-out support.
6867-00910-116	\$20,250.00	0.50%	Implements RPP integration including RealConnect Outside Normal Business Hours. This Standard offering applies to Customers who have a Polycom Single DMA, Local, or RMX in a single site deployment (Maint. Contract Reqd.)
6867-00910-114	\$5,000.00	0.50%	Implement RealConnect for Lync or SfB. Implements Polycom RealConnect for Microsoft Lync 2013 or SfB. This offering applies to Customers who have an existing basic Microsoft Lync 2013 or SfB integration who want RealConnect features.
6867-00910-113	\$24,000.00	0.50%	RPP Advanced Integration to Lync or SfB. Integrates RPP with RealConnect to Microsoft Lync 2013 or SfB. This Advanced offering applies to Customers with a Polycom Super Cluster in a geographically distributed multi-site deployment (Maint. Contract Rqd.)
6867-00910-109	\$6,500.00	0.50%	RPP Upgrade Integration to Lync or SfB. Integrates RPP with RealConnect to Microsoft Lync 2013 or SfB using the same Design as the Lync 2010 integration.
6867-00100-236	\$9,995.00	0.50%	RealAccess Asset Management Service - One (1) Year subscription - Over 120 Hardware Video Endpoints (requires RealAccess Onboarding Service)
6867-00910-104	\$8,495.00	0.50%	PCO Integration - UC Professional Services for Microsoft Exchange 2010 PCO Integration Full Solution Deployment. Includes design, plan and on-site integration of Polycom components to Microsoft UC environment to affect PCO integration.
6867-00910-101	\$8,495.00	0.50%	PCO Integration - UC Professional Services for Microsoft Exchange 2007 PCO Integration Full Solution Deployment. Includes design, plan and on-site integration of Polycom components to Microsoft UC environment to affect PCO integration.
6867-00100-234	\$7,995.00	0.50%	RealAccess Asset Management Service - One (1) Year subscription - Up to 120 Hardware Video Endpoints (requires RealAccess Onboarding Service)
6867-00910-011	\$3,200.00	0.50%	This offering provides resources to assess, plan and execute an integration of Polycom components to an existing CUCM or VCS environment.
6867-00910-010	\$3,200.00	0.50%	RPP Standard Integration to Avaya CMS - This offering provides resources to assess, plan, and execute an integration of Polycom components to an existing Avaya CMS environment.
6867-00910-107	\$13,500.00	0.50%	RPP Standard Integration to Lync or SfB. Integrates RPP with RealConnect to Microsoft Lync 2013 or SfB. This Standard offering applies to Customers who have a Polycom Single DMA, Local, or RMX in a single site deployment (Maint. Contract Reqd.)
6867-00910-117	\$30,375.00	0.50%	Implements RPP integration including RealConnect Outside Normal Business Hours. This Advanced offering applies to Customers with a Polycom Super Cluster in a geographically distributed multi-site deployment (Maint. Contract Reqd.)
4870-73301-003	\$6,995.00	7.50%	Remote Implementation for RP Web Suite Pro. To obtain WebRTC functionality. Upgrades for existing components might be required and services must be ordered separately.

Part Number	MSRP	DIR Discount %	Product Description
J4870-72100-007	\$11,500.00	7.50%	UC APL Implementation, Resource Manager. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
J4870-01033-007	\$16,995.00	7.50%	UC APL Impl, Redundant DMA 7000 Servers. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00522-020 may need to be ordered.
J4870-00926-007	\$8,995.00	7.50%	UC APL Implementation, RMX 1500 System. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-00914-020	\$3,500.00	7.50%	Return trip to complete RMX JITC implementation or re-installation of non-UC APL RMX to UC APL RMX
J4870-00914-020	\$3,500.00	7.50%	Return trip to complete RMX JITC implementation or re-installation of non-UC APL RMX to UC APL RMX
4870-77622-007	\$5,750.00	7.50%	Implementation, Resource Manager Optional High Availability
J4870-00914-020	\$3,500.00	7.50%	Return trip to complete RMX JITC implementation or re-installation of non-UC APL RMX to UC APL RMX
4870-76410-007	\$11,175.00	7.50%	Implementation Onsite, DMAVE
4870-76310-007	\$5,200.00	7.50%	Implementation, DMA 7000 Single-Server Upgrade if implementation is at a remote site from the primary DMA, or after the DMA is installed. Converts a single-server system into a dual-server system.
4870-76000-007	\$11,500.00	7.50%	Limited Appliance Implementation RP Mgmt Bundle (Resource Manager & DMA on R220 servers) does NOT include integration with any additional products and limited in scope; refer to Service description for more details.
4870-73301-004	\$7,995.00	7.50%	Onsite Implementation service for RP Web Suite Pro. To obtain WebRTC functionality. Upgrades for existing components might be required and services must be ordered separately.
4870-73301-002	\$6,995.00	7.50%	Onsite Implementation for RP Web Suite.
4870-70200-001	\$4,215.00	7.50%	Implementation Remote, RealPresence CloudAXIS Suite 100 Lic Bndl Enterprise Edition
4870-74605-001	\$6,595.00	7.50%	Classic - Remote Implementation, RPCS Virtual Edition
4870-74605-007	\$7,795.00	7.50%	Classic - Implementation Onsite, RPCS Virtual Edition
4870-76410-001	\$9,975.00	7.50%	Remote Implementation, DMAVE
4870-79007-001	\$24,000.00	7.50%	Remote Implementation, Virtual Edition SmartStart 100/500 full implementation. Includes: DMA VE, ResourceManager VE, Access Director VE, CloudAXIS, Platform Director.
4870-68508-002	\$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 2RT42. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-42" 1080p LED display
4870-68509-002	\$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-55" 1080p LED display
4870-68512-002	\$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-65" 1080p LED display
4870-68513-002	\$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-65" 1080p LED display
4870-68515-002	\$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 1-84" 1080p LED display

Part Number	MSRP	DIR Discount %	Product Description
4870-68516-002	\$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-84" 1080p LED display
J4870-77622-007	\$5,750.00	7.50%	UC APL Implementation, Resource Manager Optional, to provide a second server for High Availability. If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-72100-020 may need to be ordered.
4870-70911-002	\$2,000.00	7.50%	Onsite installation, Polycom RealPresence 'eyeless' EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-55" display, 4" 2-way powered monitor speaker system
4870-69747-002	\$1,050.00	7.50%	Onsite Installation, EagleEye Producer: for EagleEye IV, EagleEye III or EagleEye III camera
4870-73301-001	\$5,795.00	7.50%	Remote Implementation for RP Web Suite.
4870-70200-007	\$5,415.00	7.50%	Implementation, RealPresence CloudAXIS Suite 100 Lic Bndl Enterprise Edition
4870-78701-002	\$3,995.00	7.50%	Implementation, RealPresence Access Director (RPAD) Option to add High Availability. Must purchase the standard RPAD Implementation separately.
4870-72020-001	\$11,100.00	7.50%	Remote Implementation, RPRM VE
4870-72020-007	\$12,300.00	7.50%	Implementation Onsite, RPRM VE
4870-72100-007	\$11,500.00	7.50%	Implementation, Resource Manager 500 System
4870-72101-001	\$5,995.00	7.50%	RealPresence Resource Manager Implementation, Basic. For limited RPRM configurations. See Service Description for details.
4870-72101-002	\$10,995.00	7.50%	RealPresence Resource Manager Implementation, Advanced. For advanced RPRM configurations. See Service Description for details.
4870-73001-007	\$10,500.00	7.50%	Classic - Implementation, Video Dual Manager 400 platform
J4870-72100-020	\$3,500.00	7.50%	Return trip to complete RM JITC implementation or re-installation of non-UC APL RM to UC APL RM
4872-00862-914	\$20,010.00	7.50%	Elite Premier Onsite 4 hr, One Year, RMX 1500/2000/4000 MPMx Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required.
6867-08278-038	\$10,495.00	7.50%	RP Migration Service for Video Dual Manager 400 to RPRM and DMA Appliance or Virtual Edition, outside of normal business hours. DMA and RPRM HW and SW, and/or VE Software, sold separately
6867-08278-037	\$6,995.00	7.50%	RP Migration Service for Video Dual Manager 400 to RPRM and DMA Appliance or Virtual Edition, during normal business hours. DMA and RPRM HW and SW, and/or VE Software, sold separately
6867-08278-012	\$9,495.00	7.50%	RealPresence Endpoint Migration Service, up to 50 additional video endpoints with Outside Normal Business hours Migration Activities. (see Service Description for specific details, must be purchased with part code 6867-08278-002)
6867-08278-011	\$6,695.00	7.50%	RealPresence Endpoint Migration Service, up to 50 additional video endpoints. (see Service Description for specific details, must be purchased with part code 6867-08278-001)
4877-00952-513	\$1,380.00	7.50%	Polycom Advantage, One Year, VBP Software Upgrade - 5300-E25 to 5300-ST25
6867-08278-002	\$15,495.00	7.50%	RealPresence Endpoint Migration Service, up to 50 video endpoints with Outside Normal Business hours Migration Activities. (see Service Description for specific details)
6867-08280-011	\$3,945.00	7.50%	RealPresence Platform Optimization Service, for 1 additional infrastructure product. (see Service Description for specific details, must be purchased with part code 6867-08280-001)

Part Number	MSRP	DIR Discount %	Product Description
6867-08281-021	\$2,500.00	7.50%	SoundStructure Standard Installation. Std installation includes onsite installation of SoundStructure with one endpoint and up to 3 microphones. Room survey recommended but not required. See service description for details.
6867-08279-003	\$4,995.00	7.50%	RealPresence Platform Upgrade Service of one (1) infrastructure product. See Service Description for details. During Normal Business Hours. Out of Hours work requires uplift.
4870-67261-002	\$2,495.00	7.50%	Onsite Installation, Group 500-720 Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x, 2-42" 1080p LED tabletop displays
4870-68507-002	\$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Tabletop Media Center 2TT42. Includes: Group 500-720 codec, rmt, MicArray, 2-42" 1080p LED tabletop display
6867-00072-008	\$2,500.00	7.50%	One time basic branding for Media Manager Hosted (non-shared) Edition, including customer logo, basic layout changes and color scheme (all via the PRMM admin tool). Any customization that can not be accomplished via the PRMM admin tool is out of scope.
6867-00886-010	\$18,000.00	7.50%	De-installation of Cisco CTS room as part of Polycom ITP win-back offer.
6867-08501-029	\$1,960.00	7.50%	Polycom Microsoft professional services consulting - 1 (one) 8 (eight) hour day, must be scheduled in advance - NA only
6867-08501-030	\$5,880.00	7.50%	Polycom Microsoft professional services consulting - 3 (three) 8 (eight) hour days, must be scheduled in advance - NA only
6867-08501-031	\$9,800.00	7.50%	Polycom Microsoft professional services consulting - 5 (five) 8 (eight) hour days, must be scheduled in advance - NA only
6867-08278-001	\$12,495.00	7.50%	RealPresence Endpoint Migration Service, up to 50 video endpoints. (see Service Description for specific details)
4870-79007-007	\$28,300.00	7.50%	OnSite Implementation, Virtual Edition SmartStart 100/500 full implementation. Includes: DMA VE, ResourceManager VE, Access Director VE, CloudAXIS, Platform Director.
4870-78825-001	\$5,800.00	7.50%	Classic - Remote Implementation, Access Director Virtual Edition
4870-78825-007	\$7,000.00	7.50%	Classic - Implementation Onsite, Access Director Virtual Edition
J4870-00914-020	\$3,500.00	7.50%	Return trip to complete RMX JITC implementation or re-installation of non-UC APL RMX to UC APL RMX
J4870-00914-007	\$19,995.00	7.50%	UC APL Implementation, RMX 4000 MPMx (JITC). If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-00902-007	\$11,295.00	7.50%	UC APL Implementation, RMX 2000 MPMx (JITC). If the customer is unable to certify during this first visit, another visit may be required and thus an additional J4870-00914-020 may need to be ordered.
J4870-00522-020	\$3,500.00	7.50%	Classic - Return trip to complete DMA JITC implementation or re-installation of non-UC APL DMA to UC APL DMA
6867-08281-012	\$1,395.00	7.50%	SoundStructure Room Survey, travel included. Includes onsite visit to detail requirements for successful SoundStructure installation. See service description for details.
6867-08279-001	\$9,150.00	7.50%	RealPresence Platform Upgrade Service, up to 3 infrastructure products. (see Service Description for specific details)
4870-79006-001	\$17,000.00	7.50%	LIMITED - Remote Implementation, SmartStart Virtual Edition 100. Includes: DMA VE, Resource Manager VE, Access Director VE, CloudAXIS, Platform Director.

Part Number	MSRP	DIR Discount %	Product Description
6867-08279-002	\$11,995.00	7.50%	RealPresence Platform Upgrade Service, up to 3 infrastructure products with Outside Normal Business hours Upgrade Activities. (see Service Description for specific details)
4870-79200-004	\$7,495.00	7.50%	Implementation, TCSPi, Transition from IBM Plug-In Version 2 to Version 3 - Onsite
4870-79200-007	\$7,495.00	7.50%	Implementation, TCSPi Version 3 - IBM Sametime - Onsite
6867-08280-002	\$20,385.00	7.50%	RealPresence Platform Optimization Service, up to 3 infrastructure products, with Outside Normal Business hours Upgrade Activities. (see Service Description for specific details)
6867-08280-001	\$17,435.00	7.50%	RealPresence Platform Optimization Service, up to 3 infrastructure products. (see Service Description for specific details)
6867-08279-012	\$2,395.00	7.50%	RealPresence Platform Upgrade Service, for 1 additional infrastructure product with Outside Normal Business hours Upgrade Activities. (see Service Description for specific details, must be purchased with part code 6867-08279-002)
6867-08279-011	\$1,685.00	7.50%	RealPresence Platform Upgrade Service, for 1 additional infrastructure product. (see Service Description for specific details, must be purchased with part code 6867-08279-001)
4870-78701-007	\$6,200.00	7.50%	Implementation, RP Access Director Appliance (One implementation required for each RPAD bundle ordered)
6867-08280-012	\$4,675.00	7.50%	RealPresence Platform Optimization Service, for 1 additional infrastructure product, with Outside Normal Business hours Upgrade Activities. (see Service Description for specific details, must be purchased with part code 6867-08280-002)
4870-00378-201	\$2,575.00	7.50%	Re-installation of Network System product. Polycom engineer will arrive on-site, unpack the Network System product, and re-install it using the new IP address and the original system configuration.
4870-00422-002	\$1,495.00	7.50%	Onsite Installation service, HDX Media Center 7000 series with One 42" Display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)
4870-00370-002	\$1,195.00	7.50%	Onsite installation service for HDX 4000 Series
4870-00376-100	\$775.00	7.50%	On-site installation of a hardware or software upgrade for one Video product. All on site work will be executed during Polycom business hours.
4870-00376-200	\$715.00	7.50%	De-installation of Video product. Polycom will arrive on-site and de-install the Video product (does not include Plasma,LCD, or CRTs) and pack it using customer supplied packing materials. Customer is responsible to ship the system to the new location.
4870-00376-201	\$715.00	7.50%	Re-installation of Video product. Polycom engineer will arrive on-site, unpack the Video product (does not include Plasma, LCD, or CRTs) and re-install it using the new IP address and the original system configuration.
4870-00376-202	\$1,025.00	7.50%	De-installation and re-installation of Video product within the same customer campus location (does not include Plasma, LCD, or CRTs). On-site work must be completed within Polycom business hours.
4870-00212-002	\$1,195.00	7.50%	Onsite Installation service for VSX5000 Series with VTX 1000 product bundle
4870-00378-200	\$2,575.00	7.50%	De-installation of Network System product. Polycom engineer will arrive on-site and de-install the designated Network System product and pack it using customer supplied packing materials. Customer is responsible to ship the system to the new location.
4870-00157-002	\$595.00	7.50%	On-site Installation service for wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)
4870-00378-202	\$3,605.00	7.50%	De-installation and re-installation of Network System product within the same customer campus location. On-site work must be completed within Polycom business hours.

Part Number	MSRP	DIR Discount %	Product Description
4870-00380-001	\$820.00	7.50%	Remote installation service for HDX 8000 Series (conducted through scheduled telephone call)
4870-00380-002	\$1,195.00	7.50%	Onsite installation service for HDX 8000 Series
4870-00386-002	\$1,995.00	7.50%	On-site Installation service, HDX Media Center 8000 series with one 42" display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)
4870-00388-002	\$2,495.00	7.50%	On-site Installation, HDX MC 8000 series w/one 50" display or two 42" or 50" displays (See Video Endpoint Install Service Description for important wall mount info. Customer is responsible for securing any wall mount brackets to facility walls)
4870-00408-001	\$820.00	7.50%	Remote installation service for HDX 7000 Series (conducted through scheduled telephone call)
4870-00066-001	\$820.00	7.50%	Remote Installation service for VSX 3000 Series (conducted through scheduled telephone call)
4870-00376-203	\$2,875.00	7.50%	Relocation of any HDX Media Center with displays (Plasma,LCD, or CRTs). On-site work must be completed within Polycom business hours.
4870-00116-007	\$2,095.00	7.50%	Implementation Service for VBP 4300 Series (See published Service Description for complete scope)
4870-00932-007	\$6,995.00	7.50%	Implementation, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System
4870-00067-001	\$510.00	7.50%	Remote Installation service for V500 (conducted through scheduled telephone call)
4870-00067-002	\$995.00	7.50%	Onsite Installation service for V500 Series
4870-00069-002	\$1,495.00	7.50%	Onsite Installation service for VSX8000 Series
4870-00070-002	\$1,545.00	7.50%	Onsite Installation service for VSX8000 Series with VTX 1000 product bundle
4870-00071-002	\$1,195.00	7.50%	Onsite Installation service for VSX7000 Series with VTX 1000 product bundle
4870-00254-002	\$1,195.00	7.50%	Onsite Installation service for VSX6000 Series with VTX 1000 product bundle
4870-00097-002	\$1,195.00	7.50%	Onsite Installation service for VSX 6000 Series
4870-00424-002	\$1,995.00	7.50%	Onsite Installation, HDX MC 7000 series w/one 50" Display or Two 42" or 50" Displays (See Video Endpoint Install Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)
4870-00117-007	\$3,095.00	7.50%	Implementation Service for VBP 5300 Series (See published Service Description for complete scope)
4870-00121-007	\$6,175.00	7.50%	Implementation Service for VBP 6400 Series (See published Service Description for complete scope)
4870-00125-001	\$820.00	7.50%	Remote Installation service for VSX 5000 Series (conducted through scheduled telephone call)
4870-00125-002	\$1,195.00	7.50%	Onsite Installation service for VSX 5000 Series
4870-00139-007	\$11,154.00	7.50%	Implementation Service for MGC+50 (See published Service Description for complete scope)
4870-00139-066	\$3,714.00	7.50%	Onsite Installation service for ReadiConvene 16 and 24 product solutions only (VMCU0016R and VMCU0024R)
4870-00140-007	\$18,594.00	7.50%	Implementation Service for MGC+100 (See published Service Description for complete scope)
4870-00097-001	\$820.00	7.50%	Remote Installation service for VSX 6000 Series (conducted through scheduled telephone call)

Part Number	MSRP	DIR Discount %	Product Description
4870-00914-007	\$14,995.00	7.50%	Implementation, RMX 4000 MPMx/MPMRx 7HD1080p/15HD720p/30SD/45CIF AC or DC System
4870-00408-002	\$1,195.00	7.50%	Onsite installation service for HDX 7000 Series
4870-00842-002	\$1,495.00	7.50%	Onsite installation service for HDX Media Center 6000 with View Camera
4870-00902-007	\$9,295.00	7.50%	Implementation, RMX 2000 MPMx /MPMRx 5HD1080p/10HD720p/20SD/30CIF System
4870-00904-007	\$9,295.00	7.50%	Implementation, RMX 2000 MPMx/MPMRx 7HD1080p/15HD720p/30SD/45CIF System
4870-00905-007	\$9,295.00	7.50%	Implementation, RMX 2000 MPMx/MPMRx 10HD1080p/20HD720p/40SD/60CIF System
4870-00906-007	\$11,295.00	7.50%	Implementation, RMX 2000 MPMx/MPMRx 15HD1080p/30HD720p/60SD/90CIF System
4870-00838-001	\$510.00	7.50%	Remote Installation service for Teleworker Solution Promo (conducted through scheduled telephone call)
4870-00910-007	\$11,295.00	7.50%	Implementation, RMX 2000 MPMx/MPMRx 30HD1080p/60HD720p/120SD/180CIF System 30x1080p60/60x1080p30/120x720p/240xSD
4870-00836-002	\$1,025.00	7.50%	Onsite Installation service for VBP 200 E
4870-00916-007	\$14,995.00	7.50%	Implementation, RMX 4000 MPMx/MPMRx 15HD1080p/30HD720p/60SD/90CIF AC or DC System
4870-00918-007	\$19,995.00	7.50%	Implementation, RMX 4000 MPMx/MPMRx 30HD1080p/60HD720p/120SD/180CIF AC or DC System
4870-00920-007	\$19,995.00	7.50%	Implementation, RMX 4000 MPMx/MPMRx 45HD1080p/90HD720p/180SD/270CIF AC or DC System
4870-00922-007	\$19,995.00	7.50%	Implementation, RMX 4000 MPMx/MPMRx 60HD1080p/120HD720p/240SD/360CIF AC or DC System 45x1080p60/90x1080p30/180x720p/360xSD and 60x1080p60/120x1080p30/240x720p/480xSD
4870-00926-007	\$6,995.00	7.50%	Implementation, RMX 1500 5HD720p/10SD/15CIF System
4870-00928-007	\$6,995.00	7.50%	Implementation, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System
4870-00930-007	\$6,995.00	7.50%	Implementation, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System
4870-00908-007	\$11,295.00	7.50%	Implementation, RMX 2000 MPMx/MPMRx 22HD1080p/45HD720p/90SD/135CIF System
4870-00574-002	\$1,095.00	7.50%	Onsite installation service for QDX 6000 Series
4870-00465-002	\$1,025.00	7.50%	Onsite Installation service for VBP 200 EW
4870-00472-007	\$6,195.00	7.50%	Implementation service for RMX 1000 (See published Service Description for complete scope)
4870-00522-007	\$7,995.00	7.50%	Implementation service, DMA 7000 series solution - for Single DMA Implementations. (See published Service Description for complete scope)
4870-00544-002	\$2,495.00	7.50%	On-site installation service for HDX 9000 Series Executive Collection with One Display
4870-00546-002	\$2,995.00	7.50%	On-site installation service for HDX 9000 Series Executive Collection with Two Displays
4870-00550-002	\$2,995.00	7.50%	Onsite installation service for HDX 8000 Series Executive Collection with Two Displays
4870-00838-002	\$1,025.00	7.50%	Onsite Installation service for Teleworker Solution Promo
4870-00574-001	\$545.00	7.50%	Remote installation service for QDX 6000 Series (conducted through scheduled telephone call)

Part Number	MSRP	DIR Discount %	Product Description
4870-00009-007	\$18,594.00	7.50%	Implementation Service for MGC100 (See published Service Description for complete scope)
4870-00578-002	\$1,995.00	7.50%	Onsite installation service for Polycom RealPresence HDX Practitioner TeleHealth Cart Series
4870-00584-001	\$820.00	7.50%	Remote installation service for HDX 6000 Series (conducted through scheduled telephone call)
4870-00584-002	\$1,195.00	7.50%	Onsite installation service for HDX 6000 Series
4870-00634-002	\$1,495.00	7.50%	Onsite installation service for HDX Media Center 6000 series with One 42" Display Series
4870-00650-007	\$4,995.00	7.50%	Implementation service, RSS 4000 Series Solution (See published Service Description for complete scope)
4870-00690-007	\$19,995.00	7.50%	Implementation service, RMX 4000 60 HD/240 CIF base IP system (See published Service Description for complete scope)
4870-00692-007	\$19,995.00	7.50%	Implementation service, RMX 4000 80 HD/320 CIF base IP system (See published Service Description for complete scope)
4870-00560-002	\$2,995.00	7.50%	On-site installation service for HDX 7000 Series Executive Collection with dual 50" displays
4864-05105-007	\$2,900.00	7.50%	VoIP Design, Deployment, Configuration and Troubleshooting 3 days VSIT204
4864-05105-301	\$2,000.00	7.50%	Voice Solutions for Microsoft Lync 2 Days MICDSAT302
4864-05104-202	\$2,000.00	7.50%	RealPresence Collaboration Server System Admin RPVCSAIT202 2 days
4864-05104-203	\$1,600.00	7.50%	Implementing Media Suite with Media Manager CSMMIT203
4864-05104-301	\$2,000.00	7.50%	RealPresence CloudAXIS Suite & Virtualization Essentials 2 days RPCAVESAT301
4864-05105-003	\$2,400.00	7.50%	VBP Technical Training 3 days VBPIT202
4864-05105-004	\$3,200.00	7.50%	RPX Implementation Training HD 4 days RPXAT301
4864-05104-009	\$3,995.00	7.50%	Microsoft Design, Deployment, Configuration & Troubleshooting 5 days MICAT301
4864-05105-006	\$3,995.00	7.50%	RealPresence Immersive Telepresence (RPX + OTX): 5 days RPOXIT201
4864-05104-006	\$2,000.00	7.50%	RealPresence Platform Security and Firewall Traversal Using RealPresence Access Director 2 days RPSAT301
4864-05105-009	\$2,850.00	7.50%	RMX & DMA System Administration Training 3 days RDMAT301
4864-05105-010	\$1,600.00	7.50%	RSS 4000 Technical Training 1 day RSSAT301
4864-05105-201	\$2,000.00	7.50%	Deploying, Operating and Maintaining Video Endpoints - DDOMVEOT201
4864-05105-202	\$2,000.00	7.50%	Configure, Operate and Maintain RealPresence Media Suite RPPCSIT202
4864-05105-203	\$2,000.00	7.50%	Microsoft Design Deploy Configure and Troubleshoot for Video Solutions - MDDCTVSAT301
4864-05105-204	\$1,600.00	7.50%	Microsoft Design Deploy Configure and Troubleshoot for Content Solutions - MDCSAT301
4870-00066-002	\$1,195.00	7.50%	Onsite Installation service for VSX 3000 Series
4864-05105-005	\$1,600.00	7.50%	RealPresence Immersive Telepresence (OTX HD): 2 days OTXIT201
4864-05102-202	\$2,000.00	7.50%	Configure, Operate and Maintain RealPresence Media Suite RPPCSIT202

Part Number	MSRP	DIR Discount %	Product Description
4870-67263-002	\$2,495.00	7.50%	Onsite installation, Group 500-720 Media Center 1RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-55" 1080p LED display
4870-68506-002	\$1,995.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, 1-42" 1080p LED tabletop display
4864-05101-001	\$5,675.00	7.50%	1 Day Private Training Session for existing training course. No topic substitutions; any changes require a custom price quote. Location per customer choice with Polycom acceptance. Priced for max. of 10 students. Includes instructor Travel & Expenses.
4864-05101-002	\$14,395.00	7.50%	2 Day Private Training Session for existing training course. No topic substitutions; any changes require a custom price quote. Location per customer choice with Polycom acceptance. Priced for max. of 10 students. Includes instructor Travel & Expenses.
4864-05101-003	\$18,750.00	7.50%	3 Day Private Training Session for existing training course. No topic substitutions; any changes require a custom price quote. Location per customer choice with Polycom acceptance. Priced for max. of 10 students. Includes instructor Travel & Expenses.
4864-05101-004	\$21,475.00	7.50%	4 Day Private Training Session for existing training course. No topic substitutions; any changes require a custom price quote. Location per customer choice with Polycom acceptance. Priced for max. of 10 students. Includes instructor Travel & Expenses.
4864-05104-201	\$2,850.00	7.50%	RealPresence Collaboration Server and DMA System Administration RPDSAIT201 3 days
4864-05101-301	\$4,700.00	7.50%	Cloud Video Infrastructure Management RPCVIMOT302
4864-05106-001	\$400.00	7.50%	Active Directory Essentials Overview & Management: 6-8 hours self-paced learning w/ labs ADEDOMIT202
4864-05102-203	\$2,850.00	7.50%	RealPresence Platform System Administration 4 days RPPSAIT203
4864-05103-201	\$2,850.00	7.50%	RealPresence Immersive Studio Implementation and Support RPISISOT201
4864-05103-203	\$1,600.00	7.50%	MTISOT201 Managing and Troubleshooting your Immersive Solution
4864-05103-204	\$1,600.00	7.50%	MISOS201 Making the Most of your Immersive Solution
4864-05104-003	\$4,500.00	7.50%	RealPresence Platform: Implementation, Configuration & Troubleshooting RPIIT202
4864-05104-004	\$3,195.00	7.50%	RealPresence Platform Administration and Troubleshooting 4 days RPPATAT301
4864-05104-005	\$3,400.00	7.50%	RealPresence Platform Design, Deployment, Configuration & Troubleshooting 3 days RPPDAT301
4864-05101-005	\$23,450.00	7.50%	5 Day Private Training Session for existing training course. No topic substitutions; any changes require a custom price quote. Location per customer choice with Polycom acceptance. Priced for max. of 10 students. Includes instructor Travel & Expenses.
4864-518-103	\$3,000.00	7.50%	Effective Business Collaboration EBCCUS103 (up to 10 ppl)
4864-05105-205	\$2,000.00	7.50%	Microsoft Design Deploy Configure and Troubleshoot for Voice Solutions - MDVSAT301
4864-37011-001	\$2,000.00	7.50%	SoundStructure Technical Training 3 Days SSTAT303
4864-5105-202	\$2,850.00	7.50%	Voice Solutions in an Open SIP Environment: Level 2 - VOSSIPIT202
4864-5106-202	\$1,200.00	7.50%	Deploying and Supporting Solutions for Video Capture and Content Management - DSSVCMIT202
4864-5106-203	\$800.00	7.50%	Implementing Media Suite with Media Manager CSMMIT203
4864-5107-201	\$2,000.00	7.50%	Deploy, Operate and Maintain RealPresence Resource Manager RPRMIT201
4864-27005-001	\$1,600.00	7.50%	HDX Technical Training 2 days HDXIT203
4864-518-101	\$3,000.00	7.50%	Videoconferencing 101 VIDCUS101 (up to 10 ppl)

Part Number	MSRP	DIR Discount %	Product Description
4864-21105-001	\$3,995.00	7.50%	RMX and DMA Technical Training 5 days RMXDMASAIT202
4864-518-201	\$3,000.00	7.50%	Advanced Videoconferencing 201 VIDCUS102 (up to 10 ppl)
4865-06680-001	\$515.00	7.50%	Certification fee for Remote Pre-Service Contract Inspection, scheduled at least one week in advance with Polycom support engineer
4870-00001-001	\$820.00	7.50%	Remote Installation service for VSX 7000 Series (conducted through scheduled telephone call)
4870-00001-002	\$1,195.00	7.50%	Onsite Installation service for VSX 7000 Series
4870-00007-004	\$3,114.00	7.50%	Onsite Installation service for MGC25
4870-00007-007	\$6,474.00	7.50%	Implementation Service for MGC25 (See published Service Description for complete scope)
4870-00008-007	\$11,154.00	7.50%	Implementation Service for MGC50 (See published Service Description for complete scope)
4864-5107-301	\$800.00	7.50%	Deploying and Supporting RealPresence Platform Virtual Edition 1 day RPPVEAT301
4864-05212-001	\$2,850.00	7.50%	RealPresence OTX Studio Upgrade OTXSIS201
4864-05106-002	\$400.00	7.50%	Active Directory Essentials Design 6-8 hours self-paced learning w/ labs ADEDIT203
4864-05106-003	\$400.00	7.50%	Essential Microsoft Lync Server Skills for Polycom Solutions: 6-8 hours self-paced learning w/ labs
4864-05106-009	\$400.00	7.50%	Essentials Communication Security Skills for Polycom Solutions ESCSIT202
4864-05106-010	\$400.00	7.50%	Essentials Network Infrastructure Security Skills for Polycom Solutions ESNIT203
4864-05106-011	\$400.00	7.50%	RealPresence Resource Manager Overview RPRMIT202
4864-05106-212	\$400.00	7.50%	SIP Essentials SIPOT101
4864-28001-001	\$2,050.00	7.50%	RealPresence Immersive Telepresence (RPX HD): 4 days RPXIT201
4864-05106-214	\$400.00	7.50%	SoundStructure Solution Selling and Design - SSSDIT201
4870-00262-002	\$1,545.00	7.50%	Onsite Installation service for HDX 9000 Series
4864-05220-201	\$2,850.00	7.50%	Configure Operate and Maintain Media Suite COMMSIT201
4864-07010-005	\$6,500.00	7.50%	10 credits of training at PLCM public classes. Credits required for specific courses will vary. Valid for 12 Months from date of purchase. Not applicable for onsite or customized classes.
4864-07015-005	\$9,200.00	7.50%	15 credits of training at PLCM public classes. Credits required for specific courses will vary. Valid for 12 Months from date of purchase. Not applicable for onsite or customized classes.
4864-07025-005	\$14,425.00	7.50%	25 credits of training at PLCM public classes. Credits required for specific courses will vary. Valid for 12 Months from date of purchase. Not applicable for onsite or customized classes.
4864-17007-001	\$3,995.00	7.50%	CMA Technical Training 5 days CMAIT201
4864-20007-001	\$3,995.00	7.50%	RMX & CMA System Administration Training 5 days RCMAT301
4864-20104-001	\$2,850.00	7.50%	RMX 2000/4000 Technical Maintenance, Integration and Operations Course 4 days RMXIT202
4864-05106-213	\$400.00	7.50%	Essentials Virtualization Skills for Polycom Solutions ESVIT204
4870-50007-007	\$820.00	7.50%	Remote Only. AddOn implementation for additional virtual instance, 20/40 concurrent connections, required to support RealPresence One Software Subscription

Part Number	MSRP	DIR Discount %	Product Description
4870-50001-001	\$28,445.00	7.50%	Remote Imp for RealPresence One, SW Subscription, Standard/Universal concurrent connection. DOES NOT INCLUDE USER LICENSES. Up to 80 Universal/160 Standard concurrent connections. Additional 20/40 concurrent connections require purchase of 4870-50007-007
4870-50001-007	\$33,725.00	7.50%	Onsite Implementation for RealPresence One, Software Subscription, Standard/Universal concurrent connection. Up to 80 Universal/160 Standard concurrent connections. Additional 20/40 concurrent connections require purchase of 4870-50007-007
4870-50002-001	\$43,285.00	7.50%	Remote Implementation for RP One Software Subscription, Standard/Universal concurrent connection with LYNC Interop lic. Up to 80 Universal/160 Standard concurrent connections. Additional 20/40 concurrent connections require purchase of 4870-50007-007
4870-50002-007	\$51,285.00	7.50%	Onsite Implementation for RP One Software Subscription, Standard/Universal concurrent connection with LYNC Interop lic. Up to 80 Universal/160 Std concurrent connections. Additional 20/40 concurrent connections require purchase of 4870-50007-007
4870-50003-001	\$24,890.00	7.50%	Remote Implementation for RealPresence One, Software Subscription, User License
4870-50003-007	\$29,150.00	7.50%	Onsite Implementation for RealPresence One, Software Subscription, User License
4870-50004-001	\$32,025.00	7.50%	Remote Implementation for RealPresence One, Software Subscription, Standard/Universal concurrent connection with User License. Up to 80 Universal/160 Standard concurrent connections. Add'l 20/40 concurrent connections require purchase of 4870-50007-007
4870-50004-007	\$38,330.00	7.50%	Onsite Implementation for RP One, Software Subscription, Standard/Universal concurrent connection with User License. Up to 80 Universal/160 Standard concurrent connections. Additional 20/40 concurrent connections require purchase of 4870-50007-007
4870-50005-001	\$46,870.00	7.50%	Remote Implementation for RP One Software Subscription, Standard/Universal concurrent connection, User license and LYNC Interop lic. Up to 80 Universal/160Std concurrent connections. Additional 20/40 concurrent connections req purchase of 4870-50007-007
4870-50005-007	\$55,890.00	7.50%	Onsite Implementation for RP One Software Subscription, Standard/Universal concurrent connection, User lic and LYNC Interop lic. Up to 80 Universal/160 Std concurrent connections. Additional 20/40 concurrent connections req purchase of 4870-50007-007
4870-00979-004	\$1,195.00	7.50%	Onsite Installation service for HDX 4500
4870-50006-007	\$46,710.00	7.50%	Onsite Implementation for RealPresence One, Software Subscription, User License with LYNC interop
4870-49350-003	\$5,995.00	7.50%	Implementation Remote, ContentConnect Option with High Availability.
4870-50009-001	\$17,000.00	7.50%	Remote LIMITED Implementation for RealPresence One, Software Subscription, Up to 40 Max Standard Connections and Max 200 User Licenses
4870-50010-001	\$1,640.00	7.50%	Remote Implementation UPLIFT to add Universal Connections to 4870-50009-001 for RealPresence One, Software Subscription, Up to 10 Max Universal Connections. Must be used in conjunction with 4870-50009-001.
4870-51060-002	\$5,665.00	7.50%	Installation, ClassStation, Large, VSX8000, 2230-22119-XXX, onsite installation of system and certain collaboration tools
4870-51061-002	\$3,400.00	7.50%	Installation, ClassStation, Small, VSX8000, 2230-22120-XXX, onsite installation of system and certain collaboration tools. MSRP*

Part Number	MSRP	DIR Discount %	Product Description
4870-51062-002	\$3,400.00	7.50%	Installation, ClassStation, Primary, VSX7000, 2230-22285-XXX, onsite installation of system and certain collaboration tools. MSRP*
4870-51063-002	\$3,400.00	7.50%	Installation, ClassStation, Secndry, VSX7000, 2230-22286-XXX, onsite installation of system and certain collaboration tools. MSRP*
4870-52850-001	\$820.00	7.50%	Remote installation, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display, and codec configuration. See Svc Description for Remote Endpoint Installations.
4870-52850-002	\$1,300.00	7.50%	Onsite installation, RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display, and codec installation.
4870-61070-001	\$820.00	7.50%	Remote Implementation, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle
4870-61070-002	\$1,300.00	7.50%	Onsite installation, RealPresence Group Convene (7200-52850-001) plus RealPresence Group Series 500-720p with EagleEye Acoustic (7200-63550-034) Bundle
4870-63420-001	\$820.00	7.50%	Remote Implementation for Real Presence Group 300 - 720p: Group 300 HD codec, EagleEye III cam., univ. remote
4870-50006-001	\$39,730.00	7.50%	Remote Implementation for RealPresence One, Software Subscription, User License with LYNC interop
4870-21729-002	\$1,545.00	7.50%	Installation, Practitioner,VSX,DM,2230-21729-XXX, onsite installation of system and certain collaboration tools. MSRP*
4870-00980-004	\$1,050.00	7.50%	Installation for EagleEye Director when added to an existing HDX or Group Series system.
4870-00980-004	\$1,050.00	7.50%	Installation for EagleEye Director when added to an existing HDX or Group Series system.
4870-01007-007	\$2,095.00	7.50%	Implementation, VBP 4555-E3 Firewall/ NAT traversal unit
4870-01011-007	\$10,375.00	7.50%	Implementation service, DMA 7000 series solution - for Dual-node or Supernodes. (See published Service Description for complete scope)
4870-01025-001	\$820.00	7.50%	Remote installation service for CX7000 View System. Includes System Unit, EagleEye View Camera Series (conducted through scheduled telephone call)
4870-01025-002	\$1,195.00	7.50%	Onsite installation service for CX7000 View System. Includes System Unit, EagleEye View Camera
4870-01038-002	\$1,195.00	7.50%	Onsite installation service for HDX 8000-1080 or HDX 8000-1080-720 and EagleEye Director Bundle.
4870-01050-002	\$2,748.00	7.50%	Onsite Installation, CX8000 HD System. Includes Front-of-Room or CX5100 camera configurations.
4870-01053-001	\$820.00	7.50%	Remote installation service for CX7000 HD System. Includes System Unit, EagleEye III Camera, HDX Mic Array Series (conducted through scheduled telephone call)
4870-01053-002	\$1,195.00	7.50%	Onsite installation service for CX7000 HD System. Includes System Unit, EagleEye III Camera, HDX Mic Array
4870-07301-007	\$5,840.00	7.50%	Implementation onsite, VBP 7301 Appliance
4870-49350-008	\$7,895.00	7.50%	Implementation Onsite, ContentConnect Option with High Availability.
4870-21728-002	\$1,545.00	7.50%	Installation, Practitioner,VSX,SM,2230-21728-XXX, onsite installation of system and certain collaboration tools. MSRP*
4870-49350-007	\$6,660.00	7.50%	Classic - Implementation, ContentConnect Software
4870-22291-002	\$1,545.00	7.50%	Onsite Installation Medlink II Telehealth Cart with VSX8000 MSRP*

Part Number	MSRP	DIR Discount %	Product Description
4870-22648-002	\$1,545.00	7.50%	Installation, Judicial Wall System with VSX 3000, onsite installation of system and certain collaboration tools. The customer is responsible for the installation of wall mounting brackets, etc. for the flat panel. MSRP*
4870-23270-002	\$3,495.00	7.50%	Onsite installation, RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, and Microsoft Interop.
4870-29915-002	\$1,995.00	7.50%	Onsite installation service for HDX Media Center 6000 series with One 50" Display
4870-33001-007	\$9,245.00	7.50%	Remote Implementation, VCM SS VE250conc users; inc non SSL AD; 1 forest, Mobly Trans/svr, int impl. Not inc: othr LDAP intg, SSO, add port, SSL, Id-bal, Lync/ST, traing, othr integ optns. Media Suite inc impl up to 6 SIP/H323 calls, 3 as live strms
4870-33003-007	\$9,245.00	7.50%	Remote Implementation, VCM SS VE500 conc users; inc non SSL AD; 1 forest, Mobly Trans/svr, int impl. Not inc: othr LDAP intg, SSO, add port, SSL, Id-bal, Lync/ST, traing, othr integ optns. Media Suite inc impl up to 6 SIP/H323 calls, 3 as live strms
4870-34001-007	\$9,245.00	7.50%	Remote Implementation, VCMSS App250 conc users; inc non SSL AD; 1 forest, Mobly Trans/svr, int impl. Not inc: othr LDAP intg, SSO, add port, SSL, Id-bal, Lync/ST, traing, othr integ optns. Media Suite inc impl up to 6 SIP/H323 calls, 3 as live strms
4870-34003-007	\$9,245.00	7.50%	Remote Implementation, VCMSS App500 conc users; inc non SSL AD; 1 forest, Mobly Trans/svr, int impl. Not inc: othr LDAP intg, SSO, add port, SSL, Id-bal, Lync/ST, traing, othr integ optns. Media Suite inc impl up to 6 SIP/H323 calls, 3 as live strms
4870-49350-001	\$5,460.00	7.50%	Classic - Implementation Remote, ContentConnect Software
4870-49350-002	\$2,595.00	7.50%	Classic - Implementation, ContentConnect. Option to add High Availability. Must purchase the standard ContentConnect Implementation separately.
4870-63430-002	\$1,300.00	7.50%	Onsite installation service for RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye III cam., univ. remote
4870-18005-007	\$6,995.00	7.50%	OnSite Implementation, RMX 1800
4870-67258-002	\$1,995.00	7.50%	Onsite Installation, Group 300-720-4x Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, EE IV-4x camera, 1-42" 1080p LED tabletop display
4870-63420-002	\$1,300.00	7.50%	Onsite installation service for Real Presence Group 300 - 720p: Group 300 HD codec, EagleEye III cam., univ. remote
4870-65220-002	\$2,495.00	7.50%	Onsite Installation, Group 700-720 "Eyeless" Media Center 2RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 2-65" 1080p LED display
4870-65250-002	\$1,300.00	7.50%	Onsite installation, EagleEye Director bundle/RealPresence Group Series. Includes 1 GS 500 (7200-63430-001) and 1 EagleEye Director (7200-69180-001)
4870-65270-002	\$1,500.00	7.50%	Onsite installation, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, 1-27"
4870-65280-002	\$1,500.00	7.50%	Onsite installation, RealPresence "Eyeless" Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray,, 2-22"
4870-65320-001	\$820.00	7.50%	Remote Implementation, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera
4870-65320-002	\$1,300.00	7.50%	Onsite Installation, RealPresence Group 310 720p: Group 310 HD codec, EagleEye Acoustic camera
4870-65340-001	\$820.00	7.50%	Remote Implementmation, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera
4870-65340-002	\$1,300.00	7.50%	Onsite installation, RealPresence Group 310 720p: Group 310 HD CODEC, EagleEyeIV-4x camera

Part Number	MSRP	DIR Discount %	Product Description
4870-65570-002	\$1,995.00	7.50%	Onsite Installation, Group 310-720-4x Tabletop Media Center 1TT42. Includes: Group 310-720 codec, rmt, MicArray, EE IV-4x camera, 1x 42" 1080p LED tabletop display
4870-65580-002	\$1,995.00	7.50%	Onsite Installation, Group 310-720 "Eyeless" Tabletop Media Center 1TT42. Includes: Group 310-720 codec, rmt, MicArray, 1x 42" 1080p LED tabletop display
4870-65190-002	\$2,495.00	7.50%	Onsite Installation, Group 700-720 "Eyeless" Media Center 2RT55. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 2-55" 1080p LED display
4870-65810-002	\$2,975.00	7.50%	ITP Implementation upgrade from original touch panel to new RealPresence Touch. Must verify compatibility with current infrastructure versions. Additional infrastructure upgrade services will require separate orders.
4870-65180-002	\$2,495.00	7.50%	Onsite Installation, Group 700-720 "Eyeless" Media Center 1RT55. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-55" 1080p LED display
4870-67259-002	\$1,995.00	7.50%	Onsite Installation, Group 500-720 Tabletop Media Center 1TT42. Includes: Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 1-42" 1080p LED TT display
4870-67262-002	\$2,495.00	7.50%	Onsite Installation, Group 500-720 Media Center 2RT42. Includes: Stand, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-42" 1080p LED display
4870-67264-002	\$2,495.00	7.50%	Onsite installation; Group 500-720 Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-55" 1080p LED displays
4870-67265-002	\$2,495.00	7.50%	Onsite installation, Group 500-720 Media Center 1RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 1-65" 1080p LED display
4870-67266-002	\$2,495.00	7.50%	Onsite installation, Group 500-720 Media Center 2RT65. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye IV-12x camera, 2-65" 1080p LED displays
4870-67267-002	\$2,495.00	7.50%	Onsite installation, Group 500-720 Media Center 1RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EagleEye camera IV-12x camera, 1-84" 1080p LED display
4870-67268-002	\$2,495.00	7.50%	Onsite installation, Group 500-720 Media Center 2RT84. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, EE IV-12x camera, 2-84" 1080p LED displays
4870-67511-002	\$2,495.00	7.50%	Onsite Installation, Group 500-720 "Eyeless" Media Center 2RT55. Includes: Stand, audio system, Group 500-720 codec, rmt, MicArray, 2-55" 1080p LED display
4870-68160-002	\$1,500.00	7.50%	Onsite Installation, Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD
4870-68170-002	\$1,500.00	7.50%	Onsite installation, Polycom RealPresence EDU Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, no display
4870-68505-002	\$1,995.00	7.50%	Onsite Installation, Group 300-720 "Eyeless" Tabletop Media Center 1TT42. Includes: Group 300-720 codec, rmt, MicArray, 1-42" 1080p LED tabletop display
4870-65810-001	\$1,050.00	7.50%	Implementation, Polycom RealPresence Touch. Installation and configuration of a single RealPresence Touch device for single or multi-codec systems.
4870-64250-001	\$820.00	7.50%	Remote Implementmation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera
4870-64510-002	\$1,300.00	7.50%	Onsite installation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera
4870-63450-001	\$820.00	7.50%	Remote Implementation for RealPresence Group 700 - 720p: Group 700 HD codec, EagleEye III cam., univ. remote

Part Number	MSRP	DIR Discount %	Product Description
4870-63450-002	\$1,300.00	7.50%	Onsite installation service for RealPresence Group 700 - 720p: Group 700 HD codec, EagleEye III cam., univ. remote
4870-63490-001	\$820.00	7.50%	Remote Implementation for RealPresence Group 500 - 1080p: Group 500 HD codec, EagleEye III cam., univ. remote
4870-63490-002	\$1,300.00	7.50%	Onsite installation service for RealPresence Group 500 - 1080p: Group 500 HD codec, EagleEye III cam., univ. remote
4870-63520-001	\$820.00	7.50%	Remote Implementation for RealPresence Group 700 - 1080p: Group 700 HD codec, EagleEye III cam., univ. remote
4870-63520-002	\$1,300.00	7.50%	Onsite installation service for RealPresence Group 700 - 1080p: Group 700 HD codec, EagleEye III cam., univ. remote
4870-63530-001	\$820.00	7.50%	Remote Implementation for Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera
4870-63530-002	\$1,300.00	7.50%	Onsite installation service for Real Presence Group 300-720p: Group 300 HD codec, EagleEye Acoustic camera
4870-63550-001	\$820.00	7.50%	Remote Implementation for Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote
4870-63550-002	\$1,300.00	7.50%	Onsite installation service for Real Presence Group 500-720p: Group 500 HD codec, EagleEye Acoustic camera, univ. remote
4870-65200-002	\$2,495.00	7.50%	Onsite Installation, Group 700-720 "Eyeless" Media Center 1RT65. Includes: Stand, audio system, Group 700-720 codec, rmt, MicArray, 1-65" 1080p LED display
4870-63630-002	\$1,300.00	7.50%	Onsite installation service for RealPresence Group 500-1080p: Group 500 HD codec, EagleEye Acoustic camera, mic array, univ. remote
4870-63430-001	\$820.00	7.50%	Remote Implementation for RealPresence Group 500 - 720p: Group 500 HD codec, EagleEye III cam., univ. remote
4870-64250-002	\$1,300.00	7.50%	Onsite installation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-12x camera
4870-64270-001	\$820.00	7.50%	Remote Implementation, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera
4870-64270-002	\$1,300.00	7.50%	Onsite installation, RealPresence Group 700-720p: Group 700 HD codec, EagleEyeIV-12x camera
4870-64500-001	\$820.00	7.50%	Remote Implementmation, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera
4870-64500-002	\$1,300.00	7.50%	Onsite installation, RealPresence Group 300-720p: Group 300 HD codec, EagleEyeIV-4x camera
4870-64510-001	\$820.00	7.50%	Remote Implementmation, RealPresence Group 500-720p: Group 500 HD codec, EagleEyeIV-4x camera
4870-64850-002	\$1,500.00	7.50%	Onsite installation, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27"
4870-00248-007	\$4,095.00	7.50%	Implementation Service for RSS 2000 (See published Service Description for complete scope)
4870-64890-002	\$1,500.00	7.50%	Onsite installation, RealPresence VideoProtect 500 Includes: Group 500-720p codec, rmt, MicArray, EE Acoustic camera, 1-22"
4870-64910-002	\$2,000.00	7.50%	Onsite installation RealPresence EduCart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-55" display
4870-64973-002	\$1,995.00	7.50%	Onsite Installation, Polycom RealPresence Practitioner Cart 8000

Part Number	MSRP	DIR Discount %	Product Description
4870-63630-001	\$820.00	7.50%	Remote Implementation for RealPresence Group 500-1080p: Group 500 HD codec, EagleEye Acoustic camera, mic array, univ. remote
4870-00971-007	\$2,575.00	7.50%	RMX Serial Gateway Implementation
4870-00971-007	\$2,575.00	7.50%	RMX Serial Gateway Implementation
4870-00967-002	\$675.00	7.50%	Installation, Polycom Touch Control (PTC), if not installed with the installation of an HDX or Group Series system but installed after.
4870-00971-007	\$2,575.00	7.50%	RMX Serial Gateway Implementation
4870-00967-002	\$675.00	7.50%	Installation, Polycom Touch Control (PTC), if not installed with the installation of an HDX or Group Series system but installed after.
4870-00934-007	\$6,995.00	7.50%	Implementation, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System
4870-64860-002	\$1,500.00	7.50%	Onsite installation, RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22"
4870-00971-007	\$2,575.00	7.50%	RMX Serial Gateway Implementation
4870-00973-007	\$6,995.00	7.50%	Implementation, RMX 1500 Base System, loaded with 14 SD, 25 CIF resource licenses, upgradable with SW license to HD only, equipped with MPMx-Q
4870-00976-007	\$6,995.00	7.50%	Implementation RMX 1500 Base System, loaded with 10 SD, 15 CIF resource licenses, upgradable with SW license to 25 CIF or/and HD support, equipped with MPMx-Q
4870-00971-007	\$2,575.00	7.50%	RMX Serial Gateway Implementation
VRMX42030UP	\$109,000.00	13.50%	RMX 4000 20HD/80CIF equipped with MPM+ upgrade to RMX 4000 30HD equipped with one (1) MPMx-D module (Maintenance Contract Required)
2200-46175-001	\$90.00	13.50%	Universal Power Supply for VVX 300, 310, 400, 410. 5-pack, 48V, 0.4A, NA power plug.
2200-46170-001	\$25.00	13.50%	Universal Power Supply for VVX 300, 310, 400, 410. 1-pack, 48V, 0.4A, NA power plug.
2200-44514-002	\$40.00	13.50%	New VVX Wallmount Bracket kit. For use with VVX 3xx/4xx/500/600 phone. 5-pack.
2200-44415-025	\$40.00	13.50%	Desk Stand for use with VVX600. 5-Pack.
2200-44405-025	\$40.00	13.50%	Desk Stand for use with VVX300/400/500. 5-Pack.
2200-46175-001	\$90.00	13.50%	Universal Power Supply for VVX 300, 310, 400, 410. 5-pack, 48V, 0.4A, NA power plug.
J5157-18350-005	\$34,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-46350-025	\$225.00	13.50%	VVX Color Expansion Module for VVX 300, 310, 400, 410, 500 and 600. Includes AUX cable and attachment hardware.
J5157-18350-010	\$68,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 5HD1080p/10HD720p/20SD/30CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
J5157-18350-015	\$102,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 7HD1080p/15HD720p/30SD/45CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
J5157-18350-020	\$136,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 10HD1080p/20HD720p/40SD/60CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
J5157-18350-030	\$204,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 15HD1080p/30HD720p/60SD/90CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)

Part Number	MSRP	DIR Discount %	Product Description
2200-00699-001	\$419.00	13.50%	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-63270-001	\$49,999.00	13.50%	OTX 300 Front Wall Rear Side Finish. Provides a clean finish for use where OTX is offset from a wall.
2200-65878-001	\$929.00	13.50%	Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 80w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.
G7200-64850-001	\$14,499.00	13.50%	TAA Compliant: Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)
G7200-64860-001	\$14,999.00	13.50%	TAA Compliant: Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)
2200-64900-001	\$49.00	13.50%	Replacement Screw, 10-32x1/2" Sec Blk Tork Head w/pin (set of 2). Security Tork wrench (set of 2). For RealPresence VideoProtect 500.
2200-64870-110	\$4,499.00	13.50%	External 110V power supply and 34Ah battery. For RealPresence Utility Cart 500. Mounting hardware included.
2200-64870-001	\$999.00	13.50%	3" 2-way powered monitor speaker system. For RealPresence Utility Cart 500. Mounting hardware included.
2200-64390-002	\$200.00	13.50%	EagleEye IV-4x wide angle lens. Provides up to 85 degrees field of view, includes counter weight and lens hood. Recommended for small room only. May produce some artifacts in large room settings.
2200-64390-001	\$200.00	13.50%	EagleEye IV-12x wide angle lens. Provides up to 85 degree field of view. Includes counter weight and lens hood. Recommended for small room only. May produce some artifacts in large room settings.
2200-46300-025	\$105.00	13.50%	VVX Expansion Module (Paper directory) for VVX 300, 310, 400, 410, 500 and 600. Includes AUX cable and attachment hardware.
2200-63350-001	\$2,499.00	13.50%	Upgrade from original touch panel to new Polycom Touch Control- for RPX 2.0 or later and OTX Rev A solutions only - NORAM (Implementation Required)
2200-46200-025	\$129.00	13.50%	VVX Camera. Plug-n-Play USB camera for use with the VVX 500 and VVX 600 Business Media phones
2200-61730-002	\$1,999.00	13.50%	UC Board. Sensor+stylus bundle. Compatible with Group Series 300, 500, 550 & 700 running software revision 4.1.3 or later. Requires dual monitor systems, LCD displays supported.
2200-61730-002	\$1,999.00	13.50%	UC Board. Sensor+stylus bundle. Compatible with Group Series 300, 500, 550 & 700 running software revision 4.1.3 or later. Requires dual monitor systems, LCD displays supported.
2200-61730-001	\$1,999.00	13.50%	UC Board. Sensor+stylus bundle with USB hub. Compatible with HDX 7000 Rev C and D, 8000 Rev B, 9000-720 and 9000-1080 running HDX software revision 3.0.3 or later. Requires dual monitors uses 2nd display, LCD displays supported.
2200-61730-001	\$1,999.00	13.50%	UC Board. Sensor+stylus bundle with USB hub. Compatible with HDX 7000 Rev C and D, 8000 Rev B, 9000-720 and 9000-1080 running HDX software revision 3.0.3 or later. Requires dual monitors uses 2nd display, LCD displays supported.
2200-60017-003	\$99.00	13.50%	Vortex Power Supply

Part Number	MSRP	DIR Discount %	Product Description
8200-30070-006	\$1,749.00	13.50%	Polycom Touch Control with 2012 PLCM logo for use with HDX 6000, 7000, 8000, and 9000 series codecs with software version 3.1.1 or later and Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).
2200-46320-001	\$20.00	13.50%	Wallmount Bracket Kit for all VVX Expansion Modules. 1-pk.
2200-44340-001	\$119.00	13.50%	AC Power Kit for CX500/600, 24VDC. Includes PSU and local cordset with North America plug. 5-Pack.
2200-63350-001	\$2,499.00	13.50%	Upgrade from original touch panel to new Polycom Touch Control- for RPX 2.0 or later and OTX Rev A solutions only - NORAM (Implementation Required)
2200-40115-001	\$30.00	13.50%	Cable - Console Interconnect Cable for SoundStation IP 7000, 25ft/7.6m CLink 2 cable with Walta to Walta connectors. Connects two (2) SoundStation IP 7000 consoles together.
8200-30070-002	\$1,749.00	13.50%	Polycom Touch Control for use with Group 300, 500, or 700 models. Requires PoE network connection or optional external power supply (2200-42740-XXX).
2200-41220-001	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 2.1m/7ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo and SoundStation IP 6000.
2200-41220-001	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 2.1m/7ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo and SoundStation IP 6000.
2200-40350-001	\$75.00	13.50%	Universal Power Supply for VVX 100 and 200 Series. 5-pack, 12V, 0.5A, NA power plug.
2200-40125-001	\$5.00	13.50%	Cable Attachment Kit to firmly attach Clink cables to SoundStation IP 7000 units. Contains 2 cable clamps with Philips screws and mounting instructions.
SPVRMX2299P	\$25,500.00	13.50%	CLEI Code - RMX 2000/4000 E1 T1 Interface Card Supporting PSTN Audio and ISDN H.320 video, 2 x 1G LAN Ports and Multiple IP Services License (Maintenance Contract Required)
J5157-18350-045	\$306,000.00	13.50%	RMX 2000/4000 Resource License Pack - 22HD1080p/45HD720p/90SD/135CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
J5157-18350-060	\$408,000.00	13.50%	RMX 2000/4000 Resource License Pack - 30HD1080p/60HD720p/120SD/180CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-41220-002	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
J5157-18350-120	\$816,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 60HD1080p/120HD720p/240SD/360CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-41220-002	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
2200-40110-001	\$109.00	13.50%	AC Power Kit for SoundStation IP 7000. Includes 100-240V, 1.5A, 48V/50W power supply, 6ft/1.8m power cord with NA plug and Power Insertion Cable.
2200-40040-001	\$309.00	13.50%	Expansion Microphone Kit for SoundStation IP 7000. Includes two (2) expansion mics and 2.1m/7ft connection cables.
2200-40017-003	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 25ft/7.6m for SoundStation IP 7000.
2200-40017-001	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 7ft/2.1m for SoundStation IP 7000.

Part Number	MSRP	DIR Discount %	Product Description
2200-33206-001	\$275.00	13.50%	SoundStructure Headset Interface Adapter w/ 25ft RJ9 handset cable, Phoenix cables, 3ft Phoenix to Phoenix cables (2), Instruction Manual.
2200-33199-001	\$20.00	13.50%	Reinforced Rack ears for SoundStructure includes chassis screws.
2200-32301-001	\$75.00	13.50%	Battery Replacement Kit (2-pack) for wireless expansion microphones (2200-32400-xxx) for SoundStation IP 6000, SoundStation VTX 1000, Soundstation2 EX and QDX.
2200-31631-001	\$529.00	13.50%	Replacement Power Data Box for Microsoft RoundTable for Canada, Singapore, USA, Hong Kong. Not compatible with Polycom CX5000. Local power cord not included.
J5157-18350-090	\$612,000.00	13.50%	RMX 4000 Resource License Pack - 45HD1080p/90HD720p/180SD/270CIF resource licenses - additional Media Processing Module hardware may be required. UC APL/JITC Compliant software release (Maintenance Contract Required)
2200-43228-001	\$159.00	13.50%	SoundStructure, Logic Port DB25 (M) connector with screw terminals.
2200-65878-001	\$929.00	13.50%	Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 80w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.
8200-30070-006	\$1,749.00	13.50%	Polycom Touch Control with 2012 PLCM logo for use with HDX 6000, 7000, 8000, and 9000 series codecs with software version 3.1.1 or later and Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).
2200-66067-001	\$1,598.00	13.50%	42" Tabletop Media Center conversion brackets for wall mounting dual tabletop displays. Includes additional codec mounting bracket, 4 mounting arms and 2 wall mounted stationary brackets. To be used only with dual tabletop configurations.
8200-30070-006	\$1,749.00	13.50%	Polycom Touch Control with 2012 PLCM logo for use with HDX 6000, 7000, 8000, and 9000 series codecs with software version 3.1.1 or later and Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).
2200-44332-001	\$29.00	13.50%	Ethernet cable for CX3000, 25 ft.
2200-44331-001	\$20.00	13.50%	Wallmount Kit for CX500 IP Phone. Includes bracket, screws and anchors and template/mounting instructions.
2200-44330-001	\$59.00	13.50%	Replacement Stand/Support for CX500 IP Phone, 5-pack.
2200-44329-001	\$102.00	13.50%	Replacement Handset and Cord for CX500/600 IP Phone, 5-Pack.
2200-41220-001	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 2.1m/7ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo and SoundStation IP 6000.
2200-43229-001	\$129.00	13.50%	OBAM cable (40ft) links multiple SoundStructure units. For all C-series and SR-series.
2200-44333-001	\$25.00	13.50%	USB Cable Kit for CX3000. Includes secureable USB Cable, 2m, Cover and screws.
2200-43019-001	\$15.00	13.50%	Power Adapter, SoundStation2, Nortel/Avaya
2200-42740-001	\$109.00	13.50%	AC Power Kit for SoundStation IP 6000 and Touch Control. Includes 100-240V, 0.4A, 48VDC power supply, 6ft/1.8m power cord with NA plug and Power-over-Ethernet Insertion Cable (PIC).
2200-42441-002	\$26.00	13.50%	Power Supplies (2) for SoundStation2W base and console, 100-240V. Includes two (2) 1.8m/6ft power cords with NA plug.
2200-41220-003	\$30.00	13.50%	Cable - Two (2) expansion microphone cables (round), 7.6m/25ft for SoundStation VTX 1000.

Part Number	MSRP	DIR Discount %	Product Description
2200-41220-002	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
2200-41220-002	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
2200-41220-002	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
2200-41220-002	\$30.00	13.50%	Cable - Two (2) expansion microphone cables, 4.6m/15ft for SoundStation VTX 1000, SoundStation2 EX, SoundStation2W (Expandable), SoundStation Duo, SoundStation IP 6000 and CX3000.
2200-43240-001	\$109.00	13.50%	AC Power Kit for SoundStation IP5000. Includes 100-240VAC, 0.4A, 48VDC/19W power supply, 1.8m/6ft power cord with NA plug and a Power Insertion Cable (PIC).
2215-00286-003	\$25.00	13.50%	Power Cord: EURO, RUSSIA-Type C, CE 7/7
2200-66067-001	\$1,598.00	13.50%	42" Tabletop Media Center conversion brackets for wall mounting dual tabletop displays. Includes additional codec mounting bracket, 4 mounting arms and 2 wall mounted stationary brackets. To be used only with dual tabletop configurations.
2215-00286-022	\$25.00	13.50%	Power Cord: CHINA-Type I, CPCS-CCC
2215-00286-022	\$25.00	13.50%	Power Cord: CHINA-Type I, CPCS-CCC
2215-00286-014	\$25.00	13.50%	Power Cord: BRAZIL -Type N
2215-00286-014	\$25.00	13.50%	Power Cord: BRAZIL -Type N
7200-68518-125	\$189.00	13.50%	EagleEye Digital Breakout Adapter (DBA)-camera. Breaks out EagleEye IV or EagleEye Acoustic to HDMI & DB9. Includes: DBA-Camera and power supply. Order power cord and min-HDCI to HDCI cable separately. See User's guide for installation guidelines.
7200-68524-125	\$60.00	13.50%	EagleEye Digital Breakout Adapter (DBA)-codec. Breaks out RealPresence Group HDCI input to HDMI & DB9. Includes: DBA-codec. Order min-HDCI to HDCI cable separately. See User's guide for installation guidelines.
2215-00286-023	\$25.00	13.50%	Power Cord: TAIWAN-Type A, CNS 10917
2215-00286-009	\$25.00	13.50%	Power Cord: ISRAEL - Type H, SI32
2215-00286-045	\$25.00	13.50%	Power Cord: AUST/NZ - Type I, AS 3112
2215-00286-003	\$25.00	13.50%	Power Cord: EURO, RUSSIA-Type C, CE 7/7
2215-00286-002	\$25.00	13.50%	Power Cord: UK-Type G, BS 1363
7230-25659-015	\$459.00	13.50%	HDCI(M) to HDCI(M) 50'/15m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series. Limited support for EagleEye View (video & control, no audio). Includes power supply & NA power cord (others ordered separately)
7230-25659-030	\$599.00	13.50%	HDCI(M) to HDCI(M) 100'/30m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series. Limited support for EagleEye View (video & control, no audio). Includes power supply & NA power cord (others ordered separately)
2215-00286-002	\$25.00	13.50%	Power Cord: UK-Type G, BS 1363
2201-52757-001	\$250.00	13.50%	RealPresence Group Series Remote Control for use with Group Series codecs. Includes 1 USB rechargeable battery.

Part Number	MSRP	DIR Discount %	Product Description
8200-30070-006	\$1,749.00	13.50%	Polycom Touch Control with 2012 PLCM logo for use with HDX 6000, 7000, 8000, and 9000 series codecs with software version 3.1.1 or later and Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).
8200-30070-006	\$1,749.00	13.50%	Polycom Touch Control with 2012 PLCM logo for use with HDX 6000, 7000, 8000, and 9000 series codecs with software version 3.1.1 or later and Touch Control 1.7 or later. Requires PoE network connection or optional external power supply (2200-42740-XXX).
2215-00286-009	\$25.00	13.50%	Power Cord: ISRAEL - Type H, SI32
2215-06599-001	\$19.00	13.50%	CX5100/CX5500 USB Plug bracket for Power Data Box USB port.
2215-23327-001	\$519.00	13.50%	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series, CX7000 and SoundStructure. Includes CLink 2 cable: 25ft/7.6M Walta to Walta.
2215-23327-001	\$519.00	13.50%	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series, CX7000 and SoundStructure. Includes CLink 2 cable: 25ft/7.6M Walta to Walta.
2215-23327-001	\$519.00	13.50%	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series, CX7000 and SoundStructure. Includes CLink 2 cable: 25ft/7.6M Walta to Walta.
2215-23275-001	\$27.00	13.50%	HDX 9000 Bracket hardware. Includes bracket ears and screws to convert HDX 9000 series codec for rack mount
2215-17409-001	\$10.00	13.50%	Cable - External Speaker Integration Kit for SoundStation VTX 1000 and SoundStation IP 7000. Includes 15cm/6in RCA to RCA Y-cable, 3.5mm stereo to RCA Y-adapter and 3.5mm stereo-to-stereo audio coupler.
2215-17409-001	\$10.00	13.50%	Cable - External Speaker Integration Kit for SoundStation VTX 1000 and SoundStation IP 7000. Includes 15cm/6in RCA to RCA Y-cable, 3.5mm stereo to RCA Y-adapter and 3.5mm stereo-to-stereo audio coupler.
2215-07766-001	\$26.00	13.50%	2 12' RCA male to 3.5mm phoenix connectors for interfacing Vortex products to "Vortex-ready" Soundstation VTX 1000 or to Polycom video codecs. White and Black color coded connectors.
2215-00286-023	\$25.00	13.50%	Power Cord: TAIWAN-Type A, CNS 10917
2215-07155-001	\$309.00	13.50%	Expansion (EX) microphone kit for SoundStation VTX 1000 and SoundStation IP6000. Includes two EX mics and two 7ft/2.3m cables. Does not include China
2201-52556-001	\$212.00	13.50%	HDX remote control for use with HDX Series codecs, English version
2215-06177-001	\$205.00	13.50%	Shelf for mounting the RealPresence Group 300 & 500 series codecs. This is a black 1u shelf for 19" racks which will hold the codec in position with a secure mounting system. 1u (1.75 inches)x17.5" (without ears, 19" width)x9.8" deep. Shelf only.
2215-06177-001	\$205.00	13.50%	Shelf for mounting the RealPresence Group 300 & 500 series codecs. This is a black 1u shelf for 19" racks which will hold the codec in position with a secure mounting system. 1u (1.75 inches)x17.5" (without ears, 19" width)x9.8" deep. Shelf only.
7200-68160-125	\$14,974.00	13.50%	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE III camera, 2-22" LCD w/integrated audio, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)
2215-00286-119	\$25.00	13.50%	Power Cord: SWITZ-Type J, SEV 1011
2215-00286-119	\$25.00	13.50%	Power Cord: SWITZ-Type J, SEV 1011
2215-00286-116	\$25.00	13.50%	Power Cord: KOREA-Type C, KSC 8305
2215-00286-116	\$25.00	13.50%	Power Cord: KOREA-Type C, KSC 8305
2215-00286-045	\$25.00	13.50%	Power Cord: AUST/NZ - Type I, AS 3112

Part Number	MSRP	DIR Discount %	Product Description
2215-07155-001	\$309.00	13.50%	Expansion (EX) microphone kit for SoundStation VTX 1000 and SoundStation IP6000. Includes two EX mics and two 7ft/2.3m cables. Does not include China
2200-70220-000	\$4,000.00	13.50%	Rack Server 220 - No Software or Licenses Included (Maintenance required.3 year partner premier service is included for China.)
2200-71994-001	\$19,000.00	13.50%	OTX Studio textured free-standing rear wall
2200-70630-000	\$8,000.00	13.50%	Rack Server 630 - No Software or Licenses Included (Maintenance Contract Required)
G2215-69777-001	\$1,800.00	13.50%	TAA compliant: EagleEye Producer for EagleEye III camera-For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 HDCl to HDCl cable, power supply, cord: AMER-Type B, NEMA 5-15. Maintenance contract required.
G2215-69791-001	\$1,800.00	13.50%	TAA compliant:EagleEye Producer for EagleEye IV camera-For all Group Series running 4.2 or later.Includes EagleEye Producer system,1 mini-HDCl to HDCl cable,1 mini-HDCl (f) to HDCl cable, pwr supply, cord: AMER-Type B, NEMA 5-15.Maint. contract required.
2200-70630-000	\$8,000.00	13.50%	Rack Server 630 - No Software or Licenses Included (Maintenance Contract Required)
2200-70630-000	\$8,000.00	13.50%	Rack Server 630 - No Software or Licenses Included (Maintenance Contract Required)
2200-70620-000	\$8,000.00	13.50%	Rack Server 620 - No Software or Licenses Included (Maintenance required.3 year partner premier service is included for China.)
2201-52556-115	\$212.00	13.50%	HDX remote control for use with HDX Series codecs, Spanish version
2200-70620-000	\$8,000.00	13.50%	Rack Server 620 - No Software or Licenses Included (Maintenance required.3 year partner premier service is included for China.)
2200-78620-000	\$8,000.00	13.50%	Rack Server 620 - RPAD Software, No Licenses (Maintenance Contract Required) For use only in countries where 2200-70620-000 is not available.
2200-70220-000	\$4,000.00	13.50%	Rack Server 220 - No Software or Licenses Included (Maintenance required.3 year partner premier service is included for China.)
2200-70220-000	\$4,000.00	13.50%	Rack Server 220 - No Software or Licenses Included (Maintenance required.3 year partner premier service is included for China.)
2200-68821-001	\$350.00	13.50%	RealPresence Group Media Center Lower Camera Mount (LCM). Includes: Replacement door with camera cutout, shelf (see 2215-68805-001) and mounting screws. Not for use with RealPresence Group Series 700 installed in Media Center.
2200-24009-001	\$79.00	13.50%	CLink 2 Crossover cable, 25-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
2200-66067-001	\$1,598.00	13.50%	42" Tabletop Media Center conversion brackets for wall mounting dual tabletop displays. Includes additional codec mounting bracket, 4 mounting arms and 2 wall mounted stationary brackets. To be used only with dual tabletop configurations.
2200-31506-001	\$19.00	13.50%	USB A-to-B Cable for CX600/CX700 IP Phone, connection to PC. 5-Pack.
2200-66067-001	\$1,598.00	13.50%	42" Tabletop Media Center conversion brackets for wall mounting dual tabletop displays. Includes additional codec mounting bracket, 4 mounting arms and 2 wall mounted stationary brackets. To be used only with dual tabletop configurations.
2200-65878-001	\$929.00	13.50%	Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 80w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.
2200-70620-000	\$8,000.00	13.50%	Rack Server 620 - No Software or Licenses Included (Maintenance required.3 year partner premier service is included for China.)

Part Number	MSRP	DIR Discount %	Product Description
2200-80000-300	\$154,000.00	13.50%	VSS 100R, 3Yr includes:RPCS1500 IP Only, 5HD720p/10SD/15CIF. RP Web Suite 100 sessions. DMA 7000, 50 calls. RPRM 100 devices.Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal, 200 users. Implementation+Premier, 3yr Maintenance
2200-65878-001	\$929.00	13.50%	Stereo Speaker kit, 110-220v. Includes two 60w Satellite speakers, 80w subwoofer fuses for both 120 or 240v power source, speaker stands, 3.5mm to 2xRCA, 3.5mm to 3.5mm and speaker wire. Replaces 2200-21969-120 and -240.
2200-82211-001	\$2,779.00	13.50%	Vortex EF2211 Single-channel AEC with built-in phone add - Includes power supply, user manual, software, Cat 5 cable, 15' telco cable. Excludes Mexico.
2200-82201-001	\$1,029.00	13.50%	Vortex EF2201 Phone Add - Includes power supply, user manual, software, Cat 5 cable 15' telco cable. Excludes Mexico.
8200-65810-001	\$1,749.00	13.50%	Polycom RealPresence Touch for use with Group Series models. Requires PoE network connection or optional external power supply (2200-42740-XXX). One year Premier Maintenance Included in CALA.
CP-6959-300	\$10,199.00	13.50%	Complete acoustical panel solution for OTX 300 Includes: (24) standard acoustical panels, (4) speaker panels, (1) logo panel, and (116 units) .75 diameter dual lock Velcro tabs
D2200-79200-000	\$495.00	13.50%	Polycom RMX Conferencing Add-in for IBM Lotus Sametime DEMO (not for resale). For use on RMX 1500/2000/4000 MPM+ and MPMx only)
2200-80000-353	\$195,000.00	13.50%	VSS1800-500,3y: RPCS1800 IP Only 2x1080p60/5x1080p30/10x720p/20xSD. RP Web Suite 100 sessions.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Implementation+Premier, 3y Mnt
2200-80000-351	\$140,000.00	13.50%	VSS1800-500,1y: RPCS1800 IP Only, 2x1080p60/5x1080p30/10x720p/20xSD. RP Web Suite 100 sessions.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Implementation+Premier, 1y Mnt
2200-71995-001	\$29,000.00	13.50%	OTX Studio lighting, includes 6 lights, Fixture, SUSPND & LAMP. Suitable for NA
2200-80000-311	\$103,000.00	13.50%	VSS1800-100,1y: RPCS1800 IP Only, 2x1080p30/5x720p/10xSD. RP Web Suite 100 sessions, DMA 7000, 50 calls. RPRM 100 devices. Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal,200 users. Implementation+Premier,1y Mnt
2200-76620-000	\$8,000.00	13.50%	Rack Server 620 - DMA Software, No Licenses (Maintenance Contract Required) For use only in countries where 2200-70620-000 is not available.
2200-80000-200	\$103,000.00	13.50%	VSS 100R, 1Yr includes:RPCS1500 IP Only, 5HD720p/10SD/15CIF. RP Web Suite 100 sessions. DMA 7000, 50 calls. RPRM 100 devices. Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal,200 users. Implementation+Premier,1yr Maintenance
2200-80000-100	\$195,000.00	13.50%	VSS500R, 3Yr includes:RPCS1500 IP Only 10HD720p/20SD/30CIF.RP Web Suite 100 sessions.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Implementation+Premier, 3yr Maintenance
2200-80000-000	\$140,000.00	13.50%	VSS 500R, 1Yr includes:RPCS1500 IP Only 10HD720p/20SD/30CIF. RP Web Suite 100 sessions. DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Implementation+Premier, 1yr Maintenance
2200-79620-000	\$8,000.00	13.50%	Rack Server 620 - RPRM Software, No Licenses (Maintenance Contract Required) For use only in countries where 2200-70620-000 is not available.
2200-79200-000	\$1,895.00	13.50%	Polycom RMX Conferencing Add-in for IBM Lotus Sametime. For use on RMX 1500/2000/4000 (MPM+ and MPMx only)

Part Number	MSRP	DIR Discount %	Product Description
2200-79000-500	\$117,000.00	13.50%	VS Upgrade, 3y includes: RP Web Suite 100 sessions; DMA 7000, 500 Calls; RPRM, 500 Devices. RPAD, 50 calls; Adoption Portal, 200 users; Implementation Service; Premier, 3-Years Maintenance
2200-79000-400	\$87,000.00	13.50%	VS Upgrade, 1y includes: RP Web Suite 100 sessions; DMA 7000, 500 calls; RPRM, 500 Devices; RPAD, 50 Calls; Adoption Portal, 200 Users; Implementation Service; Premier, 1-Year Maintenance
2201-52556-107	\$212.00	13.50%	HDX remote control for use with HDX Series codecs, French version
2200-80000-313	\$154,000.00	13.50%	VSS1800-100,3y:RPCS1800 IP Only, 2x1080p30/5x720p/10xSD. RP Web Suite 100 sessions. DMA 7000, 50 calls. RPRM 100 devices. Entitlements to CMAD, RPM, RPD. RPAD, 25 calls. Adoption Portal, 200 users. Implementation+Premier, 3y Mnt
VRMX2100RXS	\$24,500.00	13.50%	RMX 2000/4000 MPMRx-S Media Processing Module. Excludes resources licensing (field replaceable)
VRMX21520UP	\$58,500.00	13.50%	RMX 2000 15HD720p/60CIF equipped MPM/MPM+ upgrade to RMX 2000 20HD720p equipped with one (1) MPMx-D module (Maintenance Contract Required)
2200-17568-001	\$75.00	13.50%	Universal Power Supply for SP IP 301 & SP IP 501. 5-pack, 12V, 1A, NA power plug.
VRMX2125RXDUP	\$145,000.00	13.50%	RMX 2000/4000 MPMRx expansion kit. Includes 6x1080p60/12x1080p30/25x720p/50xSD resource licenses and one (1) MPMRx-D card. Only for systems with compatible MPMRx Controller, Power Supply and RTM-Lan. (Maintenance Contract Required)
2200-07876-004	\$12.00	13.50%	Hands-free adapters for use with Siemens mobile phones, to enable the cell phone functionality on SoundStation2W
2200-17543-001	\$40.00	13.50%	Combined Deskstand and Wallmount for use with SPIP 320, SPIP 330, SPIP 321, SPIP 331 and SPIP 335. 5-Pack, Replacement Product.
2200-17542-001	\$40.00	13.50%	Desk Stand for use with SoundPoint IP 450. 5-Pack. Replacement Product.
2200-17529-107	\$15.00	13.50%	10-pk French key caps for SPIP 501/550/601/650 (Directories, Applications, Call Lists, Conference, Transfer, Redial, DND).
2200-17586-001	\$40.00	13.50%	SoundPoint IP Wallmount Bracket kit for use with SoundPoint IP 450. 5-pack.
VRMX21015UP	\$58,500.00	13.50%	RMX 2000 10HD/40CIF equipped with MPM/MPM+ upgrade to RMX 2000 15HD equipped with one (1) MPMx-S module (Maintenance Contract Required)
VRMX2288P	\$15,500.00	13.50%	RMX 2000/4000 E1 T1 interface card supporting PSTN audio and ISDN H.320 video (Maintenance Contract Required)
VRMX2100RXD	\$41,000.00	13.50%	RMX 2000/4000 MPMRx-D Media Processing Module. Excludes resources licensing (field replaceable).
VRMX20710UPE	\$61,400.00	13.50%	RMX 2000 7HD/30CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)
VRMX20710UP	\$44,900.00	13.50%	RMX 2000 7HD/30CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD 720p equipped with one (1) MPMx-S module (Maintenance Contract Required)
2200-07878-001	\$29.00	13.50%	Computer Calling Kit-enables use of SoundStation2W as speakerphone for VoIP calls via computer based softclients. 1.5m cable connects conference phone to a computer's 3.5mm mic/line in and line out jacks.
VRMX20510UPE	\$75,000.00	13.50%	RMX 2000 5HD/20CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)
VRMX2050P	\$200.00	13.50%	RMX1500/2000/4000 Chass Run Kt
VRMX2050P	\$200.00	13.50%	RMX1500/2000/4000 Chass Run Kt

Part Number	MSRP	DIR Discount %	Product Description
VRMX21015UPE	\$75,000.00	13.50%	RMX 2000 10HD/40CIF equipped with MPM/MPM+ upgrade to RMX 2000 15HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)
2200-07876-001	\$12.00	13.50%	Hands-free adapters for use with Nokia mobile phones, to enable the cell phone functionality on SoundStation2W
2200-24009-001	\$79.00	13.50%	CLink 2 Crossover cable, 25-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
1662-52742-001	\$799.00	13.50%	42" Tabletop Media Center conversion bracket for wall mounting a single display (see 2200-66067-001 for wall mounting dual displays). Includes 2 mounting arms and the wall mounted stationary bracket.
1662-52742-001	\$799.00	13.50%	42" Tabletop Media Center conversion bracket for wall mounting a single display (see 2200-66067-001 for wall mounting dual displays). Includes 2 mounting arms and the wall mounted stationary bracket.
2200-07817-001	\$8.00	13.50%	Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.
1662-52742-001	\$799.00	13.50%	42" Tabletop Media Center conversion bracket for wall mounting a single display (see 2200-66067-001 for wall mounting dual displays). Includes 2 mounting arms and the wall mounted stationary bracket.
1662-52742-001	\$799.00	13.50%	42" Tabletop Media Center conversion bracket for wall mounting a single display (see 2200-66067-001 for wall mounting dual displays). Includes 2 mounting arms and the wall mounted stationary bracket.
1583-61730-001	\$35.00	13.50%	USB Hub, 4-port. Unpowered.
VRMX21530UP	\$143,000.00	13.50%	RMX 2000 15HD/60CIF equipped with MPM/MPM+ upgrade to RMX 2000 30HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)
2200-07840-001	\$209.00	13.50%	Expansion Microphone Kit for SoundStation2W (Expandable) only. Includes two (2) expansion microphones and two (2) 3m/9.7ft expansion microphone cables. Low power consumption.
VRMX22030UP	\$109,000.00	13.50%	RMX 2000 20HD/80CIF equipped with MPM/MPM+ upgrade to RMX 2000 30HD equipped with one (1) MPMx-D module (Maintenance Contract Required)
2200-07876-002	\$12.00	13.50%	Hands-free adapters for use with Samsung mobile phones, to enable the cell phone functionality on SoundStation2W
2200-07876-003	\$12.00	13.50%	Hands-free adapters for use with Sony Ericsson mobile phones, to enable the cell phone functionality on SoundStation2W
VRMX2630HDP	\$41,000.00	13.50%	RMX 2000/4000 MPMx-D supporting up to 30 HD720p30; excludes resources licensing (field replaceable)
VRMX2615HDP	\$24,500.00	13.50%	RMX 2000/4000 MPMx-S supporting up to 15 HD720p30; excludes resources licensing (field replaceable)
VRMX24060UP	\$218,000.00	13.50%	RMX 2000 40HD/160CIF equipped with MPM/MPM+ upgrade to RMX 2000 60HD equipped with two (2) MPMx-D modules (Maintenance Contract Required)
VRMX23045UP	\$167,500.00	13.50%	RMX 2000 30HD/120CIF equipped with MPM/MPM+ upgrade to RMX 2000 45HD equipped with one (1) MPMx-S module and one (1) MPMx-D module (Maintenance Contract Required)
VRMX2299P	\$25,500.00	13.50%	RMX 2000/4000 E1 T1 Interface Card Supporting PSTN Audio and ISDN H.320 video, 2 x 1G LAN Ports and Multiple IP Services License (Maintenance Contract Required)
2200-09892-001	\$49,999.00	13.50%	Complete Experience Kit - OTX 300, includes 6 lights and textured free-standing rear wall & Signage Kit. Suitable for NORAM

Part Number	MSRP	DIR Discount %	Product Description
2200-07817-001	\$8.00	13.50%	Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.
2200-16155-001	\$209.00	13.50%	Expansion microphones kit for SoundStation2 and SoundStation2 Avaya 2490. Includes two (2) expansion microphones and two (2) 3m/9.7ft expansion microphone cables. Compatible with SoundStation2 EX and SoundStation2 Avaya 2490 110-120V models only.
VRMX2050P	\$200.00	13.50%	RMX1500/2000/4000 Chass Run Kt
VRMX1588P	\$7,500.00	13.50%	RMX 1500 E1/T1 interface card supporting PSTN Audio and ISDN H.320 video (Maintenance Contract Required)
2200-12820-001	\$24,999.00	13.50%	Complete Experience Kit - OTX 100, includes 4 lights and textured free-standing rear wall. Suitable for NORAM
2200-17444-001	\$90.00	13.50%	5-pk HD-Voice handset and cord for IP335, IP 450, IP 550, IP 560, IP 650 and IP 670.
2200-17240-002	\$29.00	13.50%	Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks
2200-17240-002	\$29.00	13.50%	Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks
2200-17240-002	\$29.00	13.50%	Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks
1517-52689-001	\$99.00	13.50%	Cable adapter, DVI-I to VGA(female)
2200-16155-001	\$209.00	13.50%	Expansion microphones kit for SoundStation2 and SoundStation2 Avaya 2490. Includes two (2) expansion microphones and two (2) 3m/9.7ft expansion microphone cables. Compatible with SoundStation2 EX and SoundStation2 Avaya 2490 110-120V models only.
1465-52790-075	\$129.00	13.50%	External Power Supply for the RealPresence Group 300,310, and 500 Series codecs worldwide. Replaces 1465-52755-075. Rated to 5km in China. Order power cord separately.
2200-16020-001	\$139.00	13.50%	AC Power Kit for SoundStation2. Includes wallmod power/telco module 110-120VAC 0.2A with NA plug, 9.2ft/2.8m RJ-11 to RJ-11 cable and 21ft/6.4m keyed RJ-45 power supply to console cable.
2200-15995-001	\$25.00	13.50%	Wallmount Kit for CX600 IP Phone. Includes bracket, screws and anchors and template/mounting instructions.
NT1-QUAD	\$569.00	13.50%	Network termination (NT1). For U-interface ISDN BRI. One required per four BRI. Includes Power Supply. Available in U.S. and Canada only.
VRMX1500NET	\$10,000.00	13.50%	RMX 1500 network separation license, no additional HW needed (Maintenance Contract Required)
2200-15994-001	\$59.00	13.50%	Replacement Stand/Support for CX600 IP Phone, 5-pack.
2200-15855-001	\$199.00	13.50%	Expansion Microphone Kit for CX3000 and SoundStation Duo. Includes two (2) expansion microphones and two (2) 2.1m/7ft connection cables.
2200-15855-001	\$199.00	13.50%	Expansion Microphone Kit for CX3000 and SoundStation Duo. Includes two (2) expansion microphones and two (2) 2.1m/7ft connection cables.

Part Number	MSRP	DIR Discount %	Product Description
2200-15853-001	\$109.00	13.50%	AC Power Kit for CX3000, 48VDC. Includes PSU, POE Power Injector Cable and local cordset with North America plug.
2200-17240-002	\$29.00	13.50%	Computer Calling Kit-use SoundStation2s with LCD,VoiceStation 500, SoundStation Duo and SoundStation IP 7000 as speakerphone for VoIP calls via computer based softclients. 1.5m/5ft cable connects phone to a computer's 3.5mm mic/line in and line out jacks
VRMX2005P	\$19,600.00	13.50%	RMX-2000 CPU Carrier Assembly (field replaceable)
2200-17587-001	\$40.00	13.50%	SoundPoint IP Wallmount Bracket kit. For use with SoundPoint IP 550, 560, 650 and 670 phones. 5-pack.
VRMX2025RXUP	\$145,000.00	13.50%	RMX 2000 MPMRx system upgrade kit. Includes 6x1080p60/12x1080p30/25x720p/50xSD resource licenses, one (1) MPMRx-D board, one (1) MPMRx Control board, two (2) RTM Lan and one (1) Power Supply. Only 1 kit required per system (Maintenance Contract Required)
2200-11095-002	\$69.00	13.50%	Headset interface adapters, 5 pack of 2.5mm to RJ-9. Compatible with SoundPoint IP 330/331 and 320/321 phones. Valid for use World Wide
2215-23327-001	\$519.00	13.50%	HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series, CX7000 and SoundStructure. Includes CLink 2 cable: 25ft/7.6M Walta to Walta.
2200-11611-002	\$20.00	13.50%	SoundPoint IP Wallmount Bracket kit. For use with SoundPoint IP450 phone.
2457-23216-002	\$50.00	13.50%	CLink 2 Cable, Group Series microphone array cable. Walta to Walta. 7.6 m/25 ft. Connects Group Series microphone to Group Series microphone or Group Series microphone to Group Series codec. 7.6 meter Not compatible with HDX microphone array.
2200-12611-001	\$20.00	13.50%	SoundPoint IP Wallmount Bracket kit. For use with SoundPoint IP 550, 560, 650 and 670 phones.
VRMX15HDUP	\$102,000.00	13.50%	RMX 2000/4000 MPMx Expansion - 15 HD 720p Licenses plus MPMx-D media processing module (Maintenance Contract Required)
VRMX2006P	\$8,300.00	13.50%	RMX-2000 Rear Transition Module for IP, equipped with four (4) RJ-45 Ethernet connections (field replaceable)
VRMX2050P	\$200.00	13.50%	RMX1500/2000/4000 Chass Run Kt
VRMX2004P	\$5,200.00	13.50%	RMX-2000 Power Supply Drawer Assembly (field replaceable)
1520-03690-001	\$36.00	13.50%	Battery Pack - SoundStation Premier Satellite
VRMX2003P	\$4,950.00	13.50%	RMX-2000 Cooling Fan Drawer Assembly (field replaceable)
VRMX2002P	\$10,300.00	13.50%	RMX-2000 3U Chassis Assembly including Fan Drawer (field replaceable)
VRMX2000RXUP	\$41,000.00	13.50%	RMX 2000 MPMRx system upgrade kit. Includes one (1) MPMRx-D board, one (1) MPMRx Control board, two (2) RTM Lan and one (1) Power Supply. Only 1 kit required per system ; For additional MPMRx boards please order VRMX2100RXD. Excludes resource licensing
VRMX2000RXNET	\$15,000.00	13.50%	RMX 2000 network separation license for MPMRx, no additional HW needed (Maintenance Contract Required)
1465-52748-040	\$129.00	13.50%	Auxiliary power supply for PowerCam (with 1457-50526-001 adapter), PowerCam Plus, EagleEye HD/II/III/View/QDX cameras 12Vdc/3.3A,90-264VAC,NEGATIVE CENTER PIN,2.5mm pin/5.5mm barrel. Replaces 1465-52621-036 --DOES NOT INCLUDE AC POWER CORD--
2200-12770-025	\$319.00	13.50%	SoundPoint IP Color Display Expansion Module for SoundPoint IP 670 SIP desktop IP phone.

Part Number	MSRP	DIR Discount %	Product Description
2200-12750-025	\$279.00	13.50%	SoundPoint IP Backlit Expansion Module for SoundPoint IP 650 SIP desktop IP phone.
2200-00699-002	\$419.00	13.50%	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-19300-001	\$209.00	13.50%	Multi-Interface Module to daisy chain two SoundStation IP 7000, add single HDX digital mic or add Auxiliary audio I/O ports. Includes 100-240V,0.63A,48V/30W power supply, 6ft/1.8m power cord with NA plug and a 12ft/3.6m 10-pin network cable.
2200-19050-001	\$129.00	13.50%	AC Power Kit for SoundStation Duo. Includes Power Supply, Power Cord with North American plug, Power Injection Module (PIM) with 21ft/6.4m combined PSTN/Cat5 cable, 7ft/2.1m RJ-11 PSTN cable and 7ft/2.1m Cat5 cable.
2200-17918-001	\$102.00	13.50%	AC wallmod power supply 110-120VAC 0.2A for VoiceStation 100/300/500 with NA power plug.
2200-17879-001	\$25.00	13.50%	Universal Power Supply for SPIP 650. 1-pack, 24V, 0.5A, NA power plug.
2200-17878-001	\$25.00	13.50%	Universal Power Supply for SPIP 321, SPIP 331, SPIP 33 SPIP 450. 1-pack, 24V, 0.5A, NA power plug.
2200-00699-001	\$419.00	13.50%	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-00699-001	\$419.00	13.50%	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-17569-001	\$75.00	13.50%	Universal Power Supply for SPIP 320, SPIP 330, SPIP 430, SPIP 601, SPIP 650. 5-pack, 24V, 0.5A, NA power plug.
2200-00699-002	\$419.00	13.50%	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
JVRMX2299P	\$25,500.00	13.50%	RMX 2000/4000 E1 T1 Interface Card Supportng PSTN Audio and ISDN H.320 video,2 x 1G LAN Ports and Multiple IP Services License. UC APL/JITC Compliant software release.
VRMX41015UP	\$75,000.00	13.50%	RMX 4000 10HD/40CIF equipped with MPM+ upgrade to RMX 4000 15HD equipped with one (1) MPMx-D module (Maintenance Contract Required)
2200-00699-002	\$419.00	13.50%	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
1457-52783-002	\$49.00	13.50%	USB 3.0 Cable, Type A/Male - Type B/Male, 1.8m/6'. Connects tabletop CX5100 or CX5500 to host computer. Blue cable.
2200-00699-002	\$419.00	13.50%	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
1465-52748-040	\$129.00	13.50%	Auxiliary power supply for PowerCam (with 1457-50526-001 adapter), PowerCam Plus, EagleEye HD/II/III/View/QDX cameras 12Vdc/3.3A,90-264VAC,NEGATIVE CENTER PIN,2.5mm pin/5.5mm barrel. Replaces 1465-52621-036 --DOES NOT INCLUDE AC POWER CORD--

Part Number	MSRP	DIR Discount %	Product Description
2200-00699-002	\$419.00	13.50%	Wireless Lapel Microphone with Frequency F = 203.400MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-06415-603	\$269.00	13.50%	Interface Module,SoundStation2, Nortel, u-Law
2200-00699-001	\$419.00	13.50%	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
2200-23810-002	\$1,239.00	13.50%	Ceiling Microphone Array - White "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-002. Platform dictates maximum # supported.
2200-31333-001	\$25.00	13.50%	CX5000 Replacement Privacy Cap. Also compatible with Microsoft RoundTable.
2200-31330-001	\$139.00	13.50%	CX5000 Replacement External Dial Pad. Also compatible with Microsoft RoundTable.
2200-24010-001	\$249.00	13.50%	CLink 2 Crossover cable, 100-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
2200-24009-001	\$79.00	13.50%	CLink 2 Crossover cable, 25-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
2200-13339-001	\$539.00	13.50%	RealPresence Trio Visual+. 802.3af Power over Ethernet. Incl. 1.8m/6ft HDMI cable, 4.5m/15ft Ethernet cable, VESA compliant mount and Setup Sheet. Incl. 1 year Partner Premier.
2200-24008-001	\$119.00	13.50%	CLink 2 Crossover cable, 50-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
2200-24008-001	\$119.00	13.50%	CLink 2 Crossover cable, 50-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
JVRMX2630HDP	\$41,000.00	13.50%	RMX 2000/4000 MPMx-D supporting up to 30 HD720p30; excludes resources licensing (field replaceable) UC APL/JITC Compliant software release
2200-23810-002	\$1,239.00	13.50%	Ceiling Microphone Array - White "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-002. Platform dictates maximum # supported.
JVRMX2615HDP	\$24,500.00	13.50%	RMX 2000/4000 MPMx-S supporting up to 15 HD720p30;excludes resources licensing (field replaceable) UC APL/JITC Compliant software release.
2200-23810-001	\$1,239.00	13.50%	Ceiling Microphone Array - Black "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-001. Platform dictates maximum # supported.
2200-23810-001	\$1,239.00	13.50%	Ceiling Microphone Array - Black "Extension" Kit: Includes 2ft/60cm drop cable, electronics interface, 25ft/7.6m plenum cable. For use with Ceiling Microphone Array 2200-23809-001. Platform dictates maximum # supported.
2200-23809-002	\$1,239.00	13.50%	Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX & SoundStructure. See Extension for additional arrays.
2200-23809-002	\$1,239.00	13.50%	Ceiling Microphone array-White "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX & SoundStructure. See Extension for additional arrays.
2200-23809-001	\$1,239.00	13.50%	Ceiling Microphone array-Black "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX & SoundStructure. See Extension for additional arrays.

Part Number	MSRP	DIR Discount %	Product Description
2200-23809-001	\$1,239.00	13.50%	Ceiling Microphone array-Black "Primary". Includes 2ft/60cm drop cable, electronics Interface, wall plate with 10ft/3m & 50ft/15m plenum cable, RJ45(F)/Walta(M). For RealPresence Group, HDX & SoundStructure. See Extension for additional arrays.
JVRMX2288P	\$15,500.00	13.50%	RMX 2000/4000 E1 T1 interface card supporting PSTN audio and ISDN H.320 video. UC APL/JITC Compliant software release. (Maintenance Contract Required)
VRMX4025RXUP	\$145,000.00	13.50%	RMX 4000 MPMRx system upgrade kit. Includes 6x1080p60/12x1080p30/25x720p/50xSD resource licenses, one (1) MPMRx-D board and one (1) MPMRx Control board. Only 1 kit required per system (Maintenance Contract Required)
2200-24008-001	\$119.00	13.50%	CLink 2 Crossover cable, 50-feet. Shielded, plenum rated. Links any two CLink 2 devices that use RJ-45 type sockets.
VRMX5HDUP	\$34,000.00	13.50%	RMX 1500/2000/4000 MPMx Expansion - 5 HD 720p License Add-on - Does not include any additional MPMx hardware (Maintenance Contract Required)
2200-07156-001	\$209.00	13.50%	Universal AC power supply/interface module for SoundStation VTX 1000, 100-240VAC 0.25A. DOES NOT INCLUDE POWER CORD.
VRMX4002P	\$30,000.00	13.50%	RMX 4000 AC Powered 6U Chassis Assembly including Fan Drawer (field replaceable)
VRMX4000RXUP	\$41,000.00	13.50%	RMX 4000 MPMRx system upgrade kit. Includes one (1) MPMRx-D board and one (1) MPMRx Control board. Only 1 kit required per system. For additional MPMRx boards please order VRMX2100RXD. Excludes resource licensing
2200-07817-001	\$8.00	13.50%	Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.
2200-07817-001	\$8.00	13.50%	Cable-3.5mm cell phone cable 1.2m/4ft for use with SoundStation2 with LCD, SoundStation2 EX, SoundStation2W (Basic and Expandable), SoundStation IP 7000 and SoundStation Duo.
VRMX4000NET	\$20,000.00	13.50%	RMX 4000 network separation license, no additional HW needed (Maintenance Contract Required)
VRMX30HDUP	\$204,000.00	13.50%	RMX 2000/4000 MPMx Expansion - Additional 30 HD 720p Licenses plus MPMx-D media processing module (Maintenance Contract Required)
VRMX4003P	\$1,000.00	13.50%	RMX 4000 Cooling Fan Drawer Assembly (field replaceable)
VRMX480120UP	\$436,000.00	13.50%	RMX 4000 80HD/320CIF equipped with MPM+ upgrade to RMX 4000 120HD equipped with four (4) MPMx-D module (Maintenance Contract Required)
VRMX4004P	\$5,500.00	13.50%	RMX 4000 AC Power supply (field replaceable)
VRMX5HDUP	\$34,000.00	13.50%	RMX 1500/2000/4000 MPMx Expansion - 5 HD 720p License Add-on - Does not include any additional MPMx hardware (Maintenance Contract Required)
2200-17877-001	\$105.00	13.50%	Universal Power Supply for SPIP 321, SPIP 331, SPIP 335, SPIP 450, SPIP 550. 5-pack, 24V, 0.5A, NA power plug.
2200-17680-001	\$90.00	13.50%	5-pk HD-Voice handset and cord for VVX 300, 310, 400, 410, 500, 600, 1500
2200-17671-001	\$35.00	13.50%	Universal Power Supply for SoundPoint IP 560 and 670, VVX 500/600 and VVX 1500 Product Family. 1-pack, 48V, 0.4A, NA power plug.
2200-17671-001	\$35.00	13.50%	Universal Power Supply for SoundPoint IP 560 and 670, VVX 500/600 and VVX 1500 Product Family. 1-pack, 48V, 0.4A, NA power plug.
2200-17671-001	\$35.00	13.50%	Universal Power Supply for SoundPoint IP 560 and 670, VVX 500/600 and VVX 1500 Product Family. 1-pack, 48V, 0.4A, NA power plug.
2200-17670-001	\$110.00	13.50%	Universal Power Supply for SPIP 560, SPIP 670, VVX 500/600 and VVX 1500. 5-pack, 48V, 0.4A, NA power plug.

Part Number	MSRP	DIR Discount %	Product Description
2200-17670-001	\$110.00	13.50%	Universal Power Supply for SPIP 560, SPIP 670, VVX 500/600 and VVX 1500. 5-pack, 48V, 0.4A, NA power plug.
VRMX46090UP	\$327,000.00	13.50%	RMX 4000 60HD/240CIF equipped with MPM+ upgrade to RMX 4000 90HD equipped with three (3) MPMx-D module (Maintenance Contract Required)
VRMX4006P	\$2,000.00	13.50%	RMX 4000/2000 Rear Transition Module for IP Media (RTM LAN), equipped with four (4) RJ-45 Ethernet connections (field replaceable)
2200-31334-001	\$99.00	13.50%	CX5000 Replacement Satellite Mic (single mic). Also compatible with Microsoft RoundTable.
2200-07803-002	\$51.00	13.50%	12 Hour Talk Time Battery for Soundstation2W
1676-68466-001	\$800.00	13.50%	Transport Case for RealPresence Group 300 & 500. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye IV, mic array, GS remote control and battery, misc cables. Services not available for this product.
1676-27233-001	\$1,029.00	13.50%	Transport Case for HDX 6000/7000/8000. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye, up to 50'/15m camera cable, mic array, H.320 module, remote control and applicable cables.
1676-27233-001	\$1,029.00	13.50%	Transport Case for HDX 6000/7000/8000. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye, up to 50'/15m camera cable, mic array, H.320 module, remote control and applicable cables.
1676-27233-001	\$1,029.00	13.50%	Transport Case for HDX 6000/7000/8000. Hard case with casters, retractable handle and custom foam interior. Accommodates base unit, EagleEye, up to 50'/15m camera cable, mic array, H.320 module, remote control and applicable cables.
2200-07804-002	\$92.00	13.50%	24 Hour Talk Time Battery for SoundStation2W
VRMX4002P-DC	\$30,000.00	13.50%	RMX 4000 DC Powered 6U Chassis Assembly including Fan Drawer (field replaceable)
VRMX4007P	\$8,500.00	13.50%	RMX 4000 Rear Transition Module for IP (RTM IP4000), equipped with six (6) RJ-45 Ethernet connections (field replaceable)
2200-07242-001	\$159.00	13.50%	Subwoofer with amplifier kit for SoundStation VTX 1000. Includes 9.8ft/3m power cable with NA plug and 2.8m/9.2ft RCA male to male cable. 110V.
VRMX4005P	\$19,600.00	13.50%	RMX 4000 Control Module (field replaceable)
1676-27232-001	\$979.00	13.50%	Transport Case for HDX 4000. Hard case with casters, retractable handle and custom foam interior. Accommodates HDX 4000 base unit, LCD display, H.320 module box, remote control and applicable cables.
1676-07870-001	\$41.00	13.50%	Neoprene carry case for use with SoundStation2, SoundStation2W & VTX 1000 family of conference phones. Can carry console, EX mics and cables.
1676-07870-001	\$41.00	13.50%	Neoprene carry case for use with SoundStation2, SoundStation2W & VTX 1000 family of conference phones. Can carry console, EX mics and cables.
VRMX44060UP	\$218,000.00	13.50%	RMX 4000 40HD/160CIF equipped with MPM+ upgrade to RMX 4000 60HD equipped with two (2) MPMx-D module (Maintenance Contract Required)
1676-07870-001	\$41.00	13.50%	Neoprene carry case for use with SoundStation2, SoundStation2W & VTX 1000 family of conference phones. Can carry console, EX mics and cables.
2200-00699-001	\$419.00	13.50%	Wireless Lapel Microphone with Frequency A = 171.905MHz for SoundStation, SoundStation Premier, SoundStation2, SoundStation VTX 1000, SoundStation IP 6000 and SoundStation IP 7000. Frequencies approved for U.S. ONLY - Not available outside the U.S.
1662-52742-001	\$799.00	13.50%	42" Tabletop Media Center conversion bracket for wall mounting a single display (see 2200-66067-001 for wall mounting dual displays). Includes 2 mounting arms and the wall mounted stationary bracket.

Part Number	MSRP	DIR Discount %	Product Description
VRMX4008P	\$16,000.00	13.50%	RMX 4000 Fabric Switch Module
5230-77000-111	\$31,800.00	13.50%	VSS VE 100 includes: DMA VE 100 calls, Resource Manager VE 100 devices, Access Director VE 25 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Advantage Maint for One-Year.
5230-50000-321	\$6,197.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Universal Concurrent Connection Burst Capable With Elite Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-50000-322	\$1,823.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Standard Concurrent Connection Burst Capable With Elite Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-50000-323	\$276.00	13.50%	RealPresence One 36 Months Software Subscription of 1 User License With Elite Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
5230-50000-324	\$549.00	13.50%	RealPresence One 36 Months Software Subscription of 1 MS LYNC Interop License With Elite Service (Includes Virtual editions of Content Sharing Suite)
5230-74602-005	\$29,000.00	13.50%	RPCS Virtual Edition Resource License Pack - 5HD720p/10SD/25SVC resource licenses (Maintenance Contract Required)
5230-74602-010	\$58,000.00	13.50%	RPCS Virtual Edition Resource License Pack - 10HD720p/20SD/50SVC resource licenses (Maintenance Contract Required)
5230-74603-000	\$1,050.00	13.50%	RPCS VE - Telepresence License, MLA (Multipoint Layout Application) Software. See also 4870-00588-007.
5230-75001-007	\$1,000.00	13.50%	RealPresence Media Service Agent (MSA) for CPE (Windows Server or VM is not provided) to distribute live and VOD (.wmv, .ismv) from MM to remote offices. Requires Premier Install & 12 months Premier Support.
2675-52709-001	\$256.00	13.50%	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" & single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".
5230-77000-103	\$45,700.00	13.50%	VSS VE 100 includes: DMA VE 100 calls, Resource Manager VE 100 devices, Access Director VE 25 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Premier Maint for Three-Year.
5230-50000-312	\$1,688.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Standard Concurrent Connection Burst Capable With Advantage Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-77000-113	\$52,200.00	13.50%	VSS VE 100 includes: DMA VE 100 calls, Resource Manager VE 100 devices, Access Director VE 25 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Advantage Maint for Three-Year.
5230-77000-121	\$32,800.00	13.50%	VSS VE 100 includes: DMA VE 100 calls, Resource Manager VE 100 devices, Access Director VE 25 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Elite Maint for One-Year.
5230-77000-501	\$78,700.00	13.50%	VSS VE 500 includes: DMA VE 500 calls, Resource Manager VE 500 devices, Access Director VE 50 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Premier Maint for One-Year.
5230-77000-503	\$121,000.00	13.50%	VSS VE 500 includes: DMA VE 500 calls, Resource Manager VE 500 devices, Access Director VE 50 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Premier Maint for Three-Year.
5230-77000-511	\$84,900.00	13.50%	VSS VE 500 includes: DMA VE 500 calls, Resource Manager VE 500 devices, Access Director VE 50 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Advantage Maint for One-Year.

Part Number	MSRP	DIR Discount %	Product Description
5230-77000-513	\$138,000.00	13.50%	VSS VE 500 includes: DMA VE 500 calls, Resource Manager VE 500 devices, Access Director VE 50 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Advantage Maint for Three-Year.
5230-77000-521	\$87,400.00	13.50%	VSS VE 500 includes: DMA VE 500 calls, Resource Manager VE 500 devices, Access Director VE 50 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Elite Maint for One-Year.
5157-19350-090	\$522,000.00	13.50%	RMX 4000 MPMRx System Resource License Pack - 45x1080p30/90x720p/180xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5230-77000-101	\$29,400.00	13.50%	VSS VE 100 includes: DMA VE 100 calls, Resource Manager VE 100 devices, Access Director VE 25 calls, CloudAXIS SW Bundle 100 users and Platform Director. Services included: Adoption Portal 200 users for One-Year and Premier Maint for One-Year.
5230-50000-021	\$2,295.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Universal Concurrent Connection Burst Capable With Elite Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
2457-26765-072	\$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
5157-19500-000	\$20,000.00	13.50%	RMX 4000 MPMRx network separation license, no additional HW needed (Maintenance Contract Required)
5230-50000-001	\$1,700.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Universal Concurrent Connection Burst Capable With Premier Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-50000-002	\$500.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Standard Concurrent Connection Burst Capable With Premier Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-50000-003	\$75.00	13.50%	RealPresence One 12 Months Software Subscription of 1 User License With Premier Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
5230-50000-004	\$150.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Microsoft LYNC Interop License With Premier Service. Interop licenses qty must match concurrent connections qty (Includes Virtual editions of Content Sharing Suite)
5230-50000-011	\$2,125.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Universal Concurrent Connection Burst Capable With Advantage Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-50000-012	\$625.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Standard Concurrent Connection Burst Capable With Advantage Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-50000-314	\$508.00	13.50%	RealPresence One 36 Months Software Subscription of 1 MS LYNC Interop License With Advantage Service (Includes Virtual editions of Content Sharing Suite)
5230-50000-014	\$188.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Microsoft LYNC Interop License With Advantage Service. Interop licenses qty must match concurrent connections qty (Includes Virtual editions of Content Sharing Suite)
5230-50000-313	\$254.00	13.50%	RealPresence One 36 Months Software Subscription of 1 User License With Advantage Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
5230-50000-022	\$675.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Standard Concurrent Connection Burst Capable With Elite Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)

Part Number	MSRP	DIR Discount %	Product Description
5230-50000-023	\$102.00	13.50%	RealPresence One 12 Months Software Subscription of 1 User License With Elite Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
5230-50000-024	\$203.00	13.50%	RealPresence One 12 Months Software Subscription of 1 Microsoft LYNC Interop License With Elite Service. Interop licenses qty must match concurrent connections qty (Includes Virtual editions of Content Sharing Suite)
5230-50000-301	\$4,590.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Universal Concurrent Connection Burst Capable With Premier Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-50000-302	\$1,350.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Standard Concurrent Connection Burst Capable With Premier Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
5230-50000-303	\$203.00	13.50%	RealPresence One 36 Months Software Subscription of 1 User License With Premier Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
5230-50000-304	\$405.00	13.50%	RealPresence One 36 Months Software Subscription of 1 MS LYNC Interop License With Premier Service (Includes Virtual editions of Content Sharing Suite)
5230-50000-311	\$5,738.00	13.50%	RealPresence One 36 Months Software Subscription of 1 Universal Concurrent Connection Burst Capable With Advantage Service (Includes Virtual editions of Access Director, Platform Director, Collaboration Server and DMA)
2675-52709-001	\$256.00	13.50%	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" & single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".
5230-50000-013	\$94.00	13.50%	RealPresence One 12 Months Software Subscription of 1 User License With Advantage Service (Includes Virtual editions of Access Director, Platform Director, CloudAXIS Suite, Resource Manager and DMA)
2457-28978-001	\$40.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta. 10 ft/3m. Connects HDX microphone to HDX microphone/Soundstation IP7000.
2457-52688-025	\$99.00	13.50%	Component video cable. 3 x BNC (M) to 3 x BNC (M), 25 ft.
2457-50526-200	\$29.00	13.50%	Breakout box adapter cable for PowerCam
2457-32892-001	\$50.00	13.50%	QDX cable for serial data pass through applications.
2457-32891-001	\$30.00	13.50%	QDX 6000 Second Camera Control Plug - 9 Pin Connector
2457-30821-002	\$91.00	13.50%	EagleEye QDX cable 10m, connects EagleEye camera (HDCI) to the QDX main camera input (S-video/DB9)
2457-30821-001	\$62.00	13.50%	EagleEye QDX cable 3m, connects EagleEye camera (HDCI) to the QDX main camera input (S-video/DB9)
2457-29759-010	\$249.00	13.50%	HDCI(M) to HDCI(M), 10m camera cable for EagleEye View with audio connection to Polycom HDX & RealPresence Group Series. 2nd HDX HDCI input require external power supply (1465-52748-040). Audio supported on codec primary input without CLink2 connection.
2457-29759-010	\$249.00	13.50%	HDCI(M) to HDCI(M), 10m camera cable for EagleEye View with audio connection to Polycom HDX & RealPresence Group Series. 2nd HDX HDCI input require external power supply (1465-52748-040). Audio supported on codec primary input without CLink2 connection.
2675-52709-001	\$256.00	13.50%	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" & single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".

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Polycom MSRP Price List

Part Number	MSRP	DIR Discount %	Product Description
2457-29051-001	\$249.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta. 50 ft. Connects microphone array/SoundStation IP7000 to codec. HDX 9000 CLink input requires Walta to RJ-45 adapter.
2457-52788-002	\$79.00	13.50%	CX5100/CX5500 USB 3.0 Cable, Type A/Male - Type A/Male, 3m. For connection of Power Data Box to Tabletop Console or room appliance.
2457-28978-001	\$40.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta. 10 ft/3m. Connects HDX microphone to HDX microphone/Soundstation IP7000.
2457-23216-001	\$49.00	13.50%	CLink 2 Cable, Group Series & HDX microphone array cable. Walta to Walta. 25 ft. Connects HDX microphone to HDX microphone or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.
2457-28808-001	\$45.00	13.50%	Cable, HDMI(M) to HDMI(M), 0.914m/3ft.
2215-23410-001	\$85.00	13.50%	HDX 9000 hardware kit. Includes vinyl feet and 11 phoenix connectors
2457-28665-001	\$295.00	13.50%	People+Content Cable. DVI male to VGA male, with 3.5mm audio m-m, 7.62m (25')
2457-28154-001	\$249.00	13.50%	Cable, EagleEye 1080 camera cable. HDCI(M) to VGA(M) and 8-pin mini-DIN plug(M). 10M. Connects EagleEye 1080 camera to HDX series codec as main or secondary camera.
2457-26765-072	\$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
2457-26765-072	\$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
2457-29051-001	\$249.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta. 50 ft. Connects microphone array/SoundStation IP7000 to codec. HDX 9000 CLink input requires Walta to RJ-45 adapter.
2457-65015-010	\$249.00	13.50%	Camera Cable for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). 10M. Connects EagleEye cameras to Group Series codec as main or secondary camera.
2675-52709-001	\$256.00	13.50%	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" & single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".
2675-52709-001	\$256.00	13.50%	Caster kit for packaged solutions. Supported on: HDX Media Centers single and dual 42" & single 50"; RealPresence Group Series Media Centers dual 42", single/dual 55" and single 65" display. Set of 4, 2 locking for use in front, 4".
2583-63874-005	\$9.00	13.50%	UC Board, Spare Stylus Wrist Strap.
2583-63874-004	\$69.00	13.50%	UC Board, USB Cable for Receiver, 15 ft (4.57m).
2583-63874-003	\$9.00	13.50%	UC Board, Replacement Stylus Nibs, 4-pack.
2583-63874-002	\$39.00	13.50%	UC Board, Spare Receiver Bracket with Adhesive. 4-pack.
2583-63874-001	\$129.00	13.50%	UC Board, Spare Stylus. Includes 4 replacement nibs.
2583-07301-000	\$8,500.00	13.50%	VBP 7301, APPLIANCE, NAT, 5 Calls. Maintenance required. For China, 3 year partner premier service is included.
2457-52698-012	\$50.00	13.50%	Monitor cable, Male DVI to 3 male RCA connectors (red, blue, green both ends`), 12 feet long.
2465-82952-001	\$1,500.00	13.50%	Power Supply Unit For RPCS/RMX 1800 and Capture Server (RSS 5000). Additional Shipping Surcharge May be Applied. Please Refer to VSHPO015 for Prepaid Shipping

Part Number	MSRP	DIR Discount %	Product Description
2457-52787-001	\$299.00	13.50%	CX5100/CX5500 Main System Cable for connection of tabletop console to Power Data Box.
2457-65015-003	\$149.00	13.50%	Camera Cable for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). 3M. Connects EagleEye cameras to Group Series codec as main or secondary camera.
2457-64356-101	\$249.00	13.50%	CBL,CAMERA,HDCI MINI,10m
2457-64356-100	\$99.00	13.50%	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 1m digital cable. Connects EagleEye IV cameras to Group Series codec as main or secondary camera.
2457-64356-030	\$89.00	13.50%	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 300mm digital cable. Connects EagleEye IV cameras to EagleEye Producer or Group Series codec as main or secondary camera.
2457-64356-030	\$89.00	13.50%	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 300mm digital cable. Connects EagleEye IV cameras to EagleEye Producer or Group Series codec as main or secondary camera.
2457-64356-018	\$89.00	13.50%	Camera Cable for EagleEye IV cameras or Digital Breakout Adapter (DBA). 457mm / 18" mini-HDCI(M) to HDCI(M) digital cable. Connects EagleEye IV to codec or DBA, or DBA to Group Series codec
2457-64356-001	\$149.00	13.50%	Camera Cable for EagleEye IV cameras mini-HDCI(M) to HDCI(M). 3m digital cable (ships with the EagleEye IV cameras). Connects EagleEye IV cameras to Group Series codec as main or secondary camera.
2457-63542-001	\$50.00	13.50%	Serial Cable for the Group Series 300 and Group Series 500. DB9-F to 8-PIN DIN, 3 meters.
5157-19350-060	\$348,000.00	13.50%	RMX 2000/4000 MPMRx System Resource License Pack - 30x1080p30/60x720p/120xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
2520-52757-001	\$40.00	13.50%	Replacement USB remote battery for the Group Series Remote Control.
5150-63611-001	\$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
5150-28647-001	\$2,069.00	13.50%	RMX 1000 Software Scheduling Option License
5150-28648-001	\$10,300.00	13.50%	RMX 1000 HD CP Software License Option (Maintenance Contract Required)
5150-63389-001	\$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.
5150-63389-001	\$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.
5150-63389-001	\$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.
5150-63389-001	\$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.
5150-63389-001	\$999.00	13.50%	X RTV/CCCP license. Enables support for Microsoft RTV codec and direct calls to MS AV MCU. Available for HDX 9006, HDX 8000 rev B, HDX 7000 rev C or D, HDX 6000, HDX 4500, HDX 4000 rev C.

Part Number	MSRP	DIR Discount %	Product Description
5150-69732-001	\$100.00	13.50%	RealPresence Video App SDK 12 Months Software Subscription for 1 Concurrent Connection, with one year Premium Service,One SDK subscription is required for each RP One concurrent connection that customer has deployed. Minimum number of licenses is 10.
5150-63611-001	\$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
5150-26946-001	\$3,000.00	13.50%	Software option for "1080p Resolution", to enable 1080 encode/decode. Supported on HDX 7000 revC and revD; HDX 8000 revB; HDX 9000/9006 revB systems.
5150-63611-001	\$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
5150-63611-001	\$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
5150-63611-001	\$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
5150-65478-001	\$1,999.00	13.50%	HDX Software upgrade version 3.1;for all Polycom HDX systems.
5150-65478-001	\$1,999.00	13.50%	HDX Software upgrade version 3.1;for all Polycom HDX systems.
5150-65478-001	\$1,999.00	13.50%	HDX Software upgrade version 3.1;for all Polycom HDX systems.
5150-65478-001	\$1,999.00	13.50%	HDX Software upgrade version 3.1;for all Polycom HDX systems.
5157-19350-120	\$696,000.00	13.50%	RMX 4000 MPMRx System Resource License Pack - 60x1080p30/120x720p/240xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5150-63611-001	\$999.00	13.50%	HDX TIP license. Enables support for Cisco TIP compatibility. Available for HDX 9000/9006 revB; HDX 8000 revB; HDX 7000 revC or revD; HDX 4500; HDX 4000 revC.
5150-23912-001	\$3,099.00	13.50%	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 4500, 7000, 8000 and 9000 Series).
VRSS5000-RK	\$1,700.00	13.50%	Capture Server Redundancy Kit - Includes one 3.5" 2T, SATA-2 3.0Gbps, 7200RPM, 64MB cache hard disk, plus one 740W, 1U power supply to enable hard disk and power supply redundancy in all Media Suite Appliance Editions & Capture Server Base System models.
1457-07363-001	\$19.00	13.50%	Cable - Subwoofer cable for SoundStation VTX 1000. 2.8m/9.2ft RCA male to male.
5150-07301-000	\$5,000.00	13.50%	VBP 7301, SW UG, 5 Calls. Maintenance required. 3 year partner premier service is included for China.
5150-16826-001	\$100.00	13.50%	H.323 Permanent Individual Phone License, For VVX 1500. Exclude Brazil.
5150-16826-001	\$100.00	13.50%	H.323 Permanent Individual Phone License, For VVX 1500. Exclude Brazil.
5150-23505-001	\$3,750.00	13.50%	VBP Software Upgrade - 5300-E10 to 5300-E25 (Maintenance Contract Required)
5150-23542-001	\$2,950.00	13.50%	VBP Software Upgrade - 5300-S10 to 5300-ST10 (Maintenance Contract Required)
5150-23543-001	\$5,350.00	13.50%	VBP Software Upgrade - 5300-S25 to 5300-ST25 (Maintenance Contract Required)
5150-28645-001	\$7,500.00	13.50%	RMX 1000 System Resource Upgrade Option for Additional 4 video/audio resource licenses
5150-23912-001	\$3,099.00	13.50%	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 4500, 7000, 8000 and 9000 Series).
5150-26946-001	\$3,000.00	13.50%	Software option for "1080p Resolution", to enable 1080 encode/decode. Supported on HDX 7000 revC and revD; HDX 8000 revB; HDX 9000/9006 revB systems.

Part Number	MSRP	DIR Discount %	Product Description
5150-23912-001	\$3,099.00	13.50%	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 4500, 7000, 8000 and 9000 Series).
5150-23912-001	\$3,099.00	13.50%	HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 4500, 7000, 8000 and 9000 Series).
5150-23992-001	\$6,750.00	13.50%	VBP Software Upgrade - 5300-E10 to 5300-ST10 (Maintenance Contract Required)
5150-23993-001	\$8,750.00	13.50%	VBP Software Upgrade - 5300-E25 to 5300-ST25 (Maintenance Contract Required)
5150-26126-001	\$1,029.00	13.50%	HDX Expanded I/O software option. Enables the HD camera 2 video input and the HD monitor 2 video output ports. Available for the HDX 8002 only.
5150-26511-001	\$1,500.00	13.50%	SW option for HDX 6000, 1080p People Max resolution. Max fps: 30 RX and 15 TX
5150-26946-001	\$3,000.00	13.50%	Software option for "1080p Resolution", to enable 1080 encode/decode. Supported on HDX 7000 revC and revD; HDX 8000 revB; HDX 9000/9006 revB systems.
5150-26946-001	\$3,000.00	13.50%	Software option for "1080p Resolution", to enable 1080 encode/decode. Supported on HDX 7000 revC and revD; HDX 8000 revB; HDX 9000/9006 revB systems.
5150-69760-001	\$7,500.00	13.50%	RPCS/RMX 1800 ISDN/PSDN Option, Enabling PSTN Audio and ISDN H.320 Video on RPCS/RMX System With An ISDN Interface (Maintenance Contract Required)
5150-23546-001	\$5,350.00	13.50%	VBP Software Upgrade - 5300-ST10 to 5300-ST25 (Maintenance Contract Required)
5157-19200-215	\$1,050.00	13.50%	RMX 2000/4000 MPMRx Telepresence Support License for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007
5157-18350-020	\$116,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18350-020	\$116,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18350-030	\$174,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 15x1080p/30x720p/60xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18350-030	\$174,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 15x1080p/30x720p/60xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18350-045	\$261,000.00	13.50%	RMX 2000/4000 Resource License Pack - 22x1080p30/45x720p/90xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18350-060	\$348,000.00	13.50%	RMX 2000/4000 Resource License Pack - 30x1080p30/60x720p/120xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18350-090	\$522,000.00	13.50%	RMX 4000 Resource License Pack - 45x1080p30/90x720p/180xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18350-120	\$696,000.00	13.50%	RMX 4000 Resource License Pack - 60x1080p30/120x720p/240xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5150-67780-001	\$1,999.00	13.50%	RealPresence Group Series software upgrade version 5.0.x for all Polycom RealPresence Group Series models.

Part Number	MSRP	DIR Discount %	Product Description
5157-19200-201	\$1,895.00	13.50%	RMX 2000/4000 MPMRx Conferencing Add-on License for IBM Lotus Sametime solution
5157-18350-010	\$58,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-19200-511	\$15,000.00	13.50%	RMX 2000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).
5157-19200-512	\$30,000.00	13.50%	RMX 4000 MPMRx SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).
5157-19350-005	\$29,000.00	13.50%	RMX 2000/4000 MPMRx System Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-19350-010	\$58,000.00	13.50%	RMX 2000/4000 MPMRx System Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-19350-015	\$87,000.00	13.50%	RMX 2000/4000 MPMRx System Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-19350-020	\$116,000.00	13.50%	RMX 2000/4000 MPMRx System Resource License Pack - 10x1080p30/20x720p/40xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-19350-030	\$174,000.00	13.50%	RMX 2000/4000 MPMRx System Resource License Pack - 15x1080p/30x720p/60xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-19350-045	\$261,000.00	13.50%	RMX 2000/4000 MPMRx System Resource License Pack - 22x1080p30/45x720p/90xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18500-000	\$11,000.00	13.50%	RMX 2000 MPMx network separation software license. Additional RTM LAN HW modules may be required. (Maintenance Contract Required)
5157-18200-215	\$1,050.00	13.50%	License for RMX 2000/4000 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007
5150-69861-001	\$29,000.00	13.50%	RPCS/RMX 1800 Resource License Pack - 1x1080p60/2x1080p30/5x720p/10xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.
5150-69862-001	\$58,000.00	13.50%	RPCS/RMX 1800 Resource License Pack - 2x1080p60/5x1080p30/10x720p/20xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.
5150-69863-001	\$116,000.00	13.50%	RPCS/RMX 1800 Resource License Pack - 5x1080p60/10x1080p30/20x720p/40xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.
5150-69864-001	\$232,000.00	13.50%	RPCS/RMX 1800 Resource License Pack - 10x1080p60/20x1080p30/40x720p/80xSD resource licenses. Please verify underlying hardware supports additional capacity. Maintenance contract required.
5150-69865-001	\$10,000.00	13.50%	RPCS/RMX 1800 network separation license, no additional HW needed. Maintenance contract required
5150-69866-001	\$7,000.00	13.50%	RPCS/RMX 1800 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources.

Part Number	MSRP	DIR Discount %	Product Description
5150-69867-001	\$1,050.00	13.50%	RPCS/RMX 1800 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007
5150-73564-001	\$19,000.00	13.50%	VBP 6400-E85 Software upgrade to 200 Mbps License
5157-18350-015	\$87,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18150-005	\$9,000.00	13.50%	RMX 1500 System Resource Upgrade Option for Additional 5 video/audio resource licenses. Available only on RMX1500 MPMx-Q configurations.
5157-18350-015	\$87,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 7x1080p30/15x720p/30xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18200-215	\$1,050.00	13.50%	License for RMX 2000/4000 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007
5157-18200-215	\$1,050.00	13.50%	License for RMX 2000/4000 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX. Includes MLA (Multipoint Layout Application) software, also see 4870-00588-007
5157-18200-510	\$7,000.00	13.50%	RMX 1500 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).
5157-18200-511	\$15,000.00	13.50%	RMX 2000 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).
5157-18200-512	\$30,000.00	13.50%	RMX 4000 SVC Resource Enablement License. Required for SVC and SVC/AVC mixed operation on licensed resources (Maintenance Contract Required).
5157-18350-005	\$29,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18350-005	\$29,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
5157-18350-010	\$58,000.00	13.50%	RMX 1500/2000/4000 Resource License Pack - 5x1080p30/10x720p/20xSD resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)
2457-28808-001	\$45.00	13.50%	Cable, HDMI(M) to HDMI(M), 0.914m/3ft.
5157-18150-000	\$10,000.00	13.50%	RMX 1500 HD CP Software License Option (Maintenance Contract Required). Available only on RMX1500 MPMx-Q configurations.
2457-26765-072	\$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
2342-65920-001	\$49.00	13.50%	EagleEye Producer mounting bracket, extensions to be used with Universal Camera Mounting (2215-68675-001) or other EagleEye IV Polycom mounting solutions to secure EagleEye Producer to bracket. Includes: brackets, hardware and directions.
2457-00448-001	\$9.00	13.50%	Replacement Phone Cable. RJ11, 7ft. For VoiceStation, SoundStation, SoundStation Premier, SS2.
2457-00449-001	\$30.00	13.50%	Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.

Part Number	MSRP	DIR Discount %	Product Description
2457-00449-001	\$30.00	13.50%	Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.
2457-00449-001	\$30.00	13.50%	Cable - 8 Wire Console Cable, keyed RJ-45 to RJ-45, 6.4m/21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable.
2457-06445-001	\$5.00	13.50%	Cable - 6ft 500D/550D (Meridian, Unimod to Walljack) 2 Wire, RJ11-RJ45
2457-07365-001	\$5.00	13.50%	Cable - 6ft 550D (Meridian, UK, Unimod to Walljack) 2 Wire, RJ45-BABT
2457-07369-001	\$5.00	13.50%	Cable - 6ft 500D/550D (Meridian, Unimod to Walljack) 2 Wire, RJ45-RJ45
2457-07690-001	\$30.00	13.50%	Cable - Console Cable connects SoundStation VTX 1000 console to the Interface Module/Power Supply. Keyed RJ-45, 6.4m/21ft for use with SoundStation VTX 1000 ONLY.
2457-07690-002	\$41.00	13.50%	Cable - Console Cable connects SoundStation VTX 1000 console to the Interface Module/Power Supply. Keyed RJ-45, 15.1m/50ft for use with SoundStation VTX 1000 ONLY.
2457-09212-002	\$29.00	13.50%	Cable, dual RCA male plug (red, white) on both ends, stereo, 25ft.
2457-09729-001	\$149.00	13.50%	HDCI(M) to HDCI(M) 457mm camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2457-19047-001	\$19.00	13.50%	Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices
2457-10609-200	\$195.00	13.50%	Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS
7200-64850-001	\$14,499.00	13.50%	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)
2457-10609-200	\$195.00	13.50%	Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS
2457-10609-200	\$195.00	13.50%	Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS
7200-52850-001	\$1,999.00	13.50%	RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display, audio syst., single power supply, cable management, codec mount and service in CALA/China. Order codec (310 or 500) and Wall mnt separately.Mtnce contract required.
7200-52850-001	\$1,999.00	13.50%	RealPresence Group Convene media dock. Includes: desk/tabletop stand, 27" LED display, audio syst., single power supply, cable management, codec mount and service in CALA/China. Order codec (310 or 500) and Wall mnt separately.Mtnce contract required.
2457-10609-200	\$195.00	13.50%	Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS
2457-10610-200	\$195.00	13.50%	Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS
2457-10610-200	\$195.00	13.50%	Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS

Part Number	MSRP	DIR Discount %	Product Description
2457-10610-200	\$195.00	13.50%	Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS
2457-10610-200	\$195.00	13.50%	Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS
2457-10610-200	\$195.00	13.50%	Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS
7200-23490-001	\$139.00	13.50%	Power Kit for RealPresence Trio 8800 and Trio Visual+. Incl. 100-240V, 0.8A, 55V/36W, IEEE 802.3at compliant mid-span power injector for 10/100/1000 Mbps Ethernet. Ships with 2.7m/9ft power cord with NA plug and 2.1m/7ft Ethernet cable.
2457-17625-001	\$17.00	13.50%	OBAM cable (12") links multiple SoundStructure units. For all C-series and SR-series.
2457-19047-001	\$19.00	13.50%	Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices
2457-28808-004	\$70.00	13.50%	Cable, HDMI(M) to HDMI(M), 1.829m/6ft.
2215-68675-001	\$155.00	13.50%	Universal Camera Mounting for EagleEyeIV-12x&4x. Mounts on the wall/other flat surfaces over 6.5in deep or flat screen displays greater than 5/8in thick. Includes tripod mount. Also supports EagleEye Director, EagleEye HD, EagleEye III, EagleEye View.
2215-24143-001	\$155.00	13.50%	Mounting bracket\shelf solution for EagleEye Director, EagleEye HD, EagleEye III, EagleEye View and EagleEye QDX Cameras. Mounts on the wall, other flat surfaces over 8in deep or flat screen displays greater than 1.5in thick.
2215-24408-001	\$26.00	13.50%	EagleEye HD/II/III mounting bracket tripod mount.
2215-24725-001	\$499.00	13.50%	Cable kit for HDX 9000 series:HDCI-f to 5xBNC-f+DB9-f, 1' ; DVI-A-m to 5xBNC-f, 1' ; Walta to RJ45 socket 18"; S-Video to 2xBNC-m, 1'; Walta to Walta, 7.6m; HDCI-m to HDCI-m, 10m; RJ45 5E, 3.66m; Phoenix to 2xRCA-f, 1'; 2xRCA-m, 25'; RJ11, 12'
2215-28283-001	\$205.00	13.50%	Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.
2215-28283-001	\$205.00	13.50%	Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.
2215-28283-001	\$205.00	13.50%	Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.
2215-28283-001	\$205.00	13.50%	Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.
2215-28454-001	\$19.00	13.50%	Privacy cover for the EagleEye camera. Has the VC2 logo on the front when in the privacy position. Warranty not available for this item.
2215-28765-001	\$155.00	13.50%	EagleEye 1080 Camera wall/panel/shelf mounting bracket
2215-28765-001	\$155.00	13.50%	EagleEye 1080 Camera wall/panel/shelf mounting bracket
2215-63885-001	\$599.00	13.50%	RealPresence Room Mic Array: Contains one Microphone Array and one 7.6m/25' CLink 2 cable. Compatible with Group Series and SoundStructure.

DIR-SDD-2001

Polycom MSRP Price List

Part Number	MSRP	DIR Discount %	Product Description
2215-64200-001	\$1,750.00	13.50%	EagleEye Digital Extender, extend the EagleEye IV or EagleEye Acoustic (sans audio) cameras up to 100m from the codec via customer provided Cat 5e cable. Includes: transmitter, receiver and 1m HDCI/mini-HDCI digital cable. (order power cord separately)
2215-65169-001	\$99.00	13.50%	Mounting bracket for RealPresence Group 300 & 500. Allows EagleEye camera and codec to be mounted together. Recommends use of 2215-68675-001 mounting bracket for wall/display mounting.
2342-65920-001	\$49.00	13.50%	EagleEye Producer mounting bracket, extensions to be used with Universal Camera Mounting (2215-68675-001) or other EagleEye IV Polycom mounting solutions to secure EagleEye Producer to bracket. Includes: brackets, hardware and directions.
7200-65270-125	\$10,200.00	13.50%	Polycom RealPresence Utility Cart 500 'eyeless' Includes: Group 500-720p codec, rmt, MicArray, EagleEye IV mounting bracket, 1-27" LCD w/integrated audio, cable bundle&mtce in CALA. (Camera, Pwr Cord&Maintenance ordered separately and required)
2457-10609-200	\$195.00	13.50%	Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS
7200-64850-125	\$14,474.00	13.50%	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 1-27" LCD w/integrated audio, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)
7200-64860-001	\$14,999.00	13.50%	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundle, NA pwr cord. (Maintenance Contract Required)
7200-64860-125	\$14,974.00	13.50%	Polycom RealPresence Utility Cart 500 Includes: Group 500-720p codec, rmt, MicArray, EE IV-12x camera, 2-22" LCD w/integrated audio, cable bundle&mtce in CALA&China. (Pwr Cord&Maintenance Required)
2215-80031-001	\$64.00	13.50%	SoundStructure Accessory Kit. Contains twelve (12) Phoenix-type screw-terminal connectors for use with all models.
2215-65951-001	\$359.00	13.50%	CX5500/CX5100 Extension Microphone Kit. Includes pair of microphones and cables.
2215-71937-001	\$80.00	13.50%	Wall mount bracket kit for RealPresence Group Convene (7200-52850-001). Supports VESA 50x100 and 100x100. includes 2 brackets (wall & monitor), hardware for drywall mounting. Installation services does not include wall mounting.
2215-67728-001	\$49.00	13.50%	CX5500/CX5100 Replacement Privacy Cap.
7200-65280-125	\$10,700.00	13.50%	Polycom RealPresence Utility Cart 500 'eyeless' Includes: Group 500-720p codec, rmt, MicArray, EagleEye IV mounting bracket, 2-22" LCD w/integrated audio, cable bundle&mtce in CALA. (Camera, Pwr Cord&Maintenance ordered separately and required)
2215-69791-001	\$1,800.00	13.50%	EagleEye Producer for EagleEye IV camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 mini-HDCI to HDCI cable, 1 mini-HDCI (f) to HDCI cable, power supply, cord: AMER - Type B, NEMA 5-15. Maint. contract required.
2215-69777-001	\$1,800.00	13.50%	EagleEye Producer for EagleEye III camera - For all Group Series running 4.2 or later. Includes EagleEye Producer system, 1 HDCI to HDCI cable, power supply, cord: AMER - Type B, NEMA 5-15. Maintenance contract required.
2215-69028-001	\$800.00	13.50%	RealPresence Group Media Center stand wall securing accessory kit for 42", 55" and 65" displays, single 84", replaces the legs upon installation. Sits a maximum of 12" from wall. Requires 2 for dual 84" MC. Not covered by Polycom installation.
2215-68805-001	\$150.00	13.50%	RealPresence Group Media Center additional shelf. 7.75" deep, 19" wide. Includes 1 shelf and mounting screws. Not for use with GS700 and Lower Camera Mount for the RealPresence Group Media Center (LCM) already installed.

Part Number	MSRP	DIR Discount %	Product Description
2305-06415-601	\$269.00	13.50%	Interface Module,SoundStation2, Avaya, u-Law
2215-80031-001	\$64.00	13.50%	SoundStructure Accessory Kit. Contains twelve (12) Phoenix-type screw-terminal connectors for use with all models.
2457-23486-001	\$39.00	13.50%	Camera cable. HDCI(M) to Svideo(M) and DB9(M). Connects Vaddio70/100 and Sony VC-C50i (with EZ camera VISCA cable shoe) to HDX series codec as main or secondary camera. 3m
2457-21263-200	\$195.00	13.50%	Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-25M / RS-366 DB-25M
2457-21996-001	\$295.00	13.50%	Content cable, VGA-M+2 RCA-M x VGA-M+3.5mm-M Mini-Stereo, 25', connects PC audio (3.5mm) and Video HD15 to audio (2xRCA) and video (HD15)
2457-21996-001	\$295.00	13.50%	Content cable, VGA-M+2 RCA-M x VGA-M+3.5mm-M Mini-Stereo, 25', connects PC audio (3.5mm) and Video HD15 to audio (2xRCA) and video (HD15)
2457-23180-003	\$149.00	13.50%	HDCI(M) to HDCI(M) 3m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2457-23180-003	\$149.00	13.50%	HDCI(M) to HDCI(M) 3m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2457-23180-010	\$249.00	13.50%	HDCI(M) to HDCI(M) 10m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2457-23574-001	\$30.00	13.50%	CLink 2 Crossover cable, 18-inches, shielded, special length for Group Series/HDX link to SoundStructure in same rack.
2457-23215-001	\$29.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta, 15 ft. Supports connections between devices with CLink 2 ports. HDX 9000 CLink input requires Walta to RJ-45 adapter.
2457-23793-001	\$99.00	13.50%	Monitor cable, DVI-D(M) to DVI-D(M), 3m. Used to connect codec (DVI-I connector) to DVI-D display device input.
2457-23215-001	\$29.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta, 15 ft. Supports connections between devices with CLink 2 ports. HDX 9000 CLink input requires Walta to RJ-45 adapter.
2457-23215-001	\$29.00	13.50%	CLink 2 cable, Group Series & HDX microphone array cable. Walta to Walta, 15 ft. Supports connections between devices with CLink 2 ports. HDX 9000 CLink input requires Walta to RJ-45 adapter.
2457-21263-200	\$195.00	13.50%	Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-25M / RS-366 DB-25M
2457-23481-001	\$99.00	13.50%	Camera adapter. Converts HDCI(M) to Svideo(F) and DB15(F). Use to connect PowerCam Plus camera to HDX codec as primary or secondary camera
2457-23180-010	\$249.00	13.50%	HDCI(M) to HDCI(M) 10m camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2457-23492-001	\$27.00	13.50%	Cable, HDX 9000 adapter for 2 x Phoenix ports to 2 x RCA(F)

Part Number	MSRP	DIR Discount %	Product Description
2457-23521-001	\$60.00	13.50%	HDCI(M) to 5-BNC(F) and DB9(F) Breakout adapter for codec input / camera output. Supports Polycom cameras with HDCI output and codecs with HDCI analog supported input.
2457-23533-001	\$99.00	13.50%	Monitor adapter cable - DVI-A(M) to 5-BNC(F), 1', 305mm. Use to break out DVI from codec (DVI-I connector) to YPbPr for component display device.
2457-23537-001	\$11.00	13.50%	Cable, cat5e ethernet cable, 3.66m
2457-23548-001	\$67.00	13.50%	HDCI(M) to VGA(F) and Minidin(F) camera input adapter. Connects Sony EVI-HD1 camera to HDX / RealPresence Group Series codecs as main or secondary camera.
2457-19047-001	\$19.00	13.50%	Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices
2457-09729-001	\$149.00	13.50%	HDCI(M) to HDCI(M) 457mm camera cable for EagleEye HD/II/III connection to Polycom HDX & RealPresence Group Series, 2nd HDX HDCI input requires external power supply (1465-52748-040). Limited support for EagleEye View camera (video & control, no audio).
2457-23716-001	\$31.00	13.50%	CLink 2 cable, HDX microphone array cable RJ45 to Walta(F) adapts HDX microphone cable to HDX 9000 series codecs
2457-23716-001	\$31.00	13.50%	CLink 2 cable, HDX microphone array cable RJ45 to Walta(F) adapts HDX microphone cable to HDX 9000 series codecs
2457-23716-001	\$31.00	13.50%	CLink 2 cable, HDX microphone array cable RJ45 to Walta(F) adapts HDX microphone cable to HDX 9000 series codecs
2457-23792-001	\$99.00	13.50%	Monitor cable - DVI-A(M) at codec to VGA(M), 3m. Used to connect DVI from codec (DVI-I connector) to VGA display device input.
2457-23793-001	\$99.00	13.50%	Monitor cable, DVI-D(M) to DVI-D(M), 3m. Used to connect codec (DVI-I connector) to DVI-D display device input.
2457-23216-001	\$49.00	13.50%	CLink 2 Cable, Group Series & HDX microphone array cable. Walta to Walta. 25 ft. Connects HDX microphone to HDX microphone or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.
2457-24772-001	\$99.00	13.50%	HDX main monitor cable. DVI video and dual RCA Audio to RCA component (blacks cables red, blue, green connectors) for component video and dual RCA Audio with white wires and red / white connectors. 3m
2457-19304-001	\$30.00	13.50%	Replacement cable for connecting SoundStation IP 7000 to the Multi-Interface Module. 12ft/3.6m 10-pin network cable (RJ-45).
2457-26764-072	\$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001
2457-26122-001	\$89.00	13.50%	Camera Cable (300mm) for EagleEye HD/II/III cameras HDCI(M) to HDCI(M). Connects specified EagleEye cameras to Group Series, HDX or EagleEye Producer. If used as secondary HDCI input on HDX camera will require external PSU 1465-52748-040.
2457-26764-072	\$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001
2457-26764-072	\$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001

Part Number	MSRP	DIR Discount %	Product Description
2457-19047-001	\$19.00	13.50%	Cable - 3.5mm mobile device cable 1.2m/4ft for use with SoundStation2s with LCD and 2W, SSIP 7000, SS Duo and VoiceStation 500. For devices with iPhone (R) style wiring and wiring used by many Samsung, Sony Mobile Communications and Nokia mobile devices
2457-21263-200	\$195.00	13.50%	Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-25M / RS-366 DB-25M
2457-25646-001	\$40.00	13.50%	CLink 2 cable, Walta (codec side) to RJ-45F Adapter Cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 cable to Group Series & HDX8000/7000/6000/4000 series codecs.
2457-25646-001	\$40.00	13.50%	CLink 2 cable, Walta (codec side) to RJ-45F Adapter Cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 cable to Group Series & HDX8000/7000/6000/4000 series codecs.
2457-26764-072	\$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001
2457-23905-001	\$99.00	13.50%	Monitor cable - DVI-D(M) at codec to HDMI(M) monitor input, 3m. Used to connect DVI from codec (DVI-I connector) to HDMI display device input, digital audio not supported in this cable.
2457-26764-072	\$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001
2457-26764-072	\$180.00	13.50%	Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001
2457-20910-003	\$19.00	13.50%	CABLE - VSX Conference Link cable, 30', to be used between table top devices, no ferrite
2457-20910-251	\$102.00	13.50%	CABLE - VSX Conference link cable, 50', used from the codec to the first device on the table, has ferrite, RoHS
2457-26765-072	\$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
2457-21263-200	\$195.00	13.50%	Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-25M / RS-366 DB-25M
2457-26765-072	\$180.00	13.50%	Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003
2457-21263-200	\$195.00	13.50%	Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-25M / RS-366 DB-25M
2457-25646-001	\$40.00	13.50%	CLink 2 cable, Walta (codec side) to RJ-45F Adapter Cable. For connecting Ceiling Microphone Array or other RJ-45 CLink 2 cable to Group Series & HDX8000/7000/6000/4000 series codecs.
1583-29484-001	\$1,029.00	25.50%	Black leather low-back chair for RPX suites. Tilt, swivel, height adjustable, casters.
7200-65690-001	\$34,000.00	25.50%	CX8000 w/ CX5100 camera, room system appliance, touch controller, camera, cables , 2 wall mounts , 2 60" touch screen displays. US CAN
7200-65680-001	\$25,600.00	25.50%	CX8000 w/ CX5100 camera, room system appliance, touch controller, camera, cables ,1 wall mount ,1 60" touch screen display. US CAN
7200-65670-001	\$28,000.00	25.50%	CX8000 w/ Front-of-Room camera, room system appliance, touch controller, camera, soundbar, cables ,2 wall mounts, 2 60 " touch screen displays. US CAN

Part Number	MSRP	DIR Discount %	Product Description
7200-82584-001	\$11,999.00	25.50%	CX7000 HD System. Includes System Unit, EagleEye III Camera, HDX Mic Array (w/ Cable), US English Keyboard/Mouse, Cables (2xHDMI, DVI-D, DVI-A to VGA, DVI-I to HDMI Connector; HDCI, VGA Content, 3.5mm Audio, Ethernet), PSU with NA Plug.(Maint Req'd)
7200-65600-001	\$19,600.00	25.50%	CX8000 w/ Front-of-Room camera, room system appliance, touch controller, camera, soundbar, cables , 1 wall mount ,1 60 " touch screen display. US CAN
2200-32530-025	\$179.00	25.50%	CX300 R2 USB Desktop Phone for Microsoft Lync. Includes 6ft/1.8m USB cable.
2200-44040-001	\$139.00	25.50%	Polycom Communicator, Model: C100S. USB Speakerphone for Skype. Grey model. English-only retail box.
5150-49256-001	\$15,000.00	25.50%	Unified Communication Software License for 1000 Units in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.
2200-44240-001	\$135.00	25.50%	CX100 Speakerphone for Microsoft Office Communicator 200 USB. Integrated USB cable, carrying case, Grey.
2200-44300-025	\$199.00	25.50%	CX500 IP Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010. POE only. Includes stand/support and 7 ft. Ethernet cable. Order AC Power Kit separately.
7200-67260-001	\$25,000.00	25.50%	CX8000 w/ CX5100 camera, room system appliance, touch controller, camera, cables , 1 wall mount , 1 55" touch screen displays. US CAN
7200-82755-001	\$9,999.00	25.50%	CX7000 View System. Includes System Unit, EagleEye View Camera (w/ Built-in Mics), US English Keyboard/Mouse, Cables (2xHDMI, DVI-D, DVI-A to VGA, DVI-I to HDMI Connector; HDCI, VGA Content, 3.5mm Audio, Ethernet), PSU with NA Plug. (Maint Req'd)
7200-67270-001	\$33,500.00	25.50%	CX8000 w/ CX5100 camera, room system appliance, touch controller, camera, cables , 2 wall mounts , 2 55" touch screen displays. US CAN
7200-65870-001	\$51,000.00	25.50%	CX8000 w/ CX5100 camera, room system appliance, touch controller, camera, cables , 2 wall mounts , 2 80" touch screen displays. US CAN
7200-65860-001	\$35,000.00	25.50%	CX8000 w/ CX5100 camera, room system appliance, touch controller, camera, cables ,1 wall mount ,1 80" touch screen display. US CAN
2215-67743-001	\$415.00	25.50%	Wall mount for one 65" Display for the CX8000. Note: Base CX8000 System includes one wall mount. An additional wall mount is needed to mount a second display.
2200-44000-001	\$139.00	25.50%	Polycom Communicator, Model: C100S. USB Speakerphone for Skype. Blue model. English-only retail box.
7200-65850-001	\$45,000.00	25.50%	CX8000 w/ Front-of-Room camera, room system appliance, touch controller, camera, soundbar, cables ,2 wall mounts, 2 80 " touch screen displays. US CAN
5150-49252-001	\$15.00	25.50%	Unified Communication Software License for 1 Unit in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.
7200-65830-001	\$38,000.00	25.50%	CX8000 w/ CX5100 camera, room system appliance, touch controller, camera, cables , 2 wall mounts , 2 70" touch screen displays. US CAN
7200-67240-001	\$19,000.00	25.50%	CX8000 w/ Front-of-Room camera, room system appliance, touch controller, camera, soundbar, cables , 1 wall mount ,1 55 " touch screen display. US CAN
7200-65700-001	\$21,000.00	25.50%	CX8000 w/ Front-of-Room camera, room system appliance, touch controller, camera, soundbar, cables , 1 wall mount ,1 70 " touch screen display. US CAN
7200-67250-001	\$27,500.00	25.50%	CX8000 w/ Front-of-Room camera, room system appliance, touch controller, camera, soundbar, cables ,2 wall mounts, 2 55 " touch screen displays. US CAN
5150-49254-001	\$150.00	25.50%	Unified Communication Software License for 10 Units in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.

Part Number	MSRP	DIR Discount %	Product Description
5150-49255-001	\$1,500.00	25.50%	Unified Communication Software License for 100 Units in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.
5150-49257-001	\$150,000.00	25.50%	Unified Communication Software License for 10000 Units in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.
7200-65840-001	\$29,000.00	25.50%	CX8000 w/ Front-of-Room camera, room system appliance, touch controller, camera, soundbar, cables , 1 wall mount ,1 80 " touch screen display. US CAN
7200-65820-001	\$27,000.00	25.50%	CX8000 w/ CX5100 camera, room system appliance, touch controller, camera, cables ,1 wall mount ,1 70" touch screen display. US CAN
7200-65720-001	\$32,000.00	25.50%	CX8000 w/ Front-of-Room camera, room system appliance, touch controller, camera, soundbar, cables ,2 wall mounts, 2 70 " touch screen displays. US CAN
5150-49253-001	\$75.00	25.50%	Unified Communication Software License for 5 Units in Lync Environment for use with SoundPoint IP, SoundStation IP, SoundStructure and VVX products.
2200-65090-001	\$5,799.00	25.50%	RealPresence Immersive Studio 309 and 321 seismic support kit for media wall and table.
2200-80100-311	\$67,400.00	25.50%	VSS1800PP-100, 1y: RPCS1800 IP Only, 2x1080p30/5x720p/10xSD. RP Web Suite 100 sessions. DMA 7000, 50 calls. RPRM, 100 devices. Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal,200 users. Partner Premier,1y Mnt. *Qualified Partners Only
G7200-82584-001	\$11,999.00	25.50%	TAA CX7000 HD System. Includes System Unit, EagleEye III Camera, HDX Mic Array (w/ Cable), US English Keyboard/Mouse, Cables (2xHDMI, DVI-D, DVI-A to VGA, DVI-I to HDMI Connector; HDCI, VGA Content, 3.5mm Audio, Ethernet), PSU with NA Plug.(Maint Req'd)
2200-65300-001	\$31,999.00	25.50%	Polycom 70" Touch Display with pedestal stand. DVI, VGA, HDMI, Component, S-Video or AV inputs. 1080p, HDCP, multiple control methods: RS-232, IR Remote control. Not avail. in Japan, India, Russia and Korea.
2200-65150-001	\$1,099.00	25.50%	RealPresence Immersive Studio 309 and 321 seismic support kit for lighting and acoustic cloud.
2200-15810-025	\$849.00	25.50%	CX3000 IP Conference Phone for Microsoft Lync. Ships w/Lync 2010 Phone Edition and requires Lync Server 2010 or greater.POE only.Includes 25 ft. Ethernet cable and 6 ft. secureable USB cable. Order AC Power Kit separately. Mtnce included China.
2200-65140-001	\$8,499.00	25.50%	RealPresence Immersive Studio 321 seismic support kit for rear wall
2200-65130-001	\$1,899.00	25.50%	RealPresence Immersive Studio 321 seismic support kit for rear table
2200-65120-001	\$45,799.00	25.50%	RealPresence Immersive Studio 321 Philips lighting and seismic support kit
2200-15987-025	\$299.00	25.50%	CX600 IP Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010. POE only. Includes stand/support, 7 ft. Ethernet cable and 6 ft. USB cable. Order AC Power Kit separately. Mtnce Included China.
2200-17910-001	\$309.00	25.50%	VoiceStation 300 (analog) conference phone for small rooms and offices. Non-expandable. Includes 110-120V AC wallmod power supply with NA plug, 2.8m/9ft telco cable, 6.4m/21ft console cable.
2200-65100-001	\$33,799.00	25.50%	RealPresence Immersive Studio 309 Philips lighting and seismic support kit
2200-17960-001	\$323.00	25.50%	Retail Model of VoiceStation 300 (analog) conference phone for small rooms and offices. Non-expandable. Includes 110-120V AC wallmod power supply with NA plug, 2.8m/9ft telco cable, 6.4m/21ft console cable.
2200-63880-001	\$6,499.00	25.50%	CX5500 Unified Conference Station for Microsoft Lync, use as a USB device or as a stand alone SIP audio conference phone. Includes power-data box, cables, documentation. Power cord: AMER-Type B, NEMA 5-15.

Part Number	MSRP	DIR Discount %	Product Description
2200-63890-001	\$5,999.00	25.50%	CX5100 Unified Conference Station for Microsoft Lync, USB only. Includes power-data box, cables, documentation and N.A. Power Cord.
7200-23270-125	\$69,900.00	25.50%	RealPresence Centro: Visual collaboration solution with integrated Codec, 360 degree Cam, MicArray, Speakers, Casters, 4 27" Touch Displays, 2 Remotes, Microsoft Interop. Power Cord & Maintenance Required; 3yr Partner Premier included for China.
2200-64820-002	\$35,999.00	25.50%	RealPresence Immersive Studio 21-seat ceiling cloud. Not available in Japan.
2200-64820-001	\$26,999.00	25.50%	RealPresence Immersive Studio 9-seat ceiling cloud.
2200-64810-002	\$56,999.00	25.50%	RealPresence Immersive Studio 21- seat back wall.
2200-64810-001	\$47,999.00	25.50%	RealPresence Immersive Studio 9- seat back wall.
2200-64800-001	\$30,999.00	25.50%	RealPresence Immersive Studio, 21-Seat ceiling lights Zumtobel. For use with 2230-64760-001 or 2230-64780-001. Suitable for NA.
2200-64790-001	\$23,999.00	25.50%	RealPresence Immersive Studio, 9- Seat ceiling lights Zumtobel. For use with 2230-64710-001 or 2230-64750-001. Suitable for NA.
2200-65110-001	\$11,299.00	25.50%	RealPresence Immersive Studio 309 seismic support kit for rear wall
7200-64680-001	\$19,599.00	25.50%	CX8000 w/ CX5100 panoramic camera. Includes room system appliance, tabletop touch controller, CX5100 & cables. Excludes main monitors. NorAm plug. US, CAN, Saudi Arabia and CALA except for MEX, BRAZ, ARGEN.
2230-63374-001	\$289,999.00	25.50%	OTX 300 (3) 65" LCD displays, StereoSurround, conf. table, (3) ceiling mic, (3) HD cameras, Plcm Touch Control, (3) 21.5" content displays, 6/10 ppl. Chairs not incl. MUST ORDER TABLE COLOR. See PRC for Country Avail. IMP and MTNC REQD
2200-80100-353	\$159,000.00	25.50%	VSS1800PP-500, 3y: RPCS1800 IP Only, 2x1080p60/5x1080p30/10x720p/20xSD. RPWS 100 sessions.DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Partner Premier, 3y Mnt. *Qualified Partners Only
2230-63638-001	\$79,999.00	25.50%	OTX 100 Compact (1) 65" LCD display, StereoSurround, (1) ceiling mic, (1) HD camera, Front video wall, camera shroud, Plcm Touch Control. NORAM only. IMP and MTNC REQD
2230-63639-001	\$99,999.00	25.50%	OTX 100 Standard(1) 65" LCD display, StereoSurround, conf. table, (1) ceiling mic, (1) HD camera, Plcm Touch Control, (2) 21.5" content displays, 4/6 person capacity. Chairs not incl. MUST ORDER TABLE COLOR. NORAM only. IMP and MTNC REQD
CP-7723-321SC	\$7,599.00	25.50%	RPIS, 321, RWALL, SEISMC, SUPT, CP
2230-64710-001	\$425,999.00	25.50%	RP Studio 9-seat - WALNUT. Includes main table, media wall and technical components. Back wall, lights, ceiling cloud, chairs sold separately. Must order Country Kit. Imp and Mntc Reqd. WW (Not for Russia, Brazil, India, China).
2200-80100-351	\$104,000.00	25.50%	VSS1800PP-500, 1y: RPCS1800 IP Only,2x1080p60/5x1080p30/10x720p/20xSD. RPWS 100 sessions. DMA7000, 500 calls.RPRM, 500 devices.Entitlements to CMAD, RPM, RPD.RPAD, 50 calls.Adoption Portal, 200 users.Partner Premier, 1y Mnt. *Qualified Partners Only
2200-80100-313	\$119,000.00	25.50%	VSS1800PP-100, 3y: RPCS1800 IP Only, 2x1080p30/5x720p/10xSD. RP Web Suite 100 sessions. DMA 7000, 50 calls. RPRM,100 devices.Entitlements to CMAD, RPM, RPD.RPAD, 25 calls.Adoption Portal, 200 users. Partner Premier, 3y Mnt. *Qualified Partners Only
2230-64750-001	\$425,999.00	25.50%	RP Studio, 9-seat - ASH. Includes main table, media wall and technical components. Back wall, lights, ceiling cloud, chairs sold separately. Must order country kit. Impl and Mntc Reqd. WW (Not for Russia, Brazil, India, China).

Part Number	MSRP	DIR Discount %	Product Description
G7200-82755-001	\$9,999.00	25.50%	TAA CX7000 View System. Includes System Unit, EagleEye View Camera (w/ Built-in Mics), US English Keyboard/Mouse, Cables (2xHDMI, DVI-D, DVI-A to VGA, DVI-I to HDMI Connector; HDCI, VGA Content, 3.5mm Audio, Ethernet), PSU with NA Plug. (Maint Req'd)
G2200-15987-025	\$349.00	25.50%	CX600 IP Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010. POE only. Includes stand/support, 7 ft. Ethernet cable and 6 ft. USB cable. Order AC Power Kit separately. Made in a TAA compliant country.
2230-29627-001	\$731,999.00	25.50%	RPX HD 428M - 4 seamless video displays, conf. table + 2 rows. Seats for 28 on video. Must order rear wall graphics. Country kit included. Chairs sold sep. Not to be used in CA, OR, WA, Chicago or NYC. NORAM Only. IMP and MTNC REQD
7200-64650-001	\$14,279.00	25.50%	CX8000 w/ Front-of-Room camera. Includes room system appliance, tabletop touch controller, camera, soundbar & cables. Excludes main monitors. NorAm pwr. US, CAN, Saudi Arabia, CALA except for MEX, BRAZ, ARGEN
2230-64760-001	\$475,999.00	25.50%	RP Studio, 21-seat - WALNUT. Includes main table, media wall and technical components. Back wall, lights, ceiling cloud, chairs sold separately. Must order country kit. Impl and Mtnc Reqd. WW (Not for Russia, Brazil, India, China).
2230-64780-001	\$475,999.00	25.50%	RP Studio, 21-seat base - ASH. Includes main table, media wall and technical components. Back wall, lights, ceiling cloud, chairs sold separately. Must order country kit. Imp and Mtnc Reqd. WW (Not for Russia, Brazil, India, China).
2230-71974-001	\$289,999.00	25.50%	OTX Studio with HD 1080p 60fps Vid/Cont & 3D audio Features. Incl (3)65" LCD displays, (3) GS codecs,(3)EEIV,RPTouch, Sound struc. 6/10 ppl.Chairs not incl. MUST ORDER TABLE COLOR. IMP and MTNC REQD. 120V,NA/CALA/ASIA(Not available for TWN & Brazil)
G2200-44300-025	\$249.00	25.50%	CX500 IP Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010. POE only. Includes stand/support and 7 ft. Ethernet cable. Order AC Power Kit separately. Made in a TAA compliant country.
G2200-63880-001	\$6,499.00	25.50%	CX5500 Unified Conference Station for Microsoft Lync, use as a USB device or as a stand alone SIP audio conference phone. Includes power-data box, cables, documentation. Power cord: AMER-Type B, NEMA 5-15. Made in TAA Compliant Country.
G2200-63890-001	\$5,999.00	25.50%	CX5100 Unified Conference Station for Microsoft Lync, USB only. Includes power-data box, cables, documentation and N.A. Power Cord. Made in TAA Compliant Country.
2200-20451-001	\$59,999.00	25.50%	OTX 300 Studio Upgrade kit to support HD 1080p 60fps Video/Content & 3D audio. Includes RealPresence Touch, (3) Group Series codecs, (3) EEIV cameras, SoundStructure. IMP and MTNC REQD. ROW only (Not for sale in Brazil)
2200-09297-001	\$269.00	25.50%	Ground Loop Isolator for stereo audio line, 3.5mm input/output jacks. Includes audio patch cable with 3.5mm plugs, 2 ft.
G2200-15810-025	\$899.00	25.50%	CX3000 IP Conference Phone for Microsoft Lync. Ships with Lync 2010 Phone Edition and requires Lync Server 2010 or greater. POE only. Includes 25 ft. Ethernet cable and 6ft. secureable USB cable. Order AC Pwr Kit separately. Made in TAA Compliant Country